

Captioning Transcript of Labor and Economic Development Committee Meeting -
August 2, 2022

"Chair Dorsey"

Check sound Kate chambers. Can you hear me?

"Bennett, Olivia"

Yes, Madam chair we can.

"Chair Dorsey"

We'll get started here in 1 minute.

Welcome to the regularly scheduled meeting for the labor and economic development committee. I am your chair councilman Dorsey? I will go through.

Roll here in a 2nd, Madam Clark. Would you please read the disclaimer?

"Bennett, Olivia"

This meeting is being held presented to Kara 61.806 in council rule 5, a red and full.

"Chair Dorsey"

Thank you Madam clerk. Would you please tell me who is in chambers?

"Bennett, Olivia"

Madam chair you have vice chair Engel as well as committee member Ackerson in chambers.

"Chair Dorsey"

Thank you and joining me online, I have council women, Purvis and councilwomen Amy Holton Stewart I do not see anyone else. Madam chair. What? I will ask you Madam chair Madam clerk while I will ask is if you see anyone in the queue, if you would let me know, we have quite a bit on the agenda today.

And so I want to make sure we're able to get through it all. If you would help me juggle who's in queue with questions that would really help. Yes, ma'am.

With that being said, I want to lay some ground rules today, because we have so much on the agenda.

What I will ask is before the clerk reads into the record, the item number. I will ask if someone is here to speak to it. So that way we read it into record. No, 1 is here to speak to it.

We have to go through the time to actually table it.

I don't have that time today, so I will ask if you are here and prepared to speak to your item that you please say something before we read it into the record as we have a lot to cover and we don't have time for tabling and going back.

That being said who is here for item number 1.

Matter of fact, to any 1 step up to the podium in chambers.

"Bennett, Olivia"

No, ma'am just give me 1 moment. Please. Okay.

Madam chair they are here in approaching the podium 1 moment.

"Chair Dorsey"

Thank you, Madam Clerk, if they are here, please feel free to proceed with reading item number 1 into the record.

"Bennett, Olivia"

Item number 1 is R dash 090 dash 22 a resolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following non competitively negotiated sole source contract for the office for safe and helping neighborhoods concerning and media campaign for each trauma resilient community program out front media LLC for 60,000 dollars, right? In full. dollars right in full

"Chair Dorsey"

Motion to approve. Thank you. Motion by Engle. 2nd by Dorsey. Who do I have here to speak to this?

"Amber burns Jones"

Amber burns Jones, assistant director in the office for safe and healthy neighborhoods.

"Chair Dorsey"

Thank you amber please proceed. Thank you, councilman.

"Amber burns Jones"

So this contract is for out front media, and the amount of 60,000 dollars this is being funded with the, our samhsa grant for our trauma Zune, communities program this is being used with carrier funds from year.

Of the grant, we are coming to the end of year for going into your 5 and now I'm going to turn it over to program manager and that digs to discuss the scope. Scope of the contract.

"Nannette Dix"

Hi, I'm the program manager for the program, and it's expansion. The law metro trauma resilience communities projects is city wide program that promotes resilience and equity and local shoots and families disproportionately affected by trauma systematic inequalities, balance and civil unrest.

The billboard campaign is designed to Continue the public discussion surrounding trauma and momentum and addressing its root causes.

The campaign is in line with ocean's comprehensive city wide approach to creating a resilient city through prevention, intervention and treatment of trauma. Especially adverse childhood experiences.

Aces this campaign is focused on reducing the risk of balance by increasing the cities protected factors among the most vulnerable population through evidence based treatment and trauma trauma symptoms. And the reason for us to go out on a out of home outdoor advertising is because we know that the South and West and has a digital divide but everyone goes outside.

So, these billboards will be, uh, we will have 3 billboards, 1, static, Billboard, 15 posters. And 15 bus shelters, a mobile geo, targeted a proxy. Send me over a Megan guaranteed impressions, and it also will reach over 60,000 folks And the 14 week campaign that we have available.

"Chair Dorsey"

Madame clerk do I have any 1 in the queue?

"Bennett, Olivia"

Vice chair Engel is going to speak.

"Vice Chair Engel"

Thank you Madam chair. Real quick question just on the billboards. You mentioned, did you say 3 we're going to contract for 3 billboards for this for this period of time.

Did I get that? Right?

"Nannette Dix"

No, it's gonna be billboards and it's going to be we're going to have what they call posters boards and those are the smaller billboards and then we have the massive billboards that are digital and so, as we, with the funding and a sense of funding with our expansion, we're continuing to grow our PRC hub so, while we're doing that, they'll be able to in real time show, different programs that we're opening up.

Okay, so that's all digital. It's all digital and then it's going to be a QR code on the ones that are at the bus stop. So, when you go and you hit them with your phone, you can go straight into the front desk and you can register also there. So, for 1 of our programs.

"Vice Chair Engel"

Thank you this, this sounds pretty effective hopefully.
To get this to get this word out very important. Thank you Madam chair.

"Chair Dorsey"

Thank you. Is there anyone else in the queue? Madame Clark?

"Bennett, Olivia"

No, Madam chair. There is not.

"Chair Dorsey"

Um, director, I think I heard the net, would you please give us those Numerics again how many talk stops? How many billboards would you give us that numeric breakdown once more? Okay, just let me get to that.

"Nannette Dix"

Sorry, so they're saying 3 billboards, so that's the big, massive billboards 1 static. That means the 1 that keeps rotating 15 posters. That means the smaller billboards that are really. Effective in the South and Western, because they have more of those smaller billboards and then 15 bus stops.

"Chair Dorsey"

Okay, I wouldn't.

"Nannette Dix"

It's 14 weeks with this money, but I'm also looking at other funding that we have available. That will continue.
I spoke with the gpo who is over the samhsa grant, and she's loving it because other cities that have the grant to are having trouble about getting that information out there around the programs.
We're doing wonderful programming, but just making sure people know that. This programs exist. So, we're going to. We're trying to.
Look at any kind of barrier, because a lot of people, like I said, they have a digital divide in the South and Western, so we're bringing it right to them. It's going to be right in their face.

"Chair Dorsey"

Thank you I really appreciate that 1 additional question. There are a couple of companies out there that do the billboards. I think there may at least be 1 other.
Can you delineate as to why you chose out front and why this was not competitively vetted at least giving? At least the other company. I know there is 1 other the opportunity.

And then, would you also clarify just for the record that this is grant. Base or these are grant based dollars these are not tax payer dollars. So those 2 questions 1, uh, delineate the reason as to why this was not competitively bid and then, secondly, verify for us that these are grant based dollars.

No taxpayer dollars in this.

"Nannette Dix"

Okay, the reason why I chose out front is because our front is in the neighborhoods that we want, they have the most capacity to do the job that we want. We want this to be everywhere and they are everywhere they hold 90%.96% of the outdoor advertising.

In our city, and also, yes, it is. samhsa funding from year. 3 carry over funding and it's not taxpayer dollars at all.

"Chair Dorsey"

Thank you Madam director. I think this is your 1st time before me. Very good job. Um.

Council members committee members. Are there any questions.

Beautiful this is a resolution allowing for voice voice, vote all those in favor. Please signify by saying, aye.

I. all those opposed.

Thank you Madam Clark please move this item to consent.

Item number 2 is in reference to the firemens and Oilers contract. Is there anyone here to speak to this? I.

And before we read it into the record yes, Madam chair monica's here.

Thank you, Madam Clark would you please read item number 2 into the record for me please.

"Bennett, Olivia"

Item number 2 is our dash 091 dash 22 a resolution ratifying and approving a collective bargaining agreement.

Effective June 23rd, 2022 through June 32,028, relating to wages benefits, and other terms, and conditions of employment between local Jefferson County, Metro government in the National Conference environment and Oilers district of local 32. BJ.

government in the national conference environment and oilers district of local thirty two bj S. E. E. chapter 320 read full

"Vice Chair Engel"

ocean, approve angle.

"Chair Dorsey"

2nd Dorsey, um, we can go ahead and start off before we start with IC director. Harman Carmen at the podium. Madam Clark do we have someone in the audience?

Here representing the union no, ma'am. We do not. Okay. Thank you. Very much. Um, chair Harmon please feel free.

"Monica Harmon"

Thank you Monica Harmon from the office of management budget. Also, joining me is interesting booth and Penny bland, both from HR, they will be able to answer questions regarding the negotiations and other matters other than economics.

I'll speak to economics only this agreement before you cover 6 positions, it meets the objective of the administration that is in line with projected revenue growth over the life of the contract.

It is a 6 year contract covering the period of fiscal year. 23. three Through the fiscal year, 28, it includes colors and longevity with a 2% increase in cola's. For each fiscal year. The cumulative compensation is 12.5% over the life of this contract.

The total cost to this contract is 2.1Million with fringes and without fringes. Excuse me and 2.8Million with fringes. And it was unanimously approved by the Union.

I am available to answer questions as our MS booth and MS bland.

"Chair Dorsey"

Before I call them anyone in the queue. I do want to compliment you all on, doing a timely contract. I am really happy to see this contract come before us within looking at the span of 23 to 28.

I'm really excited about that. So, I do want to compliment you on that. Do we have anyone in the queue? the queue

"Bennett, Olivia"

Madam chair we do not, but could you please remind all council members that they must have their camera on in order to proceed?

"Chair Dorsey"

Before we get Amy Holt and store, we will either need you to drop or turn on your camera so that we may proceed with our business. Madam Clark please give me 3rd.

"Bennett, Olivia"

Yes, ma'am. So, noted. Since she's having technical difficulties.

"Chair Dorsey"

Madame Clark, she says, she's gonna join us here in about 2 minutes. If she's not ready after 2 minutes, I will proceed with asking her so that we can move on to our business. Yes man, thank you. Thank you. Thank you. Everyone for holding. I do appreciate your time.

"Holton Stewart, Amy"

I am so sorry.

"Chair Dorsey"

No problem, um.

I think the question, or, excuse me? Madam Clark I had asked if anyone was in the queue.

We can proceed. There's there is no 1 in the queue.

Okay, this is a resolution allowing for a voice vote.

And again, I do want to say, I am proud 1 that this is this wasn't unanimously approved and this is a timely contract. What I'd like to see come before us. This is a resolution again, allowing for voice vote, all those in favor. Please signify by saying, aye.

I, I was opposed.

And Clark please move this item to consent item. Number 3 is in regard to the healthy start program. Do we have.

"Bennett, Olivia"

Any 1 available here to speak to this? Yes, Madam chair of.

"Chair Dorsey"

Thank you very much, man. Quick. Please read. I don't number 3 into the record for me. Please.

"Bennett, Olivia"

Item number 3 is our dash 095 dash 22 a resolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following non competitively negotiated sole source contract for local Metro, public health and wellness W, concerning evaluation services for the healthy start program alliance.

Consulting services LLC for 36,000 dollars, right? In full

"Vice Chair Engel"

motion to approve. in full motion to approve

"Chair Dorsey"

And go, Darcy is Connie at the phone. Oh, I see. County now county please introduce yourself and please feel free to proceed.

"Mendel, Connie"

Continental with global Micro, public, health and wellness I serve as senior deputy director. This contract is we are required to, um, to have a consulting contractor for our healthy start program.

So this is a federally approved and certified vendor for our federally funded healthy, start evaluation services. Um, so it's using federal funds as required by the grant.

We've utilized the services of alliance, consulting services for several years with.

Excellent results. Um, their experience I'm very familiar with healthy start programs and they're approved to complete the evaluation by herself in the US Department of health and Human services.

"Chair Dorsey"

Thank you Danny are the, the only approved agency within the region. And because you delineate while we particularly chose them, and then again, just for specific clarification for the public, if we are using, when I say taxpayers, maybe I should delineate and say local taxpayer dollars versus federal.

So, again, if you would delineate as to why we particularly chose that agency with no competitor or yeah. With non competitively vetted and then, secondly, local versus federal taxpayer dollars Thank you. So, yes, this is a federal tax.

"Mendel, Connie"

Dollars it's federal grants, um, and is covered under the healthy start grant, which I think everyone is familiar with and helping children. Um, we've live healthier lives. Um, it's a very active program within our community. Um.

It's my understanding that this is the, the 1 in our region, and given our good experience with this contractor and, and the Preapproval that's required by herself and the department for health and Human services. That's why we utilize this contractor.

"Chair Dorsey"

Thank you Connie. Are there any is there any 1 in the queue?

"Bennett, Olivia"

No, ma'am, there is no 1 in the queue. However, I did notice that committee member Kramer and committee member Mulvihill have joined virtually. So if you can recognize them, thank you. Um, we have been joined, virtually by councilman Kramer and council in Mulvihill.

"Chair Dorsey"

They let the record reflect I think both gentlemen joined after our, or during our 1st agenda item Madam clerk officially for the record. Not that they are just joining at item 3. so thanks for that catch. All right and no, 1 has joined the queue. No, man. Thank you very much. This is a resolution allowing for a voice vote all those in favor. Please signify by saying, aye.

126 "Kramer, Kevin"

Hi. Hi. Hi. How are those opposed?

"Chair Dorsey"

I'm quick, please move this item to consent.

"Bennett, Olivia"

So noted.

"Chair Dorsey"

The 4th item is in regard to Metro, safe 911, support systems. Do I have anyone in chambers or orange to speak to this item?

"Bennett, Olivia"

They should be attending virtually.

130 "Bennett, Michael"

Man, I'm sure Michael Bennett with the emergency services.

"Chair Dorsey"

Thank you Michael. Please read Adam number 4 into the record for me. Please.

"Bennett, Olivia"

Item number 4 is aldasterone 9622aresolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the fiscal year 2023 portion of the following non competitively negotiated sole source contract for Metro, safe concerning 901 system support, upgrades, maintenance and installation for 80 and T. Corp. for 3,500,000 dollars rainfall.

support upgrades maintenance and installation for eighty and t corp for three million five hundred thousand dollars rainfall

"Vice Chair Engel"

Motion to approve angle.

"Chair Dorsey"

2nd Dorsey.

Mr. Bradley please announce yourself officially for the record and then feel free to proceed.

"Bennett, Michael"

Thank you Madam chair Michael Bennett with the emergency services assistant director. Um, the contract, uh, before us is for 80 T, which is for emergency services. 901 um.

Uh, operation services, um, it's a collection of.

Uh, phone lines, Internet bandwidth circuits that operate are now on 1 system.

80 T, is the counties only authorized 901, local exchange carrier? That is 1 of the reasons for the sole source um, 80 T routes 100% of the counties now on 1 calls, um, is also a total solution provider. And what that means is that they provide support, uh, installation and maintenance of any components that are related to the 901 system. Um, ATC has also provided us a 99.9%.

um atc has also provided us a ninety nine point nine percent
Some uptime, um, over the years.

I'm open to any questions I have with me also, traveling Hunter, who is a
cat analyst for emergency services if there are any technical questions
related to the system.

"Chair Dorsey"

Thank you, Michael, I had the opportunity and will continue to take more
opportunity to spend time in the dispatch center.

And I am extremely impressed by the sophistication of not only the
technical system, but in many ways where there are weaknesses and areas
of opportunity, how those dispatchers step in to fill those gaps.

So I am very appreciative of what we have. I know there's a lot of room
for opportunity, but sitting in that.

Room with those ladies and gentlemen may be very proud and I, if I want
to sponsor him, because I would or if it wasn't already sponsored, I
would sponsor this. So I am extremely excited about those upgrades are
hosted dispatchers, speaking about them.

So, I'm excited about seeing them put into place that being said, Matt,
do we have anybody in the queue? Yes, ma'am. We have committee member
Kramer in the queue. Thank you. Catherine Kramer.

"Kramer, Kevin"

Thank you counseling, um, concur with, um, all of of, uh.

Customer comments that 80 T. so my question slash concern is in.

"Chair Dorsey"

Customer Kramer, we're losing your audio.

Try that again let's see if that's better.

"Kramer, Kevin"

Um, my comment is, is again, I would would concur with counsel endorsing,
um, has been a a great partner of ours.

And the service they provide is exemplary. Uh, my only concern is, you
know, 3 and a half 1Million dollars.

That's a very, very large contract to do sole source.

And I understand that, you know, they're in place and that they, you
know, that they've again, they're providing great service.

I just have to wonder though, at 3 and a half 1Million dollars.

If we don't even bother, bidding it out, then how are we certain that
we're actually getting.

Uh, a bid that that.

Is the, I'm trying to find out how, how are we going to be sure we're
getting a competitive price.

If we didn't even bother, bidding it out right? So.

Again, I'm not questioning, I'm not questioning the product everything
I've seen from and they do a lot of work with us as the city.

Um, everything I've seen from is exceptional, so product is this.

Great and the price may be great. I'm not a guy who.

Works in this field, or knows very much about 1 of the ways that we make sure we know that the price is competitive is. We competitively bid it and if we don't even bother getting a competitive bid.

How are we sure, you know, that we're, you know, look, I trust. At is a big corporation, their goal is to make money up and I very much appreciate that. That's a desire of a company. Um, but, you know, if you're the only ones. Make it a bit, and they say this is how much the cost is, you know, I wonder if there's. A way for us to look at that and say, oh, we'd like to get it. We'd like for it to be a little bit less expensive and if we're not even going to bend it out, if we're not going to look at other people.

"Chair Dorsey"

How can we be? Sure we're getting a good price. Thank you. Kevin Kramer. Mr. would you like to answer that question?

"Bennett, Michael"

Um, to my knowledge, um, I, I don't know if, um, there is another company that could, um. Come in, and actually take the reins in regards to the 911 system or if it would, in fact, cost more money to switch to someone as opposed to continuing with, um, 80 T.

"Chair Dorsey"

Customer Kramer, from my questions in research into this, the there are a couple of barriers in order to do or to rebid outside of 80 T. we would have to look at all of our responses or, excuse me all of our equipment across the board for our emergency departments will not just 901 but we'd have to look at police and fire all. Those systems are integrated.

So, in order to build this out. What we would need to do is. to do is Strategically look at who, the competitor, or who are the competitors in this space right now? I don't think there is another 1 in this region and then, secondly.

Excuse me systematically, we would have to understand not just the 901 enhancements or upgrades, but we would have to actually look at the transition cost of the entire system into another platform. And so it wouldn't simply just be competitively been in this out. Even if we had a competitor in this space, we would then have to go through and transition all of our other systems and we would actually need to create an entire plan around doing that. So I think I'm going to. i'm going to

Ask a follow up question to Michael there's 3.5 mil. What is the longevity on this? Are we looking at a commitment of 3 to 5 years 8 to 10 years?

Because if we do want to go in and do a competitive bid, we would have to look at a systemic. a systemic

And systematic change over for our entire system, and we would not want to marry something extremely long term, which a counselor Kramer's point.

If we do get a competitor in this region, we want the ability to be able to evaluate that. So, what is the longevity of these enhancements?

"Bennett, Michael"

I would, um, indicate, um.

I believe through 23 2023, because it was a 5 year contract in regards to 80 T and it was signed in 2018.

"Chair Dorsey"

So, the 5 year that was signed in 2018, is this the fulfillment or is this the is this a portion at what point are we along this contract in regard to our remittance versus what we are obligated to

"Bennett, Michael"

Manager, I don't know that answer. I apologize.

"Chair Dorsey"

Councilman Kramer, and I do know, is Monica Harmon still in? Well, she made it well, yeah, she's over so she should someone should be able to speak to procurement. In the meantime. If she's in chambers, can we find someone who can answer that question? Customer and Kramer?

"Kramer, Kevin"

Uh, customer Dorsey, uh, this is as I'm listening and understanding and reading the documents. This is an enhancement to a contract that we already have. Right? So, it's 3 and a half 1Million on top of it as you said, all of those other things and all of that's true.

My concern is that.

And it's not just with right? It is not only is it not just with 80 T. but again, I, I can't express.

My of gratitude for the work. Att is done.

Um, the reality is this if you, if you enter into a contract in 2018, it says we want to be able to do these things. And that's the only company. You're you, you grant that contract. That's you're doing work with. And then you decide you want to do enhancements to that.

You're kind of locked into that company unless you have some other way of saying.

You know, we, as we look at enhancements, we want to find the least expensive way to do those enhancements. So, again, I'm not challenging or questioning this contract. I think we're moving in the right direction.

I'm sure is going to provide, you know, excellent service.

Melanie question is, and I don't know if it's for Michael banner efforts for.

Carmen, my only question is at 1 point, or how what's the mechanism.

Where we go whereby we go back to and T, and say.

203 "Kramer, Kevin" (1337200896)

00:37:06.119 --> 00:37:09.629

Look, this is an hand and enhancement to a contract. We have.

But we want to make sure that we're getting as good a value for the enhancements as we can get. We don't want to just say. Because we bought this product from you in the past, we're locked in to pay in whatever dollar amount comes down. How do we. Question that how do we challenge that? How do we figure out if this is a good price and typically the way you do that. It's too competitive bit. So again, I get that we're in the middle of a contract. I get that it's an enhancement. I just this is a, this is a big dollar amount, and at some point. I'm raising the question how are we certain that that. By doing this as a sole source, non competitive.

"Chair Dorsey"

Then we're actually getting the best products councilman Kramer, I think 1 for this I think you raise a valid point. I do think, honestly, that probably requires a larger special discussion. Because I think what you're really asking for is what's the strategic plan if we know we have multiple systems that are integrated and dependent on 1 platform what has to change and at what point do we start evaluating that change and understanding what the impacts will be? I do think that is a valuable question, but I do. Think it is a little bit beyond the scope of this particular contract, but this contract ties into this with Sid, looking at a 3.5Million Dollar upgrade. What I do I do see someone joining in don't know if you're joining in, for this particular discussion. Michael, I do have 1 additional question with this being said, what platform? Or excuse me? What iteration are we currently sitting on if this contract was? Excuse me. was excuse me As of 2018, the Millennial and me understands. Apple updates are pushed, like, every other month. So are we sitting on still like a 2018 platform in 2022. what are we looking at when we, when we're looking at. 3.5, are we looking at, like, a multi year update where we're really bringing our systems up to date, which is why that price tag is so high? When is the last time that we've had a major upgrade? Uh, do you know. last time that we've had a major upgrade uh do you know 219 "Bennett, Michael" (3225036800) 00:39:17.280 --> 00:39:24.360 I don't know per se, Hunter possibly 1 of our cat analysts. Could you offer some insight to that? Yeah, so when we did, you introduce yourself for the record of it and then go ahead.

"Hunter, Trevin M."

700 computer aided dispatch analyst with Metro, safe and emergency services. So when we started the, um. Contract in 2018, that's when we began. Looking at the project and starting an upgrade, uh, that a grade started physically happening in about 2020 and we wrapped that up. Probably mid 2021, so that involves upgrading hardware. Metro safe, our backup sites secondary public safety, answering points throughout Jefferson County.

And just ensuring that everything's afresh. So usually 1 contract is equal to 1 upgrade cycle for hardware and software is updated as needed throughout.

"Chair Dorsey"

And so this contract goes through to a t23 correct?

Yes, ma'am. So this is the 1st, software update and previously we've already had a hardware update.

So, for our institutional knowledge, when this is bidded, again, what we need to be understanding is in 2023 when the overall contract is bid, we need to have an estimate of what the hardware and software updates within that.

software updates within that

Contract cycle will potentially cost us.

That's why I'm noting for the record councilman Kramer to your point, I still want to have a special discussion around the longevity of this as this contract does in in 2023. the timely discussion is to be had now. So thank you for raising that.

We will bring someone from in to have that discussion. to have that discussion

That being said, I do understand that we are up for that 1 additional upgrade. Um, are there any other questions councilman Kramer if I may you bring up a good point? Is it wasn't quite the direction I was going, but I appreciate where you are.

"Kramer, Kevin"

Um, so here is an immediate follow to.

This is 3 and a half. 1Million. What was the original contract? Um, how much was the original contract?

And if it's coming up again, in 2023, we're already at 2022. right? We're into the fiscal budget. 2022. 2023 is where we're at it.

So, is this 1 of those things where, when it comes time to rebuild this contract in next year 2023.

We look at this and say, well, you know, we really can't switch companies now because we just spent 3 and a half 1Million dollars on upgrades.

And so it doesn't make sense after just been 3 and a half 1,000,000.

Then we change companies, or is this something we should be waiting and saying.

Hold on, let's let's put this into the next competitive bid and see what we can get from somebody else.

Um, again it's a big number, and I'm just not comfortable spending 3 and a half 1 Million dollars.

Without some assurance that, that, you know, it, it makes economic sense in the long run and to your point counsel endorsing, it almost makes me wonder.

If we're, we're tagging ourselves today through this, what? We're just calling an upgrade and I'm not sure if that's necessarily the accurate term. But I'm, I'm fine. We'll use that term. Um.

I'm not sure if by accepting an upgrade, it costs us 3 and a half 1,000,000.

We're not in some way making it more difficult.

To to negotiate a future contract, so.

Again, I'm hoping for some.
I don't know some justification.
To spend 3 and a half 1Million dollars on a sole source contract.
And I, you know, if there's somebody from.
I don't know, I apologize. I, I don't like these meetings not in chambers
and I really regret that I'm not there to look around the room and see.
If there's someone from 80 T there, not a technical person who's going to
tell me how it works.
This free from there, they can speak to the cost. How did we arrive at
this number? And how are we sure.
Without bidding it competitively, how can we be comfortable?
That this is a good number and if Michael can answer that, that's great.
If Monica army can answer that. That's great.
Again, it's 180 t's there and they can answer it from the side. That's
great.
I just want some assurance that there's been some way of.
I don't know challenging slash questioning this expense.

"Bennett, Olivia"

Yes, ma'am. She's actually at the podium and after Monica speaks, we have
councilman angle and councilman ackrason as well.

"Chair Dorsey"

But thank you, um, chief Harmon.

"Monica Harmon"

Please proceed Thank you. Uh, Monica, Harmon officer manager and budget.
Um, I believe that the cost of this, this.
Contract is paid from the 901 caught fees that are collected to support
this and I'm presuming and this is not a factual,
but I believe that this is also proprietary equipment that we've acquired
and to make changes to the system. to the system
To 3.5Million is necessary to bring that online. I, uh, Michael or
Trevor.
I assume that this is correct that the equipment that we acquired to set
up the 901 call center, and, and the connectivity is proprietary and to
make a change would be a capital investment and 1, which the,
the council would need to evaluate as well as the administration as to
the investment of that. So I think that we. that so i think that we
Um, to not pass this, we're basically or delay.
To get more information, we're just delaying the project that I don't
think we've really we've already made the decision with this provider is
what I'm getting at.
To make any upgrades, we would be. Uh, we would be delaying that project,
um, and again, it's not taxpayer dollars. It's user fees that are
collected from 901 fees.

"Chair Dorsey"

Thank you chief um. Councilman ackrason.

"Committee Member Ackerson"

thank you, Madam chair. I think, uh, councilman Kramer is hit the hammer on the nail here. Um.

There's a year, maybe a little less, we don't know the exact date on the contract in 2003, you know, if we're gonna invest 3 and a half 1Million dollars into what? I've just heard proprietary proprietary.

I buy an iPhone, as you pointed out the iPhone platforms, new platform every other month. every other month

To be hit with a massive charge like this, every other month or every year, or 2 seems ridiculous that we would make that sort of investment without at least discussing our options.

As council Kramer's pointed out, uh.

Because there's less than a year, or maybe write out a year left on this contract. Why would we make it? A 3.5Million Dollar capital investment is something that we might want to jump ship on next year or move somewhere else.

My fear is that we spend 3.5Million dollars and lock ourselves into to future deals with at T when there may be a better deal out there.

So, I think what this thing should be tabled, and we should get some serious answers in here before we spend 3.5Million dollars on what's left of about a 1 year contract. Thank you Madam chair.

"Chair Dorsey"

Thank you Madam Clark is anyone else in the queue.

"Vice Chair Engel"

Yes, Madam chair angle here.

"Chair Dorsey"

Councilman ego. Please proceed.

"Vice Chair Engel"

Yes. Thank you. Madam chair. My comments were similar. Very, very similar.

I originally before I heard that we were up against the clock on a contract, I was going to say there's multiple cities that have 901 systems that we can clearly go and get some information from.

But now we're up against the clock and that just that just sent me backwards here. And quite frankly, I. quite frankly I'm worried about passing those folks, we're spending 3 and a half 1 Million dollars to ultimately be into another 5 year contract with 80 and T. we have no opportunity to see where we are in the bidding process.

So, with with the suggestion of tabling that, I just heard from my colleague, I think I will go in motion to my ego. Can you just please, thank you. Yep, I do have another question. No problem.

"Chair Dorsey"

Excuse me, Michael, can you tell us if we table this? And I am always about getting more information and did mention a special discussion. What I am interested in is if we table this, would we be delaying any particular or having any particular issue as? This is our 901 system. I will not support anything that will hinder the public safety of our community.

I don't think anyone on here would what we want to understand. want to understand

Is if we table this, it will be in 2 weeks we would need more information. We can get this back and committee members. I do want to remind us. We have 3 more items and we have 15 minutes.

So I want to keep these comments and Nuggets Michael. If we table this is there any significant impact to public health and safety?

If it's for 2 weeks no, no significant impact at all. No. Okay. Thank you. That's what I need to know. Motion for table.

"Bennett, Olivia"

Madam chair.

"Chair Dorsey"

Yes.

"Bennett, Olivia"

I'm so sorry, but we have committee member purvis in the queue as well

"Chair Dorsey"

Council woman purvis. Please proceed.

"Purvis, Donna L."

Thank you Madam chair based on the discussion that I've heard, and knowing that there won't be any threat, any public threat as far as safety is concerned. I like to make a motion to table this.

"Chair Dorsey"

Motion to the table back for a 2nd, Dorsey, all those in favor signify by saying, aye.

Uh, hi, How's it?

This item is table Michael, we can talk offline and capture the notes from this so that we can go back and have a discussion out of clerk. Before you read the item number 5 committee members please, please be cognizant of the time we have. Excuse me?

If there is significant questions, we do need to table and move on and come back to an item. I know that Connie was on at 1 point.

I do okay, I see her on here, but please read item number 5 into the record. For me.

"Bennett, Olivia"

And then number 5 is ardecche 097 Dash, 22 a resolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following non, competitively negotiate amendment, to professional service contract for local, Metro, public, health and wellness, concerning the services of a doctor to serve as the medical director and its director Dr Jeffery Howard Jr. MD for 256,013 dollars for a new not to exceed amount of 416,000 dollars. I'm sorry 416. not to exceed amount of four hundred and sixteen thousand dollars i'm sorry four hundred and sixteen red in full

"Chair Dorsey"

1021 dollars excuse me

"Vice Chair Engel"

motion to approve angle

"Chair Dorsey"

second Dorsey.

the because I did speak to, um.

Director or, excuse me? Yeah, this is a direct order.

Honey, I don't I want to get your exact title right? Window. I do know that we do have an amendment to this legislation.

Um, uh, assistant county attorney for Christian, I will need you to help us with that if we could start with that, and we'll get a motion to approve the amendment and then we can go into it if we can start there. So recommended, would you please tell us what that change needs to be?

"Mendel, Connie"

Um, that would be the contract would be up to 256,013 dollars.

"Chair Dorsey"

So, it would read, uh, for a new, not to exceed amount of 25,613 instead of 40,621. we could strike that. right? Are we good to go? right?

Madame clerk and assistant county attorney purchasing.

"Bennett, Olivia"

Yes, ma'am. Yes, ma'am. I just need a, um. Motion to amend.

"Chair Dorsey"

Okay. Thank you. Very much motion to amend Darcy. Can I get a 2nd.

"Vice Chair Engle"

2nd angle.

"Keisha Dorsey"

All those in favor, please signify by saying, aye. Aye, those opposed.

"Holton Stewart, Amy"

Aye.

"Chair Dorsey"

We have the amended resolution before us. Um.

"Mendel, Connie"

Director, would you please as we did this for me continental will the Department of public health and wellness senior deputy director. So this contract is for a, um.

Department director and chief health strategists, um, state law does require the directors of local health departments in local Lexington in northern Kentucky district B a. N. D. and audio and have an mph.

So Dr, Howard is uniquely qualified as the former state, Kentucky State health commissioner in 2017, 219 and White House, health, fellow on policy advisors the vice president, the United States. president the united states

He's also has been serving as our medical director under Dr Moyer. So, with the recent resignation of Dr Moyer and the unexpected death of Dr cartlidge, uh, Dr Howard immediately stepped in to fill in this role.

"Bennett, Olivia"

Madam chair we have counsel member ackrason in the queue.

"Chair Dorsey"

Yes, I'm going to give a little bit of context to this, and just make everyone aware at the time I'm going to go through a couple of things because there were some questions that came in regard right now.

Dr Howard is fulfilling the role 3 different role, fulfilling the role of Dr warrior in its interim row. There was a question in regard to the cost of the role. Not being currently split with you avail.

Right now, the issue is going taking this contract.

Use me 2 full bed in order to find a permanent director of public health in addition to the other 2 roles I was informed by director mental.

That there is 1 that is currently posted even with Dr. Loyola. That has not been filled.

If we were not to approve this, we would lose all capacity at this point to run our health department, which we do not want to do in the middle of this, as we are using a Dr Howard's as so.

eBay, and et cetera, as he is fulfilling 3, different, different rows.

Excuse me, this is a interim position again, until we are able to find someone permanent currently we still do not have a medical director.

So, if you see that in their listed, it is to allow him to bow out gracefully.

If we do find a replacement as we are in search of that, the only difference that you all will notice is yes, at this point, the city is absorbing the full cost of this at this. Point where the full replacement we would go to that split divide between the University of Louisville and the school of public health and the city. But as of this time, as Dr, Howard is fulfilling all the city responsibilities in 3 roles, that is why we are assuming the full cost. And so if you look at all 3 roles being vacant, we are actually getting savings at this point by 1 personnel member. Fulfilling. All 3 roles, so I did want to give some context as to the overall salary being fully observed absorbed by the city, but the lack of personnel we're having to have that 1 person do all of the city work. And so thereby we are carrying the entire salary at this point councilman ackerson.

"Committee Member Ackerson"

Madam chair can someone tell me I know that? Uh. Ultimately, in this situation, usually what happens is they're working for us and they're working for you Bell and they're working for others. Is this a sole source source contract where they're exclusively with us or they have the right to go out and work other fields and other other facilities and providers to where they're making addition above this?

"Chair Dorsey"

They can, I can answer that they can make an addition above this, but right now he does have. The full responsibility of fulfilling all 3 of those roles responsibilities if there's if he has time to do anything over and above, he can certainly do that. He is. Let me put it like, there's not a non compete. So source from the source, from the perspective of he is the only person that we have had that we have in the health department, who has this licensure, who was able to fill the role at this time, but not so sourced as in. We're not looking for anybody else and this is not a nationwide search. We just need someone who can step in and fulfill the role today. And we don't have anyone. He is the only person who can fulfill that who is currently a staff member if we were not to approve. This contract, we will be without a health director, and we would have to look into what state proceedings would be. But if the question is, can he, can he work somewhere else? Absolutely. But his fulfillment to the city as fulfilling all 3 roles as the primary duty. The job description has not changed from Dr Maria.

"Committee Member Ackerson"

And I would comment on that, and that is, this is. You can get online and look at any government salary.

And doctor Maria was making a nice salary from the sleeve level, and she was making a very nice salary from the university level on top of that this contract we're talking about here today is a 9 month contract it runs from September 1st to June. 1st. That's 9 months. And we're talking about right now it's 256 not to exceed 416. so, ultimately we're allocating up to 416,000 dollars for enhancement that was amended to. That was amended. Uh, it's not to exceed 156. that was amended uh it's not to exceed one hundred and fifty six So, it's not to exceed 156 over 9 months and so.

"Mendel, Connie"

That makes me feel a little better because again, if I can interrupt the contract and the 2nd, 1. okay.

"Committee Member Ackerson"

So, my point is, this is.

You know, we're still talking about a lot of money for a government employee.

You know, people take government jobs, because not because they're looking so much for the paycheck all the time because they want to do it. And so I have concerns still about 256 for 9 months, regardless of whether he's filling 3 positions or whatever. And then Additionally, I've got concerns that.

This contract comes to us from what I've heard the chair talk about is the need the rush.

We've known doctor Moyer was going to leave for a while and so to throw the status for the need for approval under the rush.

I have real cost for pause for that also. Thank you Madam chair.

"Chair Dorsey"

Thank you, councilman I do, I did have the same concerns. I was that I have shared.

Uh, with the group I was told that several of these roles have been posted for a while, and we have not had applicants, apply to them as we are in the middle, very much what we faced with the police chief transition.

So, with this being a very much of a political role that we have not had the applicants that we thought we would have apply to these roles. All 3 of those roles are still available. We just do not have the applicants. I did ask around.

On the 256 that payment will be remitted based on monthly. It will be not to exceed 256. so it is not as though we are paying that amount in advance. In fact, some of this is back pay as, um.

As director, Howard stepped into the position when Dr. more your left. We were, I did ask about her timeliness of leaving. We were informed that, although we knew at a certain point that she was leaving.

That was not that many people found out at the same time.

So that runway in her departure and bringing someone on with that very specific qualification of having a doctoral, an MD and.

The public health certification at the state level, we are only 2 cities in Kentucky that are required to have that.

We do not have anyone applying for that and to have someone at that level in that particular licensure is a highly paid position.

So that is something we will have to consider we did get Dr lawyer for fairly cheap but also, please also consider that 256 that we did remit to Dr. more your was split with the University of Louisville. If we do. louisville if we do

You'll get a full time member on and those other roles are able to be filled. We will be able to potentially enter back into that split partnership where we don't carry that full load. But because Dr Howard is carrying the load of 3 members.

I would ask all committee members to support this as an interim. That is what it is listed as.

He is fulfilling the role of not only the director of the health department, but the medical medical director, and there's 1 other role that he is fulfilling. So I do think we're getting this very cheap.

For 1 person to be filling, fulfilling 3 roles at the health department, because we cannot find staffing. So, I think this is something. We really need to consider.

I would urge us to do it properly and really consider if this is 1 that we do not pass.

If Dr, Howard leads us, it really does put us in a predicament where we would have to understand from the state how we proceed with the center for public health in the middle of a pandemic.

And so I have questioned, it's firmly that's why I'm able to give you the context. Are there any other questions?

"Bennett, Olivia"

We have committee member Kramer in queue committee. Men are Kramer please feel free.

"Kramer, Kevin"

Thank you, man here actually, you you answered.

Pretty much most of my questions, I just want to be searched and I heard them correctly and then we'll move on. I will say based on the way I understand that. I'm a yes. Vote so I don't want anything. I say to.

Be misunderstood as, as a suggestion we should change this or table it or hold off. 1st. I just wanted to clarify you. You did say there is some back pay in this in this amount of money. So it's the 9 months.

Is not 9 months from August forward? It's 9 months from whenever that backspace started forward. Is it adaption that correctly?

That is correct it beginning. June. 1st. Okay. Good. Okay. Well, I don't know if that's good but okay. Um, that means at the end of the 9 months, if we still haven't found, someone will be back in the same place. The, the reality though is.

The end of the 9 months will be into the term of the next mayor or whoever that next mayor may be.

And and the political landscape that that you speak of councilman Dorsey. Will have changed, right we will at that point. Know who the mayor is and and that person will be in a better position to hire someone.

Uh, that would be that would be operating under that person's tenure.

And also would reopen the possibility for that same kind of an arrangement with the University of global. So I appreciate that that

context, I think makes a big difference. Um, I was going to ask, you know, how long have we known.

Then then Dr was going to leave and why did we not take care of this? But again, your answer is, um, this is complete and then makes perfect sense. So, um, I would simply support support this and ask my colleagues.

Uh, please to also consider yes. Vote.

And as much as the individual that we're talking about is already doing the work, and we need someone to continue to do that.

For the balance of this for this fiscal year, or at least for the 1st, half fiscal year Thank you.

"Chair Dorsey"

Thank you comes from a Kramer Madame Clicker. Is there anyone else in the queue?

"Bennett, Olivia"

Committee member ackrason

"Chair Dorsey"

member ackrason. I do ask everyone to please be cognizant of the time. I have reached out to council and George. We do have 2 other items on the agenda that are time sensitive. I have reached out to counsel majority to see if we can go on.

I do want to see if there's anyone that will have to leave councilman ackrason please feel free.

"Committee Member Ackerson"

Hey, Madam chair, I would normally be a no vote in the situation based upon the circumstances of.

How we got here and not being thinking forward and advance, however, because of your due diligence and your requests and my deference to you, I will be supporting it today but in the future.

Should this happen again? I'm an absolute no vote. Thanks.

"Chair Dorsey"

I do appreciate that councilman ackrason and director. Mendel.

This is another 1, I am making notes for special discussions that we do need to really understand what this the strategy moving forward, especially looking at the fact that we are in a situation where healthcare professionals are looking at other options.

We do need to have a strategic conversation about not only the health director, but also those other roles.

We are having issues filling considering the direction that our, our entire nation is moving in. So I will ask you to please be prepared to come back for a longer special discussion around strategy and salary. What we're looking at competitively across the nation.

What particular certifications we are looking at, what percentage of the population we're looking at with those certifications, et cetera um, that

would be helpful to know so that we can understand how as we are ultimately responsible.

For that budget, we have to sign that line where we are going strategically as a city.

Thank you director Mendel this is a resolution allowing for a voice vote. All those in favor, please, please signify by saying.

Hi, Madame clerk I think we amended this though. It has to go to old business.

"Bennett, Olivia"

Yes, ma'am.

"Chair Dorsey"

Thank you. It is 4 o'clock. If anyone has to drop, please feel free.

Excuse me counsel women chair George has given us permission to continue on so that we can hit these last 2 items.

So, I do ask if you cannot be on with your camera, as a council member, please feel free to drop. We will continue on.

"Bennett, Olivia"

Excuse me Madam chair. This is Olivia. The assistant clerk we have items 6,7 and 8 left on the agenda.

"Chair Dorsey"

Yes okay. Just making sure. Thank you. Do we have everyone here for item? Um, for the professional service contract for.

"Bennett, Olivia"

Yes, ma'am we do, um.

"Chair Dorsey"

Director Harmon is this a time sensitive issue?

"Monica Harmon"

Uh, the, yes, this is month of contract that we need a month so we would like to get this answered quickly.

"Chair Dorsey"

Okay, um, the I know the 1 regarding CPR was okay, let's move forward.

Matt o'clock would you please read item number 6 into the record for me? Please.

"Bennett, Olivia"

Item number 6 is 098 dash 22 a resolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the

following non competitively negotiated professional service contract for office of management and budget concerning federal affairs assistance. Simon and company incorporated for 60,000 dollars, running, full

"Vice Chair Engel"

motion to approve angle.

"Chair Dorsey"

motion to approve angle

2nd, Dorsey chair Harmon floor is yours?

"Monica Harmon"

Thank you Simon and company is a lobbying lobbyist for the global metro government. They provide federal, legislative, advocacy and analysis for bills pending before Congress.

They provide federal funding, consultation, and advocacy for discretionary grants, community project, funding and other budget and appropriations requests, regulatory analysis and preparation.

And submission of public comments in response to proposed rule makings, inner governmental.

With the administration members of Congress, the commonwealth of Kentucky representative at the hall of states and other offices, nationwide strategic initiatives and coalition building activities of non partisan organizations, such as the U. S.

conference of mayors, National League of cities, the National Association of counties and other appropriate issues. Specific stakeholders. Simon and company is a soley owned women business. It is located in the DC area, and we have been doing business with.

This organization since 2011, they recently some of the work they have recently done is they secured language in the 20 fiscal year, 23 house spending bill for several earmarks on behalf of local metro government, and worked with Congressman office in the spring months that at. spring months that at

And will not that will not be decided until October of 22 when the new fiscal year begins, they also negotiated legislation on the arpl language for consolidated city governments that provided funding a better funding benefits for Metro, global.

They continue to serve in our best interest. And we highly support their services and recommend this. this

Be approved, thank you.

"Chair Dorsey"

Thank you as a chair Harmon chief Harmon I do have a couple of questions here. Really quick before I jump into the queue. Can you tell us other than longevity?

I do understand the track record, but I'm pretty sure there are other DC lobbying firms that do have this level of expertise. Why is it that we have chosen to go with this firm? I do appreciate that it is women owned. Therefore, we are getting a minority clap on the back, but could you. To me, I do know, there's at least 1 African American owned, and even the so, outside of being minority, who is the best of the best are we getting the biggest bang for our buck and I'm sure other lobbying firms can tell different accolades themselves. So, could you please explain to me why we are sticking with them? I know longevity and relationships are comfortable. But could you explain to me the the reason for not looking for another firm at this time, we.

"Monica Harmon"

Obviously relationship is a key factor in this decision in addition to that if we were to secure this through an RFP process, the current pricing that we have, which has not been changed in, since I've been recommending this contract. So, I think that the pricing is is below market. Uh, if we were to go back to bed, we would, I think the city could expect us to be cost more than what we are currently being charged.

"Chair Dorsey"

Okay, and can you tell me what your can you share a little bit as most of us are not professionals in that round we're just lowly legislators at the local level. What is the price pack looking at for these types of, for this type of advocacy without going to bid? I'm sure we can put our finger in the water and kind of test the market. So, what are we looking at? Or what are we seeing? Other of our sister cities pay for this, or for similar services. Are other large cities of our size, or looking for similar services are they using the same company? Could you help us? Understand you know are they, the best in the business? Are are they, the best in class? Are they able to get into the White House? Any any time when other firms or not, can you help us understand that? A little bit more? Please.

"Monica Harmon"

I could not get you the specifics on the price per hour, but that typically is a much higher rate. Most professional services do tend to run to that higher level. These are obviously experienced legislators and in light of that. We feel like we've got the qualified individual for the price that we're paying at a much more effective, efficient cost. Right? If you would like us to do some additional supportive information. I'd be glad to do that. I did not do that. Kind of research, because of the relational bases that we have.

"Chair Dorsey"

We would like to see that just for our sake, and being accountable with our taxpayer dollars. Not that we need to bid this. We do appreciate a discount. We do appreciate those discounts to come with longevity. So, we understand that important customer client relationship and the benefits of that, but it also helps us to understand what else is out there in the market. So that we do know that we're getting a good deal. We take your word director, Harmon, but we always like to trust, but verify are.

Is there anyone else in the queue?

"Bennett, Olivia"

Committee member Kramer's in the queue.

"Chair Dorsey"

councilman Kramer

"Kramer, Kevin"

yeah. How long is the contract for.

"Monica Harmon"

1 year.

"Kramer, Kevin"

Okay. Thank you.

"Chair Dorsey"

Anyone else.

"Bennett, Olivia"

No, ma'am no other members in queue.

"Chair Dorsey"

Monica I am going to move this for a recommendation to to move forward.

But, at some point out, excuse me, I would like to make sure that we revisit this in regard to when this comes before us again next year.

I would like to see some additional, um.

Context around it, not that we have to change that relationship, but just to help us understand clarity wise just to educate us a little bit. Um, this is a resolution allowing for voicemail all those in favor. Signify by saying, aye aye.

I I was opposed, but Clark, please move this item to consent.

Who do we have here for the American Heart Association?

Ah, I'm sorry, Monica please read Adam number 7 into the record.

"Bennett, Olivia"

Item number 7 is our dash 79922aresolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following non competitively negotiated sole source contract for emergency medical services EMS concerning CPR 1st aid in cardiovascular care materials. American Heart Association for 300,000 dollars right? In full. for three hundred thousand dollars right in full

"Chair Dorsey"

Motion proof 2nd, Dorsey, who was that? Motion?

"Bennett, Olivia"

Council member ackrason

"Chair Dorsey"

2nd, Dorsey, who is here to speak to this? Please introduce your name for the record and proceed.

"Adrienne Renner"

My name is Adrian runner. I am the public education supervisor for emergency services, Metro safe also the training center coordinator for American Heart Association.

For our local metro Amis affiliate with them, we provide services for local metric government. Also we're a nationwide.

Training Center, American Heart Association does not provide other. Companies to purchase their items from as far as training.

Proof of training cards, the certification cards, the videos for the courses, or the provider manuals that you have to have to provide these CPR courses.

So that is why they are a sole provider, because they do not have or provide us with another option. If we choose to do training through them. And they are the premier training, um, service for CPR and for 1st, day training as far as healthcare professionals, emergency services and other.

Fields in, um, in this training type.

"Chair Dorsey"

Thank you so you are simply saying they are the best in class, and as far as the training materials, they have a monopoly on their certification cards. We understand that very quickly. metacarpal do I have in the queue?

"Bennett, Olivia"

I have no committee members in queue.

"Chair Dorsey"

All right, this is a resolution allowing for voicemail all those in favor signify by saying, aye.

Hi, hi I was supposed.

Resolution passes, please move this item to consent. Do I have anyone in here? From animal services?

I see someone joining Madame, please read item number 8 to the record for me. Please.

"Bennett, Olivia"

Number 8 is our dashboards or 1 dash 22 a resolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following non competitively negotiated sole source contract for animal services concerning a blood work analysis device index, distribution, ink for 85,000 dollars, written full. dollars written full

"Vice Chair Engel"

Motion to approve angle.

"Chair Dorsey"

2nd Dorsey please introduce your name and the title for the record and please proceed.

"Kalkhof, Skip"

My name is I am administrative coordinator for metro animal services. We're requesting 85,000 dollars to be spent on the material to use our in house blood machines.

By having these machines available in house.

It eliminates the time and we can, uh.

Basically, uh.

How do I want to say this? Uh, we can basically.

Diagnosed the animals with the blood work machines that we currently have right now we have we can check for parcel part worms.

If we send it out outside the metro animal services to the only other person in town is Antek.

It would be 3 to 5 days delay of getting you the test results back.

Um, skip, could you tell me what that delay period would be again?

About 3 to 5 days by sending it out to and tech we could go.

Do you ever send animal hospital who also has these machines? But the cost would be tremendous for what they would charge us.

And by having these machines, like I said, in house, we do not pay rent on the machines. It's an agreement with them that.

We can only buy their supplies that fit the machines and tech is the only other company out there. There's only 2 companies in the world that supply this and Antek is 1 we would have to change all our systems.

We'd also have to rent the machines from mantech, but with idex, they give us the machines.

"Chair Dorsey"

3, okay, this is 1. I would like to see long term in regard to having a cost analysis.

I do understand the rental but what I also understand is what's that offset with 1? We have 2 machines with when we get the machines, but we still pay a fee.

So, what I'd like to understand are all the costs associated in regard to maintenance, et cetera, different upgrades and a lot of.

Conversation, but I hear you and understanding and makes it makes it really simple for us to say, hey, 2 companies exist.

On the front end, we're getting shorter costs. All I'm asking for is a longer in CPA to understand what that looks like long term over 3 to 5 years or a longer period of time. If we do get some savings with the other company.

But that is more of a strategy strategic position that does require us investing capital. So, as of today, when did we start this contract with?

And when does this particular contract in?

I'm assuming when I looked over, it's for 1 year.

1 year contract. Okay. And how long have we been with them?

About 2015. okay. And did we switch from the other company when we went to or was that a renewal.

"Kalkhof, Skip"

That was when we switch, we didn't switch. We were using Antek and when we got the deal with.

Because we were sending animals out to get are not animals, but samples out to get tested. It was thinking of 3 to 5.

Day delay in getting the test results back, which also caused us to keep animals longer, because we couldn't do surgery on the stray animals or the animals that are owned.

Since they have to be either stay or neutered, or have surgery.

And by doing it this way in house, we can get results in 15 minutes.

"Chair Dorsey"

I appreciate that you're talking to a councilman, got a dog bite earlier last week. So, I do know that rabies shot period in getting that lab work is 7 days.

So, having a 3 to 5 day waiting period, and you only have 7 days to get that rabies shot puts us in quite a bit of a bind. So the timeliness of this is very important.

I just wanted to add that context then, as I was a person that was going to have to weigh whether or not, whether I get a rabies shot or not, and realize my window for.

Decision was only 7 days, so I do understand that time period and want to convey that to my peers. Are there any other questions about, is there anyone in the queue.

Committee member purchases in Q committee meeting farmers feel free.

"Committee Member Purvis"

Thank you Madam chair. Skip. I'd like to ask. Hopefully, I don't know, you may have this data or not the amount that we've spent on such services for, like, the past 2 years.

"Kalkhof, Skip"

It is about with them, it's about 75,000 to 80,000 dollars a year. Yeah, yes okay. Because we're buying a snap test and, uh. From we get that that's what's basically we're buying is the slides and the snap test that we can use in these machines. We do charge the public. For their return to owner or blood work, we have them sign consent and we charge. So we do get money back on this. It's not just all 3.

"Committee Member Purvis"

So, will this savings be passed off to the public?
Sounds like you guys will be saving a lot of money.

"Kalkhof, Skip"

We do we do a minimal test and they went to a.
A private that or Jefferson animal, it would cost about 5 times more than a recharge.

"Committee Member Purvis"

Okay, councilman Darcy looks like you only have to wait 15 minutes now.

"Chair Dorsey"

Thank you that's good. News. Rabies shots not so much, but the turnaround time, and especially considering children and then, 1 thing I do want to share with us just the last minute.
If you pass that window for your rabies shot, there is no cure and so understanding that you have 7 days and there is no cure. If you do pass that 7 day window is extremely important.
Per continental, there's only been 1 person who survived rabies after passing that 7 day window ever. And so having that timeliness is extremely important.
I appreciate your diligence with this now that we have more information that we ever needed to know about dogs and babies and blood work. Are there any other questions.
This is a resolution allowing for a voicemail, all those in favor. Please signify by saying, aye aye, those opposed.
Please move this item to consent. This meeting is considered adjourned.
Thank you. Council and George for our 17 minutes.