

Relationship expert and innovative leader with extensive experience in the development of Residential and Commercial Real Estate in the Metro Louisville area. Skilled collaborator with ability to lead in established and emerging functions across marketing, sales, development, and land acquisition.

CONTACT



EDUCATION

Bachelor's Degree
University of Louisville

PROFESSIONAL DESIGNATIONS

Kentucky Real Estate Broker's License

Indiana Real Estate Managing Broker's License

CCIM Designation

As a father of 3 and a grandfather of 8, I have been active in coaching on the grade school level for baseball, basketball, swimming, and soccer to 2 generations of aspiring young athletes.

I enjoy a good walk and a friendly round of golf as well as a cruise on the lake, or a good day of fishing with family or friends.

WORK EXPERIENCE

Director of Development Premier Homes 2014 - Present

- As the Director of Development for Premier Homes, directed the acquisition, zoning, financial proposals, and development of 6 major residential neighborhoods in Southern Indiana and in Metro Louisville. These properties included over 1,200 single family and condominium lots, and as well as 208 apartments.
- Major development projects include Knob Hill, Waters of Millan, Ellingsworth Commons, Rock Springs, Creekview, Hidden Forest, and Woodridge Lake.

Principle Broker and Owner of 502 Real Estate 2012 - Present

- As the Principal Broker of 502 Real Estate, manages all aspects of the day-today operations of the company, both in Kentucky and Indiana.
- Selling residential & commercial real estate in Metro Louisville and Southern Indiana.
- Consulted with Developers, business owners, and investors, to acquire, and or develop residential and or commercial developments. Wrote and prepared financial prospectus for developments to be presented to investors, and or financial institutions.

Senior Vice President, Renaissance Development 1993-2014

- Managed the acquisition of and development of residential and commercial projects for Renaissance Development.
- Responsible for zoning and the actual construction of development projects.
 Sold residential & commercial real estate and assisted in the management of the Sales and Marketing Team.
 - Residential Development included condominiums, patio homes, townhomes, and single-family residential homes in Metro Louisville.
- Participated in the management of numerous HOA communities that were developed by Renaissance Development.
- Major projects included Valley Farms, Woodridge Lakes, Renaissance St Andrews, Woods of Saint Andrews, Oak Hill Estates, Cooper Farms, Cooper Creek, Audubon Woods Condos; Glenmary Village, Springs of Glenmary Village.

Real Estate Salesman and Broker 1972-1993

- Obtained a Kentucky Real Estate Sales license in 1972 and worked for Cherokee Realty from 1972 to 1978.
- Obtained a Kentucky Real Estate Brokers License in 1973.
- Worked as an onsite salesman for Town & Country Homes from 1978 to 1984, selling new single-family homes in Metro Louisville and Oldham County.
- Onsite sales representative for the Paul Semonin Company's Builder Developer Division, from 1984 to 1993. Sold and marketed single family lots and homes for various developers. Sites included the Polo Fields and Fuzzy Zoller's Covered Bridge Development.