O-344-21

# NEIGHBORHOOD DEVELOPMENT FUND Not-for-Profit Transmittal and Approval Form

Applicant/Program: Louisville Independent Busines Applicant Requested Amount: \$10,500 Appropriation Request Amount: \$4,900 \$7,375	s Alliance, Inc. / 2021 Buy Local Fair
Executive Summary of Request	
Funding for the Annual Buy Local Fair scheduled on Sa Louisville Water Tower Park, 3005 River Road. Event properties and open to the public. Funds will be used parking, permits, rentals, recycling/compost, design, su	promotes locally owned and independent businesses.  d for advertising, electrician, DJ, emergency services,
Is this program/project a fundraiser? Is this applicant a faith based organization? Does this application include funding for sub-grantee(s	■ Yes
I have reviewed the attached Neighborhood Developm within Metro Council guidelines and request approval organization's statement of public purpose to be further purpose is legitimate. I have also completed the disclo	of funding in the following amount(s). I have read the red by the funds requested and I agree that the public
Bill Hollander District # Primary Sponsor Signature	\$2,000 Amount Date
Primary Sponsor Disclosure List below any personal or business relationship you, y organization, its volunteers, its employees or members  None	our family or your legislative assistant have with this of its board of directors.
Approved by:	
Appropriations Committee Chairman	Date
Final Appropriations Amount:	

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Effective May 2016

### Applicant/Program:

Louisville Independent Business Alliance, Inc. / 2021 Buy Local Fair

## **Additional Disclosure and Signatures**

## **Additional Council Office Disclosure**

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

### **Council Member Signature and Amount**

District 1		<u>\$</u>
District 2		<b>\$</b>
District 3		<u> </u>
District 4		\$ 725.00
District 5		<u> </u>
District 6_		
District 7		\$300.00
		\$600.00
District 9		
District 10	Eamon Medodl	\$8
District 11		
District 12		\$ 350.00
		\$ 500.00
		\$ 350.00
District 15	(indi Fowler Kentragent	\$ 350.00

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### Applicant/Program:

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Louisville Independent Business Alliance, Inc. / 2021 Buy Local Fair

## **Additional Disclosure and Signatures**

A	ddition	al	Coun	cil	Office	Disc	losure
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List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

District 16		\$	The William Control of the Control o
District 17	Markus Winkler	_ \$_	350.00
District 18 _		. \$_	
District 19		. \$_	
	Hart Bonn	. \$_	300.00
District 21 _	Mede A. George	\$_	350.00
District 22 _		\$_	
District 23		\$_	
District 24 _		. \$_	-
District 25	Amy Holton Stewart	\$_	350.00
District 26 _		\$_	

Legal Name of Applicant Organization Louisville Independent Business Alliance, Inc. Program Name and Request Amount 2021 Buy Local Fair / \$10,500 Yes/No/NA Is the NDF Transmittal Sheet Signed by all Council Member(s) Appropriating Funding? Yes Is the funding proposed by Council Member(s) less than or equal to the request amount? Yes Is the proposed public purpose of the program viable and well-documented? Yes Will all of the funding go to programs specific to Louisville/Jefferson County? Yes Has Council or Staff relationship to the Agency been adequately disclosed on the cover sheet? Yes Has prior Metro Funds committed/granted been disclosed? Yes Is the application properly signed and dated by authorized signatory? Yes Is proof of Tax Exempt status of 501(c) 3, 4, 6, 19, 1120-H included? Yes If Metro funding is for a separate taxing district is the funding appropriated for a program outside the N/A legal responsibility of that taxing district? Is the entity in good standing with: ▶ Kentucky Secretary of State? ▶ Louisville Metro Revenue Commission? Yes ▶ Louisville Metro Government? ▶ Internal Revenue Service? ▶ Louisville Metro Human Relations Commission? Is the current Fiscal Year Budget included? Yes Is the entity's board member list (with term length/term limits) included? Yes Is recommended funding less than 33% of total agency operating budget? N/A Does the application budget reflect only the revenue and expenses of the project/program? Yes Is the cost estimate(s) from proposed vendor (if request is for capital expense) included? N/A Is the most recent annual audit (if required by organization) included? IN/A Is a copy of Signed Lease (if rent costs are requested) included? IN/A Is the Supplemental Questionnaire for churches/religious organizations (if requesting organization is N/A faith-based) included? Are the Articles of Incorporation of the Agency included? Yes Is the IRS Form W-9 included? Yes Is the IRS Form 990 included? Yes Are the evaluation forms (if program participants are given evaluation forms) included? N/A Affirmative Action/Equal Employment Opportunity plan and/or policy statement included (if N/A required to do so)? Has the Agency agreed to participate in the BBB Charity review program? If so, has the applicant No met the BBB Charity Review Standards? 7/14/2021 kyle Ethnidge Prepared by: Date:

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			PLICANT INFORMA	IION AND AND AND	A Communication of the control of th
Legal Name of Appli	***	Louisville	: Independent Busin	ess Alliance	
(as histodian http://www.				0.000 (0.00 0 4.000	. 40204
Main Office Street &			erson St. Ste. 205, 40	0203/PO Box 4575	, 40204
Website: www.keep	1		Warra a B	ļ.,	m.
Applicant Contact:		Rubenstein	Title:	Executive	
Phone:	502-500-	4669	Email:	jennifer@l	keeplouisvilleweird.com
Financial Contact:	same		Title:		
Phone:			Email:		
Organization's Repre	esentative w	ho attended NDF Tr	aining: Jennifer Rub	enstein	
GEO	GRAPHICAL	AREA(S) WHERE PRO	GRAM ACTIVITIES	ARE (WILL BE) PRO	DVIDED
Program Facility Loc	ation(s):	Louisville Water Tow	er Park, 3005 River	Road	
Council District(s):		9 (but booths from all	over) Zip Code(s)	: 40207 (but	booths from all over)
	SECTIO	N 2 – PROGRAM REC	QUEST & FINANCIAL	INFORMATION	
PROGRAM/PROJECT	NAME: 202	I Buy Local Fair L	ouisville Independ	lent Business Alli	ance, Inc.
Total Request: (\$)	10,500	Total Metro	Award (this progra	am) in previous ye	ar: (\$) 0
Purpose of Request	(check all th	at apply):			
Operating	Funds (gene	rally cannot exceed 3	3% of agency's tota	l operating budget	)
Programm	ing/services	events for direct ber	nefit to community o	or qualified individ	uals
Capital Pro	ject of the c	rganization (equipme	ent, furnishing, beild	ling, etc)	
The Following are Re	equired Atta	chments:			
■ IRS Exempt Status D	etermination	Letter	Signed lease i	firent costs are being	3 requested
Current year project	ted budget		RS Form W9		
■ Current financial sta	itement		Evaluation for	ms if used in the pro	pposed program
Most recent IRS For	m 990 or 112	OH	Annual audit i	of required by organ	ization)
Articles of Incorpora	ation (current	: & signed)	Faith Based O	rganization Certifica:	tion Form, if applicable
Cost estimates from capital expense	proposed ve	ndor if request is for			
For the current fiscal Government for this from any departmen sheet if necessary.	or any other	r program or expense	, including funds re-	ceived through Me	etro Federal Grants,
Source:	Louisville F	Forward (20/21)	Amount. (\$)	15,000	
Source:			Amount: (\$)		
Source:			Amount: (\$)	2	
Has the applicant cor	: ntacted the l	3BB Charity Review fo	or participation?	Yes 🔳 No	
Has the applicant me				)	
			Engineer of Spiritual Control		
Page 1					, , 1

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Applicant's Initial

#### SECTION 3 - AGENCY DETAILS

Describe Agency's Vision, Mission and Services:

LIBA's mission is to preserve the unique community character of the Metro Louisville area by promoting locallyowned, independent businesses and to educate citizens on the value of purchasing locally. In order to pursue its mission, LIBA focuses on:

- Informing citizens of the value provided by locally-owned businesses, including their importance to the local economy, culture, and social fabric. The goal is to encourage area residents to view themselves as citizens -- as members of a community rather than merely as consumers.
- Offering group branding, promotion and advertising to LIBA members to clevate the individual and collective profiles of locally-owned businesses in order to provide marketing and exposure advantages chains routinely enjoy.
- Creating strong relationships with local government and media in order to inform local decision-making and give
  voice to the locally-owned independent business community, and to promote policies that support community-rooted
  enterprise.

LIBA is also responsible for the Buy Local First and 'keep Louisville weird' campaigns, publishing the Buy Local Guide twice a year, Louisville Local Business Expo (January), the Buy Local Fair (May), South Points Buy Local Fair (July), LIBA Member Summit (October), hoLOUdays campaign (December) and efforts of the LIBA West and LIBA South committees.

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SECTION 4 - BOARD OF DIRECTORS AND PAID STAFF

Roard Member	Term End Date
The second secon	January 2024
	January 2022
	January 2022
	January 2022
	January 2024
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1		
Adam Robinson	the the transfer of the control of t	January 2023
Medora Safai		January 2024
Patrick Schmidt	The second secon	January 2022
Raegan Stremel		January 2023
Di Tran		January 2023
Matt Stack	The second secon	January 2023
Cynthia Brown		January 2024
Mary Ellen Weiderwohl		January 2024

Describe the Board term limit policy:

Ashley Parker Chuck Slaughter Lanika Bryant Lauren Hendricks Barbara Nichols

Board members are elected to a 3 year term by the membership. After their term ends, they have the option to run for re-election.

Three Highest Paid Staff Names	Annual Salary
Jennifer Rubenstein	18,100
Leslie Spanyer	25,272
Jordan Sangmeister	9,360

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#### SECTION 5 - PROGRAM/PROJECT NARRATIVE

A: Describe the program/project start and end dates, a description of the program/project and applicable data with regards to specific client population the program will address (attach related flyers, planning minutes, designs, event permits, proposals for services/goods, etc.).

The Louisville Independent Business Alliance will host the Buy Local Fair on Saturday, August 14, from 12n-5pm Poster is attached. The Fair will host a variety of local businesses, artist and craftsmen, chefs, community organizers, and farmers. The Fair connects customers of local businesses, music fans, foodies, local agriculture supporters and local arts patrons in celebration of Louisville's vast selection of unique offerings.

The Buy Local Fair Mission. To provide a venue that fosters cooperation, cross-pollination and strength in numbers for locally-owned, independent entities. By bringing together customers of various businesses, farms, craftspeople and artists unique to the Louisville-area, we expose a variety of endeavors to new audiences and increase business for all

We have been a unique promoter of local businesses throughout the pandemic, emphasizing both the importance of, and specifically how, to support our local businesses.

This event is open and free to the public (\$6 advance/\$8 day of parking charge per carload, bicycles park at no charge). Buy Local Fairs have historically attracted 4,000-8,000 attendees from across the Louisville Metro area. Vendor participation is significant, with 100-200 local businesses participating, and most council districts were represented LIBA has members in 100% of all council districts, and all are invited to participate and benefit from the exposure at the event

B: Describe specifically how the funding will be spent including identification of funding to sub grantee(s).

NDF funds will be spent on various expenses, budget attached. This includes renting various equipment for a smooth, safe event: walkie talkies, tables, audio equipment, trash/recycling, portable bathrooms. Ishirts, soft drinks and ice for our volunteers, printing our vendor maps and signage, city licensing and permits, bike parking equipment, advertising, having security and an ambulance/EMTs on standby are also part of a successful event.

Page 4 The Give May 2016 Applicant maters &

C: If this request is a fundraiser, please detail how the proceeds will be spent:

Funds raised from this event will continue LIBA's "keep Louisville weird" and "Buy Local First" education efforts. We have over 800 members and have focused the public's attention on the benefits of buying locally through our major events and campaigns, including the release of the Indie Impact Study, showing the positive financial impact (specific to the Louisville area) of buying locally. This study showed that for every \$100 spent at a Louisville-area independent business, \$55 remains in the local economy, whereas only \$14 remains when spent at a chain

Funds raised will support our efforts to strengthen and grow independent businesses in areas that are historically underserved, particularly in West and South Louisville. As we reach the completion of our 5 year strategic plan, we are also renewing our focus on reaching youth with the buy local message, encouraging future entrepreneurship, and ensuring the diversity of the city is reflected in our membership. Funds raised will also be used for such efforts as materials for our member businesses, community outreach that educates the public about the benefits of buying locally, support for our member businesses, etc.

This fundraiser also demonstrates the other main thrust of our message; that independent businesses contribute to our culture, social fabric and what makes our city distinctive.

- D: For Expenditure Reimbursement Only The grant award period begins with the Metro Council approval date and ends on June 30 of Metro fiscal year in which the grant is approved. If any part of this funding request is for funds to be spent before the grant award period, identify the applicable circumstances.
- The funding request is a reimbursement of the following expenditures that will probably be incurred after the application date, but prior to the execution of the grant agreement.
  - If selecting this option, the invoice, receipt and payment documentation should not be available as of the date of this
    application.

The Grantee will be required to submit financial reporting in accordance with the reporting schedule provided in the grant agreement.

City permits, rentals, advertising, insurance, printing, parking vendors, security, event electrician, supplies, audio equipment, DJ, port o potties & wash, volunteer t-shirts, Yellow Ambulance.

- Reimbursements should not be made before application date, unless an emergency can be demonstrated by the primary council sponsor. The funding request is a reimbursement of the following expenditure: {attack invoices or proof of payment).
  - Attach a copy of invoices and/or recepts to provide proof of purchase of ai twities associated with the wark planidentified in this application.
  - Attach a copy of cancelled checks to provide proof of payment of the bivoces or receipts associated with the work
    plantidentified to this application.

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E: Describe the program's benefits to those being served (measurable outcomes). Include the program's process for collecting data and the indicators that will be tracked to measure the benefits to those being served.

The Fair will lead to a shift towards spending at locally-owned businesses, which will benefit our local economy. A study funded by LIBA focused on the economic impact of Louisville-area retailers and restaurants. The results show that for every \$100 spent at a locally-owned, independent business, \$55 is reinvested locally, whereas only \$14 is reinvested when that same money is spent at a national chain. The additional amount that would stay in the Louisville economy if citizens made just a 10% shift from chains to independents would be \$416 million.

The event has been very popular with area farmers, restaurant/food trucks and businesses, who continue to return to the Fair because it is effective at driving business to their unique-to-Louisville establishments, which in turn supports our local economy. The public continues to attend in large numbers because the event strengthens the fabric of the community. Attendees gather a sense of pride in their city as they sample from vendors that can't be found in any other city, while they run into old friends and make new ones. We are also happy to be joined by entrepreneurs participating in the Russell Tech Business Incubator program, who have recently received LIBA memberships to continue to connect to customers and businesses throughout the city.

Consistently strong numbers of attendance and vendors (and the diversity of vendors) has been a measure of success in the past, and will continue to be this year. Media Library will again give us specific numbers on the value and reach of our promotional efforts.

F: Briefly describe any existing collaborative relationships the organization has with other community organizations. Describe what those partners are bringing to the relationship in general and to this program/project specifically.

LIBA collaborates with various other local organizations to put on a successful event that furthers everyone's goals Louisville Water Company will be providing PureTap to fair goers. We make sure participation is attainable for even the smallest of businesses — LIBA members participate at no charge. (Everyone who will be selling items will also pay \$20 to cover the city's Master Vendor permits.) And of course, we have had wonderful support from Metro Council in the past. We will continue to spotlight the Council Members who support the event with signage recognition, banners and booth space (optional to staff).

Besides those fisted above, LIBA also partners with other area organizations throughout the year, including Łouisville Forward, the Center for Neighborhoods, Buy Black Lou, AMPED/Russell Technology Business Incubator, many neighborhood business organizations, the Small Business Administration, Small Business Development Center, SCORE, Louisville Free Public Library, Navigate/Jewish Family & Career Services, the Family Business Center, University of Louisville and others.

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## SECTION 6 – PROGRAM/PROJECT BUDGET SUMMARY

THE PROGRAM/PROJECT BUDGET SHOULD REALISTICALLY ESTIMATE WHAT AMOUNT IS NEEDED FROM METRO-GOVERNMENT AND WHAT IS EXPECTED FROM OTHER SOURCES.

	Column 1	Column 2	Column (1+2)=3
Program/Project Expenses	Proposed Metro Funds	Non- Metro Funds	Total Funds
A: Personnel Costs Including Benefits			Agontics in a receive and and
B: Rent/Utilities			
C: Office Supplies			
D: Telephone	-		
E: In-town Travel			
F: Client Assistance (See Detailed List on Page 8)		** ***	***
G: Professional Service Contracts			
H: Program Materials	* *****	the second secon	
I: Community Events & Festivals (See Detailed List on Page 8)	\$10,500	\$15,260	\$25,760
J: Machinery & Equipment	-		· · · · · · · · · · · · · · · · · · ·
K: Capital Project	- · · · · · · · · · · · · · · · · · · ·		
L: Other Expenses (See Detailed List on Page 8)			··· .
*TOTAL PROGRAM/PROJECT FUNDS	\$10,500	\$15,260	\$25,760
The state of the s	40 %	60 🤫	100%

### List funding sources for total program/project costs in Column 2, Non-Metro Funds

Other State, Federal or Local Government	
United Way	
Private Contributions (do not include individual donor names)	\$13,000 (sponsors)
Fees Collected from Program Participants	\$10,000 (parking & concessions)
Other (please specify)	\$10,000 (booth fees, silent auction)
	\$35,000

<sup>\*</sup>Total of Column 1 MUST mutch "Total Requestion Page 1, Section 2"

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<sup>\*\*</sup>Must equal or exceed total in column 2

Detail for Client Assistance, Community Events & Festivals or Other Expenses shown on Page 7	Column 1	Calama 2	(1 · 2):3
(circle one and use multiple sheets if necessary)	Proposed Metro Funds	Non Metro Funds	Total funds
Advertising, Printing & Tracking	800	1,210	2,010
Composting Incentives	0	200	200
Electrician	1,500	0	1,500
עמ	600	0	600
Ambulance	800	()	800
Insurance	0	1,000	1,000
Alcohol	0	5,500	5,500
Liquor Licensing	0	800	800
handmade mugs for sale	0	500	500
Parking Attendants, Traffic & Security personnel	700	650	1,350
Special Event & Master Temporary Permit	2,000	0	2,000
Contractors for concessions, clean up, etc.	0	1,050	1,050
Rentals	1,600	1,450	3,050
Recycling & Compost services	1,000	800	1,800
)esigner	500	1,100	1,600
Supplies	650	500	1,150
√olunteer t-shirts	350	500	850
Total	10,500	15,260	25,760

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**Detail of In-Kind Contributions for this PROGRAM only:** Includes Volunteers, Space, Utilities, etc. (Include anything not bought with cash revenues of the agency)

Donor*/Type of Contribution	Value of Contribution	Method of Valuation
Volunteers: 96	3840	\$10 per hour, 4 hours each
Advertising (LEO, Lou Mag, LPM, etc.)	6000	market rate
Venue Rental	2400	· market rate
audio equipment	300	market rate
Tritul Yabie of In Emid (to match Program Budget Line Item. Volunteer Contribution &Other In Kind)	12,540	

\* DONOR INFORMATION REFERS TO WHO MADE THE IN KIND CONTRIBUTION. VOLUNTEERS NEED NOT BE LISTED INDIVIDUALLY, BUT GROUPED TOGETHER ON ONE LINE AS A TOTAL NOTING HOW MANY HOURS PER PERSON PER WEEK

Agency Fiscal Year Start Date:	January	į
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Does your Agency anticipate a significant increase or decrease in your budget from the current fiscal year to the budget projected for next fiscal year? NO NEW YES

If YES, please explain:

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#### SECTION 7 - CERTIFICATIONS & ASSURANCES

Py sigming Section 7 of the Grant Application, the authorized official signing for the applicant organization certifies and assume that the best of his or her Crewledge and/or behalf the following Assirances and Certifications of them is any reason why one or more of the assistance of or custifications listed cannot be corribed or assured, please explain in writing and attach to tins application

#### Standard Assurances

- Applicant understands this application and its attachments as well as any testiting grant agreement, reports and planful expenditure is subject to Kentucky's open records law.
- Applicant understands if the grant agreement is not returned to boungelie Metro within \$0 days of its madegete the live ap, beaut, the approval is automatically revoled and the foods will not be disbursed to our organization.
- Applicant and any sub-granue will give Louisville Mittee Government access to and the right to examine all paper or the Front records related to the awarded grant for up to five years of the grant agreement date.
- Applicant assures compliance with the grant requirements and will noniter the perference of any third party (sub-prince).
- The Agency is in good standing with the Kemucky Schreibry of State, Louisvike Metro Government, the Jefferson Chardy hevedur Commission, the Internal Reviews Service, and the Epacodle Metro Human Relations Commission.
- Applicant understands failure to provide the services, programs, or projects included in the agreement was result in funds being withheld or requested to be returned if previously disbursed.
- Applicant understands they must return to topiswife Metro any unexpended funds by July 31 following the Metro Louisville Class of vear end
- Applicant understands they must provide proof of all expenditures (canceled checks, receipts, paid invesion). The Applicant understands the failure to provide proof of expend-turins as required in the grant agreement could result in lunding being, withheld or request to be retained if previously disbursed.
- Applicant understands of this application is approved, this grant agreement will identify an award corner that begins wall the Motte-Council approval date, and will and with rune 30 of the focal year in which the grain's approved. Dependitures associated with the award expected to occur prior to the award period (approval date) must be disclosed in this application in order to be only discutcompliant with the Brant agreement.
- 10. Applicant understands if we choose to me of expenditures prior to the approval of the application by the Metric Court 1 this (e.g., n.). guarantee that landing will be rumbursed, as the Council may choose not to award the application.
- Applicant will establish safeguards to profibit employies or any person that receives conquensation from awarded funds fir in using their position for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal

#### Standard Certifications

- The Agency certilies it will not use coulsville Metro Government funds for any religious, political or trateroni Activities
- The Agency has a written Affirmative Action/Equal Opportunity Poicy.
- The Agency does not discriminate in employment or in provision of any service/program/activity/resert based on age. Cotor, disclosed status, national origin, race, religium, sex, gender identity or sexual orientation, or Vietnam em veteras, status
- The Agency certifies it will not require clients, recipients, or benefitiaries to participate in religious, pointical, Materical or He activities in order to receive services/benefits provided with Lauisville Metro Government Linds.
- The Agency understands the Americans with Disabilities Art (ADA) and makes reasonable accommissioners

Relationship Disclosure: List below any relationship you or any member of your Board of Directors or employees has with any Councilipers in Councilperson's family. Councilperson's stall or any Loursville Metro Government employed

Barbara Nichols (board member) is an Administrative Asst. for District 13 Office.

#### SECTION 8 - CERTIFICATIONS & ASSURANCES

I certify under the penalty of law the information in this application [including, without limitation, "Certifications and Assurances"] is accurate to the best of my knowledge. I am aware my organization will not be eligible for funding if investigation at any time shows falsification. If falsification is shown after funding has been approved, any allocations already received and expended are subject to be repaid. Efurther certify that I am legally authorized to sign this application for the applying organization and have initialed each page of the application.

Signature of Legal Signatory: June 19 Date: 7-11-21

Legal Signatory: (please print): Jennifer Rubenskin Title: Exec Director

Phone: 502-500-4669 Extension: Email: Jennifer Exceptous villeweigh.

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Applicant's Initials

DEPARTMENT OF THE TREASURY

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date: OCT 07 2009

LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC. 1534 BARDSTOWN RD LOUISVILLE, KY 40205

Employer Identification Number: 20-5025267 DLN: 309173012 Contact Person: SUSAN Y MALONEY ID# 31210 Contact Telephone Number: (877) 829-5500 Accounting Period Ending: December 31 Form 990 Required: Effective Date of Exemption: March 19, 2008 Contribution Deductibility: No

#### Dear Applicant:

We are pleased to inform you that upon review of your application for tax-exempt status we have determined that you are exempt from Federal income tax under section 501(c)(6) of the Internal Revenue Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Please see enclosed Publication 4221-NC, Compliance Guide for Tax-Exempt Organizations (Other than 501(c)(3) Public Charities and Private Foundations), for some helpful information about your responsibilities as an exempt organization.

Sincerely,

Robert Choi

Director, Exempt Organizations

Rulings and Agreements

Enclosure: Publication 4221-NC

Letter 948 (DO/CG)

11:59 AM 07/14/21 **Accrual Basis** 

## Louisville Independent Business Alliance Profit & Loss Budget Overview January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income Direct Public Grants	
Metro Council Overall NDF Funds	3,000.00
Nonprofit Organization Grants	4,000.00
Direct Public Grants - Other	2,500.00
Total Direct Public Grants	9,500.00
Direct Public Support	
Individ, Business Contributions	0.00
Total Direct Public Support	0.00
Merchandise Income	800.00
Program Income	00 000 00
Business Membership Dues	90,000.00
Directory eGift Card/InstaGift	20,000.00 0.00
Indiv Membs aka Buy Local Besti	0.00
Member Event Fees	500.00
Member Event Sponsorships	1,200.00
ShopLocalLou	3,000.00
South Louisville Efforts	0.00
Supporter Status	1.500.00
West Louisville Efforts	0.00
Program Income - Other	15,000.00
Total Program Income	131,200.00
Special Events Income	
Buy Local Fair	25,000.00
Forecastle Beer Tents	0.00
hoLOUdays Contest	4,000.00
Louisville Local Business Expo	7,000.00
Member Summit	3,000.00
South Points Buy Local Fair	0.00
Total Special Events Income	39,000.00
To Be Classified	0.00
Total Income	180,500.00
Expense	
Buy Local Louisville Foundation	0.00
Credit Card Fees	
Fees from credit card companies PayPal Fees	2,500.00 0.00
Total Credit Card Fees	
75127 575211 52112 7 555	2,500.00
Facilities and Equipment	
Fixtures and Office Environment	1,000.00
Office Cleaning	636.00
Rent and Electricity	16,450.00
Total Facilities and Equipment	18,086.00
Merchandise Expense	
Sales And Use Tax	50.00
Merchandise Expense - Other	600.00
Total Merchandise Expense	650.00
i otal merchanuise Expense	00.00

11:59 AM 07/14/21 Accrual Basis

## Louisville Independent Business Alliance Profit & Loss Budget Overview January through December 2021

	Jan - Dec 21
Operations	
Bank Fees ACH Activity Fee Bank Fees - Other	1,000.00 886.00
Total Bank Fees	1,886.00
Books, Subscriptions, Reference Business Registration Fees Email Distribution Service Internet Service Postage, Mailing Service Printing and Copying Software Supplies Telephone, Telecommunications Website Domain Names	0.00 25.00 600.00 475.00 1,400.00 300.00 3,600.00 800.00 1,400.00 200.00
Total Operations	10,686.00
Other Types of Expenses Advertising Expenses Copywriting Membership Recruitment Advertising Expenses - Other	0.00 0.00 0.00
Total Advertising Expenses	0.00
Insurance - Liability, D and O Membership Materials Member Lou Mag Subscriptions Membership Materials - Other	3,000.00 0.00 200.00
Total Membership Materials	200.00
Memberships and Dues Research and Studies Staff/Board Development	250.00 1,500.00 3,000.00
Total Other Types of Expenses	7,950.00
Outreach & Sponsorships	0.00
Payroll Expenses Contract Services Accounting Fees Graphic Design IT Support	500.00 500.00 600.00
Total Contract Services	1,600.00
Neighborhood Initiative Contrac Payroll Processing Fees Salary Taxes	5,000.00 0.00 75,000.00 6,000.00
Total Payroll Expenses	87,600.00
Program Expenses Directory eGift Card/InstaGift Member Event Expenses South Louisville Programs West Louisville Efforts	18,000.00 0.00 1,700.00 0.00 0.00
Total Program Expenses	19,700.00
ShopLocalLou	8,000.00

11:59 AM 07/14/21

**Accrual Basis** 

# Louisville Independent Business Alliance Profit & Loss Budget Overview

January through December 2021

	Jan - Dec 21
Special Event Expenses	
Buy Local Fair	18,000.00
hoLOUdays Expenses	200.00
Louisville Local Business Expo	3,500.00
Member Summit	1,000.00
South Points Buy Local Fair Exp	0.00
Total Special Event Expenses	22,700.00
Travel and Meetings	
Conference, Convention, Meeting	0.00
Mileage	50.00
Total Travel and Meetings	50.00
Total Expense	177,922.00
Net Ordinary Income	2,578.00
Net Income	2,578.00

12:00 PM 07/14/21 Accrual Basis

# Louisville Independent Business Alliance Profit & Loss

January through June 2021

	Jan - Jun 21
Ordinary Income/Expense	
Income Direct Public Grants	18,319.27
Direct Public Support Individ, Business Contributions	60.00
Total Direct Public Support	60.00
Investments Interest-Savings, Short-term CD	0.71
Total Investments	0.71
Merchandise Income Program Income Affinity Programs Business Membership Dues	123.90 100.00 48,341.00
Directory Email Advertising Indiv Membs aka Buy Local Besti Member Event Fees Member Event Sponsorships ShopLocalLou Supporter Status	11,295.00 50.00 40.00 75.00 1,450.00 -712.74 1,875.00
Total Program Income	62,513.26
Special Events Income Buy Local Fair	2,340.00
hoLOUdays Contest Louisville Local Business Expo Member Summit	40.00 135.00 3,660.00
Total Special Events Income	6,175.00
Total Income	87,192.14
Expense Buy Local Louisville Foundation Credit Card Fees Fees from credit card companies	-950.00 1,081.38
Total Credit Card Fees	1,081.38
Facilities and Equipment Fixtures and Office Environment Office Cleaning Rent and Electricity Facilities and Equipment - Other	238.50 53.00 10,444.81 546.50
Total Facilities and Equipment	11,282.81
Merchandise Expense Sales And Use Tax Merchandise Expense - Other	164.66 185.00
Total Merchandise Expense	349.66
Operations Bank Fees ACH Activity Fee Bank Fees - Other	391.95 361.75
Total Bank Fees	<b>7</b> 53.70

12:00 PM 07/14/21 Accrual Basis

## Louisville Independent Business Alliance Profit & Loss

January through June 2021

	Jan - Jun 21
Business Registration Fees	30,00
Email Distribution Service	100.00
Internet Service	680.00
Postage, Mailing Service	384.82
Printing and Copying	1,198.30
Software	623.69
Supplies	626.18
Telephone, Telecommunications	933.86
Website Domain Names	44.34
Total Operations	5,374.89
Other Types of Expenses	
Insurance - Liability, D and O	3,128.55
Membership Materials	749.00
Memberships and Dues	595.00
Staff/Board Development	1,865.43
Total Other Types of Expenses	6,337.98
Payroll Expenses	
Contract Services	
Accounting Fees	75.00
Graphic Design	64.75
IT Support	449.75
Contract Services - Other	125.00
Total Contract Services	714.50
Neighborhood Initiative Contrac	100.00
Payroll Processing Fees	96.00
Salary	36,481.20
Taxes	3,243.25
Total Payroll Expenses	40,634.95
Program Expenses	
Directory	1,790.38
Member Event Expenses	609.50
Total Program Expenses	2,399.88
ShopLocalLou	2,825.76
Special Event Expenses Buy Local Fair	500.00
Member Summit	500.00 620.00
	25.00
Virtual Buy Local Fair	25,00
Total Special Event Expenses	1,145.00
Total Expense	70,482.31
Net Ordinary Income	16,709.83
Net Income	16,709.83

Form 3

(Rev. January 2020)

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Open to Public

Do not enter social security numbers on this form as it may be made public. Department of the Treasury Internal Revenue Service Inspection ► Go to www.irs.gov/Form990 for instructions and the latest information. 2019, and ending For the 2019 calendar year, or tax year beginning C Name of organization LOUISVILLE INDEPENDENT BUSINESS ALLIANCE INC D Employer identification number Check if applicable: 20-5025267 Doing business as Address change Number and street (or P.O. box if mail is not delivered to street address) Name change Room/suite E Telephone number PO BOX 4759 502-500-4669 Initial return City or town, state or province, country, and ZIP or foreign postal code Final return/terminated LOUISVILLE KY 40204 Amended return Application pending F Name and address of principal officer: H(a) Is this a group return for subordinates? JENNIFER RUBENSTEIN PO BOX 4759 H(b) Are all subordinates included? LYes 501(c)(3) X 501(c) ( 6 ) ◀ (insert no.) ☐ 4947(a)(1) or If "No," attach a list. (see instructions) Tax-exempt status keeplouisvilleweird.com I(c) Group exemption number Corporation \_\_\_ Trust Association X Other ▶CORPORATIO Form of organization: Year of formation: 2008 M State of legal domicile: KY Part I Summary Briefly describe the organization's mission or most significant activities: Informing citizens of the value provided Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. 2 13 Number of voting members of the governing body (Part VI, line 1a) . . . . . 850 Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of individuals employed in calendar year 2019 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) . . . . . . . . 6 Total unrelated business revenue from Part VIII, column (C), line 12 7a Net unrelated business taxable income from Form 990-T. line 39 **Prior Year Current Year** 595 8 Contributions and grants (Part VIII, line 1h) 94 367 Revenue 9 Program service revenue (Part VIII, line 2g) 761 595 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 240 Total revenue-add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . . 13 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . . . 88. 295 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) . . . . 16a Total fundraising expenses (Part IX, column (D), line 25) 098 162 148 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 895 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 39 96 933 Revenue less expenses. Subtract line 18 from line 12 ö Beginning of Current Year End of Year 942 036 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) . 942 Net assets or fund balances. Subtract line 21 from line 20 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer JENNIFER RUBENSTEIN Here DIRECTOR Type or print name and title Print/Type preparer's name Preparer's signature Date Check if Paid ALISA BRADY P006931 self-employed Preparer ACCOUNTING AND CONSULTING FIRM Firm's EIN **Use Only** Firm's address >812 LYNDON LANE SUITE 210 LOUISVILLE

For Paperwork Reduction Act Notice, see the separate instructions.

May the IRS discuss this return with the preparer shown above? (see instructions)

1037 CPTS 9USXX1

Form 990 (2019)

Part	III Statement of Program Service Accomplishments  Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:  The mission is to preserver the unique community charactor
	of Metro Louisville Area by promoting locallyowned,
	independent businesses and to educate citizens on the value
	of purchasing locally.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
_	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$including grants of \$) (Revenue \$)
	Informing citizens of the value provided by locally owned-businesses.
4b	
	Offering group branding, promotion, and advertising to LIBA members.
4c	(Code:) (Expenses \$including grants of \$) (Revenue \$)
	Creating strong relationships with local government and media.
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )

<u>Part</u>	IV Checklist of Required Schedules		+	<del></del>
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.		Yes	No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	$\vdash$	Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		Х
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Χ
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		Х
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)?If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
	fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Χ
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Χ
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Χ
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Χ
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Χ

Part	IV Checklist of Required Schedules (continued)			
		·	Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J.	23		Х
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a		Χ
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Χ
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Χ
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Χ
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N. Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Χ	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Χ
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note:</b> All Form 990 filers are required to complete Schedule O	38	Х	
Part				
	Check if Schedule O contains a response or note to any line in this Part V	<del>' '1</del>	<del>;                                    </del>	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	$\Box$	Yes	No
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and	1 1		
	reportable gaming (gambling) winnings to prize winners?	16		

Pan	V Statements Regarding Other IRS Filings and Tax Compliance (continued)			7
	1 1		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
h	Statements, filed for the calendar year ending with or within the year covered by this return  15 at least one is reported on line 2s, did the examination file all required foderal ampleument to year unexpectation.	۱	Х	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	$\Delta$	├
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?			Χ
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3a 3b		$\Lambda$
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over.	30		
74	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country	-40		
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Χ
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		<u> </u>
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			Ī
	required to file Form 8282?	7c		Ĺ
d	If "Yes," indicate the number of Forms 8282 filed during the year			l
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		<u> </u>
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		<b>—</b>
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		<u> </u>
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		<b>—</b>
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
a b	Initiation fees and capital contributions included on Part VIII, line 12			
11	Section 501(c)(12) organizations. Enter:			
a	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
-	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year L12b.		İ	ı
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?  Note: See the instructions for additional information the organization must report on Schedule O.	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			ı
C	Enter the amount of reserves on hand			
14a		14a		Χ
b	, , , , , , , , , , , , , , , , , , , ,	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or		l	3.7
	excess parachute payment(s) during the year?	15		Χ
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	ا ۵٫		Χ
	If "Yes," complete Form 4720, Schedule O.	-16		<u> </u>

Part Vi

	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. Check if Schedule O contains a response or note to any line in this Part VI	See ir	struc	tions . X
Sect	ion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	3		
b	Enter the number of voting members included in line 1a, above, who are independent . 1h 850			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	],		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Χ
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	<u> </u>	Х
6	Did the organization have members or stockholders?	6	ļ	X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a_		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			,,
8	stockholders, or persons other than the governing body?	7b		Х
а	The governing body?		Х	
b	Each committee with authority to act on behalf of the governing body?	_8a_ _8b_	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		21	Х
Sacti	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue	9 10 Cc	de )	$\Delta$
DELLI	WIT DE TANGLES (THIS SECTION IS TEXPLESTS INFORMATION ABOUT POLICIES NOT TEXPLIES BY THE INTERNAL NEVERT	16. (1)	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Χ
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Χ	•
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Χ	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Χ	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Χ	
13	Did the organization have a written whistleblower policy?	13	Χ	
14	Did the organization have a written document retention and destruction policy?	14	Χ	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		Χ
b	Other officers or key employees of the organization	15b		X
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Secti	on C. Disclosure			
17 18	List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (S	ection	5010	(c)
	(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  Own website Another's website Upon request Other (explain in Schedule O)	50.101	. 551(	~/
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interfinancial statements available to the public during the tax year.	est po	olicy,	and
20	State the name, address, and telephone number of the person who possesses the organization's books and recourse NITENNIFER RUBENSTEIN PO BOX 4759 LOUITSVILLE KY 40204 502			660

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No"

Page 7

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- ; List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - ; List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- : List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- ; List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- ; List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

	any related	d orga	niz	atio	n cc	mper	sat	ed any current	officer, director,	or trustee.
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below solid line)	box, to office or dire	ınles	Pos ieck i s pei	rson	than or is both or/truste employee	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E)  Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) ASHLEY PARKER PRESIDENT	5			Х						
(2) PATRICK SCHMIDT SECRETARY	5			Х						
(3) LAUREN HENDRICKS VICE PRESIDENT	5 5			Х						***************************************
(4) MATT STACK TREASURER	5			Х						
(5)				Δ						
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										
(14)										

Par	t VII Section A. Officers, Directors, 1	rustees.	<b>ζey E</b>	m	oloy	/ee	s. an	dН	ighest Comp	ensated	Emplo	yees (c	ontin	ued)
					•	C) ition								
	(A)	(B)			neck	more	than c		(D)	(E)		_	(F)	
	Name and title	Average hours per					is both or/trust		Reportable compensation	Reporta compensation			imated ount of	
		week (list any	<del></del>	т-	T	_	<del></del>	<del>,                                    </del>	from	relate	d	c	ther	
		hours for related	divi	stitu	Officer	ey e	mple	Former	the organization	organizat (W-2/1099-			ensatio m the	n
		organizations below solid	dual	ğ	*	흏	st oc	] =	(W-2/1099-MISC)	Ì			nization	
		line)	Individual trustee or director	al to	l	Key employee	ğ						related nization	
			8	Institutional trustee		ľ	Highest compensated employee							
	B	<u> </u>	<u> </u>	Ľ	<u> </u>	<u> </u>	8	_				***		
<u>(15)</u>														
(4.0)				├	_			├—						
(16)														
(17)				$\vdash$	ļ	<b></b>	<b></b>	╫						
1											- 1			
(18)														
<u>(19)</u>														
				L	$\vdash$		ļ	<u> </u>						
(20)														
(21)								-						
1211														
(22)														
(23)														
(24)											ı			
(25)														
1201		<u></u>									- 1			
1b	Sub-total · · · · · · · · · · ·							<b>•</b>						
С	Total from continuation sheets to Part	VII, Section	n A					▶ ]						
<u>d</u>	Total (add lines 1b and 1c)			•				<u> </u>						
2	Total number of individuals (including but		to tho	se l	iste	d al	oove)	who	o received mor	e than \$10	00,000	of		
	reportable compensation from the organiz	ation P												
3	Did the organization list any farmer office	r director .		-4	ما				hi			<b></b>	Yes	No
3	Did the organization list any former office employee on line 1a? If "Yes," complete \$1.00.000.							ee,	or nignest com	ipensated		3		Х
4	For any individual listed on line 1a, is the							 and	other compen	· · · · · sation fron	the	-3		
·	organization and related organizations gre										1 (1)0			
	individual											4		Χ
5	Did any person listed on line 1a receive or									tion or ind	ividual			
	for services rendered to the organization?	If "Yes," c	omple	ete (	Sch	edu	le J fo	or su	uch person .			5		X
	on B. Independent Contractors				1 4						400.00			
1	Complete this table for your five highest co from the organization. Report compensation	mpensated n for the ca	Indep Ienda	enc r ve	ient ere	cor	ntracto	ors t	nat received m	ore than \$	100,000	U of com	pensa	ation
	(A)	ii ioi the ca	iciida	ı ye	ai e	Hun	ig wit	11 01	(B)	iriiZaliUIT S	lax ye	(C)		
	Name and business addr	ess							Description of se	rvices		Compens	ation	
E														
	Total number of independent and and	ا ماند المما	4 •	1:	:4 - ·	1- 4	lh a r	1: - 1	- d - l \ \ \					
2	Total number of independent contractors ( received more than \$100,000 of compens							nste	eu above) wno					

1	Par	t VIII	Statement of Re				oo or note to e	nu line in this De	-4 \ /III	
b Membership dues c Fundraising events d Related organizations f All other program service revenue f All other program service revenue f All other program service revenue f All other similar amounts) Alignment of tax-exempt bond proceeds Royalties C Revallies C Revalli			Check is Schedule	0 00	mans a re	espor	ise or note to a		(B) Related or exempt	(D) Revenue excluded from tax under sections 512-514
2a PROGRAM SERVICE REV 519100 102,578 102,578   DIRECTORY 519100 44,017 44,017   c c   f All other program service revenue   d Total. Add lines 2a-2f   146,595    1 Investment income (including dividends, interest, and other similar amounts)   1 Income from investment of tax-exempt bond proceeds   2 Royalties   6 Royalties   2 Retal income or (loss)   3 Reserved expenses   6 Royalties   4 Net rental income or (loss)   5 Royalties   (i) Securities   (ii) Other sales of assets other than inventory   5 Royalties   (i) Securities   (ii) Other   5 Royalties   (ii) Securities   (iii) Other   5 Royalties   (iii) Securities   (iii) Other   5 Royalties   (iii) Personal   6 Less: cost or other basis and sales expenses   7b   7 Royalties   (iii) Other   8 Roy	ions, Giffs, Grants	b c d e	Membership dues Fundraising events Related organizatio Government grants All other contributions	ons (cont	tributions)	1b 1c 1d 1e	0.4.06			
2	Contribut		Noncash contribution lines 1a-1f	ons in	cluded in					
Total. Add lines 2a-2f	gram Service Revenue	2a	PROGRAM SE		CE REV	7	519100	102,578		
other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties 6a Gross rents b Less: rental expenses c Rental income or (loss) d Net rental income or (loss) 7a Gross amount from sales of assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) 4 Gross income from fundraising events (not including \$		1			revenue		<u> </u>	146,595		
Securities   Sec		4	other similar amour Income from investi	its) .			<b>&gt;</b>			
d Net rental income or (loss)  7a Gross amount from sales of assets other than inventory  b Less: cost or other basis and sales expenses  c Gain or (loss)  7b		b	Less: rental expenses	6b	(i) Rea	al	(ii) Personal			
b Less: cost or other basis and sales expenses. c Gain or (loss)		d	Net rental income of Gross amount from sales of assets other	r (los:		ities	(ii) Other			
8a Gross income from fundraising events (not including \$		i .	Less: cost or other basis and sales expenses . Gain or (loss)	7b						
b Less: direct expenses	Other		Gross income from events (not including of contributions repo	\$ orted	on line					
9a Gross income from gaming activities. See Part IV, line 19		b	*							
b Less: direct expenses			Gross income from	gamir	ng		nts			
returns and allowances 10a 10b C Net income or (loss) from sales of inventory Business Code  11a Business Code  All other revenue			Less: direct expense	es .		9b	s <b>&gt;</b>			
11a			returns and allowan Less: cost of goods	ces sold		10h				
11a		<u> </u>	Net income or (loss)	) from	sales of ir	vento				
d All other revenue	laneous						Business Code			
12 Total revenue. See instructions   240, 962, 146, 595	Miscel Rev	d e	Total. Add lines 11	<u>a-11c</u>	<u> </u>					

Part IX Statement of Functional Expenses

	IX Statement of Functional Expenses		\ 11		
Section	on 501(c)(3) and 501(c)(4) organizations must cor			ns must complete co	olumn (A).
Do no	Check if Schedule O contains a respons of include amounts reported on lines 6b, 7b, b, and 10b of Part VIII.	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
<u>ob, ə</u>	Grants and other assistance to domestic organizations		expenses	general expenses	expenses
1	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
_	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign	***************************************			
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	87,933	87,933		
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	7,210	7,210		
11	Fees for services (non-employees):				
a	Management				
b	Legal	F 0 0	500		
C	Accounting	589	589		
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	102,323	102,323		
12	Advertising and promotion	2,160	2,160		
13	Office expenses	12,103	12,103		
14	Information technology	3,398	3,398		
15	Royalties	3,330	3,330		
16	Occupancy	14,359	14,359		
17	Travel	11,000	11,000		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .				
23	Insurance	3,089	3,089		
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
	STAFF DEVELOPMENT	2,344	2,344		
	MEMBERSHIP MATERIALS	5,095	5,095		
	BANK FEES DRIENTATION AND TRAINING	3,270 22	3,270 22		
25	All other expenses   Total functional expenses. Add lines 1 through 24e	243,895	243,895		
26	Joint costs. Complete this line only if the	240,000	230,000		
20	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here				
	following SOP 98-2 (ASC 958-720)				

P	art X	Check if Schedule O contains a response or note to any line in this Par	t X		🗆
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing		1	
	2	Savings and temporary cash investments	8,702	1	5,796
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
sts	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
Assets	7	Notes and loans receivable, net		7	
⋖	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D			
	b	Less: accumulated depreciation 10b		10c	
	11	Investments-publicly traded securities		11	
	12	Investments-other securities. See Part IV, line 11		12	
	13	Investments-program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	240		240
	16	Total assets. Add lines 1 through 15 (must equal line 33)	8,942	16	6 <b>,</b> 036
	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
S	21	Escrow or custodial account liability. Complete Part IV of Schedule D .		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons	^	22	
_	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D			
				25	
	26	Total liabilities, Add lines 17 through 25		26	
nces		Organizations that follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33.			
ala	27	Net assets without donor restrictions		27	
18	28	Net assets with donor restrictions		28	
Net Assets or Fund Balances		Organizations that do not follow FASB ASC 958, check here ASS and complete lines 29 through 33.			
ō	29	Capital stock or trust principal, or current funds		29	
ets	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
(SS	31	Retained earnings, endowment, accumulated income, or other funds .	8,942	31	6,036
3£ Æ	32	Total net assets or fund balances	8,942		6,036
ž	33	Total liabilities and net assets/fund balances	8,942		6,036

1037 CPTS 9USXXB Form **990** (2019)

Part					
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1			962
2	Total expenses (must equal Part IX, column (A), line 25)	2	2		<u>895</u>
3	Revenue less expenses. Subtract line 2 from line 1	3			<u>933</u> )
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4		8,	942
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line				
	32, column (B))	10		6,	009
Part					
	Check if Schedule O contains a response or note to any line in this Part XII	<u> </u>			
				Yes	No
1	Accounting method used to prepare the Form 990: X Cash Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Χ
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or				
	reviewed on a separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b		Χ
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a				
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis			- 1	
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for overs	ight			
	of the audit, review, or compilation of its financial statements and selection of an independent account	ant?	2c		
	If the organization changed either its oversight process or selection process during the tax year, expla	in in			
	Schedule O.				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth	in			
	the Single Audit Act and OMB Circular A-133?		3a		Χ
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo	the			
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b		
PA	1037 CPTS 9USXXC		Form	990 (	2019)

SCHEDULE O (Form 990 or 990-EZ) Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► 30 to www.irs.gov/Form990 for the latest information. 2019
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** LOUISVILLE INDEPENDENT BUSINESS ALLIANCE INC 20-5025267 990. Part VI. Line 11b Information is provided at annual meetings. 990, Part VI, Line 12c Information is provided at annual meetings. 990, Part VI, Line 19 Information is provided at annual meetings. 990, Part IX, Line 11g Contract Services: \$9010.00 Program services expense Management and general expenses <u>Fundraising expenses</u> 990, Part IX, Line 11g Program Expenses: \$93038.00 <u>Program service expenses</u> Management and general expenses 0 0 Fundraising expenses

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

OMB No, 1545-0047 2019

Open to Public Inspection

**Employer identification number** 20-5025267

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information. Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. LOUISVILLE INDEPENDENT BUSINESS ALLIANCE INC Department of the Treasury Internal Revenue Service Name of the organization Partl

Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had Direct controlling € End-of-year assets <u>e</u> (d) Total income Legal domicile (state or foreign country) છ Primary activity € Name, address, and EIN (if applicable) of disregarded entity €

one or more related tax-exempt organizations during the tax year. Part II

				The state of the s			
(a)  Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(c) (d) Legal domicile (state or foreign country)	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	)  2(b)(13) siled y?
						Yes	Š
(1) BUY LOCAL LOUISVILLE FOUNDATION INC	SUPPORT LOCAL						
1974A DOUGLAS BLVD SUITE 101 LOUISVILLE KY4020584-2328001		KY	501(c)(3) ACTIVE	ACTIVE			×
(2)							
(3)							
(4)							
(9)							
(6)							
(2)							
			-	-			

Schedule R (Form 990) 2019

1037 CPTS 9BX161

SPA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

Schedule R (Form 990) 2019

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Schedule R (Form 990) 2019 (k) Percentage ownership (f) Section 512(b)(13) Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, å controlled Yes (i) General or managing partner? ŝ (h) Percentage ownership Yes Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) (g) Share of end-of-year assets (h)
Disproportionate
allocations? ŝ Yes Share of total income (g) Share of end-of-year assets (e)
Type of entity
(C corp, S corp,
or trust) because it had one or more related organizations treated as a partnership during the tax year (f) Share of total income (d)
Direct controlling entity 1037 CPTS 9BX162 (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (c)
Legal domicile
(state or foreign
country) (d)
Direct
controlling
entity Primary activity (c) Legal domicile (state or foreign country) Primary activity (a) Name, address, and EIN of related organization ē Name, address, and EIN of related organization (a) Part IV Part III 3 ₹ 9 9 0 3 2 3 ₹ 9 8

Schedule R (Form 990) 2019

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Page 3

Note. Complete line 1 if any entity is listed in Parts II III or IV of this schedule			ON SOV
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	elated organizations l	isted in Parts II-IV?	
<ul> <li>a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity</li> <li>b Giff grant or canital contribution to related organization(s)</li> </ul>			× ×
			4c ×
d Loans or loan guarantees to or for related organization(s)			X PP
e Loans or loan guarantees by related organization(s)			
f Dividends from related organization(s)			¥ ×
g Sale of assets to related organization(s)			× ×
h Purchase of assets from related organization(s)			<b>4</b>
i Exchange of assets with related organization(s)			× ×
		· · · · · · ·	
k Lease of facilities, equipment, or other assets from related organization(s)			× × ×
<ul> <li>retrofitatioe of services of membership of fundraising solicitations for related organization(s)</li> <li>m Performance of services of membership or fundraising solicitations by related organization(s)</li> </ul>			× >
			e t
o Sharing of paid employees with related organization(s)			4
<b>p</b> Reimbursement paid to related organization(s) for expenses			>
			- C
<ul> <li>Colther transfer of cash or property to related organization(s)</li> <li>Other transfer of cash or property from related organization(s)</li> </ul>			×××
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	his line, including cove	ered relationships and tra	nsaction thresholds.
(a)	(q)	(၁)	(p)
Name of related organization	Transaction type (a-s)	Amount involved	Method of defermining amount involved
(5)			e de la companione de l
(2)			
(3)			
(4)			
19			-
(9)			
SPA	1037 CPTS 9BX163	163	Schedule R (Form 990) 2019

A ane

Schedule R (Form 990) 2019

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by

(a) (b) (d) (e) (f) (f) (g) (h) (f)	(q)	(၁)	(p)	(e)	(£)	(a)	ε	(8)	9	8
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign country)	Predominant income (related, unrelated, excluded	Are all partners section 501(c)(3)	Share of total income	Share of end-of-year assets	Disproportionate allocations?	amount in box 20 of Schedule K-1	General or managing partner?	Percentage ownership
			from tax under	organizations?						
			(1) -31 - 31 - 31 - 31	Yes No			Yes No		Yes No	
(1)										
(2)										
(3)										
(4)										
(5)										
(9)										
(2)										
(8)										
(6)						Topic Control of the				
(10)										
(11)										
(12)										
(13)										
(14)										
(15)						- American Company				
(16)										
SPA			1037 CPTS 9BX164	34				Sc	Schedule R (Form 990) 2019	orm 990) 20

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Trey Grayson
Secretary of State
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# ARTICLES OF INCORPORATION OF LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

The undersigned incorporator executes these Articles of Incorporation for the purpose of forming and does hereby form a non-profit corporation under the laws of the Commonwealth of Kentucky, KRS 273 (the "Act"), in accordance with the following provisions.

# ARTICLE I

The name of the Corporation is LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC. ("Corporation").

# ARTICLE II PURPOSES AND POWERS

The purposes for which this Corporation is organized are limited to any legal activity which is permitted to be undertaken by such form of corporation under the Act and pursuant to Section 501(c)(6) of the Internal Revenue Code of 1986, as amended (the "Code").

### ARTICLE III MEMBERS

The Corporation shall not have voting members. The management and affairs of the Corporation shall be at all times under the direction of a Board of Directors, as allowed by statute and the Bylaws of the Corporation.

# ARTICLE IV DIRECTORS

The business and affairs of the Corporation shall be governed by a Board of Directors. The initial Board of Directors shall have seven (7) members who shall serve until the first annual election of Directors and until their successors are elected and

qualified. The number of Directors may be increased or decreased from time to time as stated in the Bylaws of the Corporation. The names and mailing addresses of the initial Directors are attached as Exhibit A.

# ARTICLE V REGISTERED OFFICE AND REGISTERED AGENT

The street address of the initial registered office of the Corporation is 1534 Bardstown Road, Louisville, Kentucky 40205 and the name of the initial registered agent at that address is John D. Timmons.

### ARTICLE VI PRINCIPAL OFFICE

The mailing address of the principal office of the Corporation is 1534 Bardstown Road, Louisville, Kentucky 40205.

### ARTICLE VII BYLAWS

The Bylaws of the Corporation shall be adopted, and may be amended or repealed, by the Board of Directors.

# ARTICLE VIII OFFICERS

The Bylaws shall identify and provide for the method of election or appointment of the Officers of the Corporation.

# ARTICLE IX INDEMNIFICATION

Each person who is or was a Director, or Officer of the Corporation, whether elected or appointed, and each person who is or was serving at the request of the Corporation as a Member, Director, or Officer of another entity, whether elected or appointed, including the heirs, executors, administrators, or estate of any such person, shall be indemnified by the Corporation against any liability, and the reasonable cost or expense (including attorney fees, monetary or other judgments, fines, excise taxes, or penalties and amounts paid or to be paid in settlement) incurred by such person in such person's capacity for the Corporation, subject to limitations contained from time-to-time in the Bylaws of the Corporation.

The Corporation may maintain insurance, at its own expense, to protect itself and any such person against any such liability, cost, or expense, whether or not the Corporation would have the power to indemnify such person against such liability, cost, or expense under the Kentucky Non-Profit Corporation Act or under this Article, but it shall not be obligated to do so.

The indemnification provided by this Article shall not be deemed exclusive of any other rights which those seeking indemnification may have or hereafter acquire under any bylaw, agreement, statute, vote of Members or Board of Directors, or otherwise. If this Article or any portion thereof shall be invalidated on any ground or by any court of competent jurisdiction, the Corporation shall nevertheless indemnify each such person to the full extent permitted by any applicable portion of this Article that shall not have been invalidated or by any other applicable law.

# ARTICLE X LIMITATION OF DIRECTOR LIABILITY

No Director shall be personally liable to the Corporation for monetary damages for breach of his or her duties as a Director except for liability: (a) for any transaction in which the Director's personal financial interest is in conflict with the financial interests of the Corporation; (b) for acts or omissions not in good faith or which involve intentional misconduct or are known to the Director to be a violation of law; or (c) for any transaction from which the Director derives an improper personal benefit.

If the Kentucky Revised Statutes (now or in the future) authorize corporate action further eliminating or limiting the personal liability of Directors, then the liability of a Director of the Corporation shall be deemed to be eliminated or limited by this provision to the fullest extent then permitted by the Kentucky Revised Statutes, as so amended. Any repeal or modification of this Article shall not adversely affect any right or protection of a Director of the Corporation existing at the time of such repeal or modification.

### ARTICLE XI LIMITATION ON DISTRIBUTIONS

No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, the Corporation's Members, Directors, Officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article II above. Notwithstanding any other provision of these Articles, the Corporation shall not carry on any other activities not permitted to be carried on by a corporation exempt from federal income tax under Section 501(c)(6) of the Internal Revenue Code.

# ARTICLE XII DISSOLUTION

Upon the dissolution of the Corporation, assets shall be distributed as directed by the Board of Directors according to the Act so long as such direction does not violate the Code. Any such assets not so disposed of shall be disposed of by a court of competent jurisdiction of the county in which the principal office of the Corporation is then located, exclusively for such purposes or to such organization or organizations as said court shall determine, which are organized and operated exclusively for such purposes.

# ARTICLE XIII DURATION

The Corporation shall have a perpetual existence.

# ARTICLE XIV AMENDMENT

These Articles of Incorporation may be amended, altered or repealed by the Corporation's Board of Directors.

# ARTICLE XV INCORPORATOR

The name and address of the Incorporator is John D. Timmons, 1534 Bardstown Road, Louisville, Kentucky 40205.

Signed by the Incorporator at Louisville, Kentucky this 17 day of MARCH\_\_\_\_, 2008.

John Ø. Timmons, Incorporator

### THE FOREGOING ARTICLES OF **INCORPORATION PREPARED BY:**

LAKIN LAW OFFICE

Attorney at Law 11003 Bluegrass Parkway, Suite 500A

Louisville, Kentucky 40299

(502) 267-8221

### **EXHIBIT A**

### NAMES AND MAILING ADDRESS OF INITIAL DIRECTORS

- 1. John Timmons, ear X-tacy inc., 1534 Bardstown Road, Louisville, KY 40205
- 2. Mike Mays, Heine Brothers' Coffee, 2714 Frankfort Ave., Louisville, KY 40206
- 3. Carol Besse, Carmichael's Bookstores, 2720 Frankfort Ave., Louisville, KY 40206
- 4. Rebecca Cornwell, ear X-tacy inc., 1534 Bardstown Road, Louisville, KY 40205
- 5. Don Burch, 2330 Quest Outdoors, Frankfort Ave., Louisville, KY 40206
- 6. Summer Auerbach, Rainbow Blossom, 3738 Lexington Road, Louisville, KY 40207
- 7. Scott Roussell, Bluegrass Brewing Company,636 E Main St., Louisville, KY 40202

(Rev. October 2018) Department of the Treasury

Internal Revenue Service

### **Request for Taxpayer Identification Number and Certification**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

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	Name (as shown on your Income tax return). Name is required on this line; do not leave this line blank.  Louisville Independent Business Alliance																					
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102106	resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, It is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later.																					
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noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



# Kentucky Secretary of State Michael G. Adams

### LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

File Annual Report

File Statement of Change of Principal Office

File Statement of Change of registered Agent / Registered Address

Printable Forms

**Additional Services** 

Certificates

#### **General Information**

**Organization Number** 

0688397

Name

LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

**Profit or Non-Profit** 

N - Non-profit

**Company Type** 

KCO - Kentucky Corporation

Status Standing A - Active G - Good

State

KY

File Date

3/19/2008

**Organization Date** 

3/19/2008

Last Annual Report

4/5/2021

**Principal Office** 

1219 WEST JEFFERSON STREET, SUITE 205

LOUISVILLE, KY 40203

**Registered Agent** 

ASHLEY PARKER

2002 GLENVIEW AVE. LOUISVILLE, KY 40222

#### **Current Officers**

**President** 

Ashley Parker

Vice President

Lauren Hendricks

Secretary

Patrick Schmidt

Treasurer

Matt Stack

Director

Cynthia Brown

Director

Jennifer Beaird Rubenstein

Director

Barbara Nichols

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**Director** Adam Robinson

**Director** Di Tran

DirectorRaegan StremelDirectorMedora Safai

**Director** Mary Ellen Wiederwohl

**Director** Tanika Bryant

#### Individuals / Entities listed at time of formation

**Director** JOHN D TIMMONS

DirectorMIKE MAYSDirectorCAROL BESSE

**Director** REBECCA CORNWELL

**Director** DON BURCH

DirectorSUMMER AUERBACHDirectorSCOTT ROUSSELLIncorporatorJOHN D TIMMONS

### Images available online

Documents filed with the Office of the Secretary of State on September 15, 2004 or thereafter are available as scanned images or PDF documents. Documents filed prior to September 15, 2004 will become available as the images are created.

Principal Office Address Change	4/5/2021 11:42:37 AM	1 page	PDF
Annual Report	4/5/2021	1 page	PDF
Annual Report	3/22/2020	1 page	PDF
Registered Agent name/address	6/11/2019 4:44:59 PM	1 page	PDF
change	0/11/2019 4.44.39 F W	1 page	רטוי
Annual Report	6/11/2019	1 page	PDF
Annual Report	4/12/2018	1 page	PDF
Annual Report	5/3/2017	1 page	PDF
Annual Report	3/25/2016	1 page	PDF
Annual Report	4/23/2015	1 page	PDF
Annual Report	2/6/2014	1 page	PDF
Principal Office Address Change	4/30/2013 2:30:45 PM	1 page	PDF
Annual Report Amendment	4/30/2013	1 page	PDF
Annual Report	1/14/2013	1 page	PDF
Registered Agent name/address	2/17/2012 5:54:54 PM	1 page	PDF
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Principal Office Address Change	2/17/2012 5:49:18 PM	1 page	PDF
Annual Report	2/17/2012	1 page	PDF
Annual Report	2/21/2011	1 page	PDF
Principal Office Address Change	8/10/2010 12:52:44 PM	1 page	PDF
Registered Agent name/address	8/10/2010 12:44:35 PM	1 page	PDF
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Annual Report	5/13/2010	1 page	PDF
Annual Report	9/29/2009	1 page	PDF
Articles of Incorporation	3/19/2008	6 pages	tiff

**PDF** 

### **Assumed Names**

### **Activity History**

i	DocuSign Envelope ID: 7B6A3E61-8145-47A0-	90C2-F7FA509A5E3B FIIE Date	Effective Date	Org. Referenced
	Annual report	4/5/2021 11:50:37	4/5/2021 11:50:37	
	Annual report	AM	AM	
	Principal office change	4/5/2021 11:42:37	4/5/2021 11:42:37	
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	Annual report	3/22/2020 3:02:55	3/22/2020 3:02:55	
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	Annual report	6/11/2019 4:55:29	6/11/2019 4:55:29	
		PM	PM	
	Registered agent address change	6/11/2019 4:44:59	6/11/2019 4:44:59	
		PM	PM	
	Annual report	4/12/2018 12:35:42		
		PM	PM	
	Annual report		5/3/2017 3:00:58 PM	
	Annual report	3/25/2016 2:53:28 PM	3/25/2016 2:53:28	
		4/23/2015 3:14:20	PM 4/23/2015 3:14:20	
	Annual report	PM	PM	
	Annual report		2/6/2014 4:59:46 PM	
	·	4/30/2013 2:47:34	4/30/2013 2:47:34	
	Amendment to annual report	PM	PM	
		4/30/2013 2:30:45	4/30/2013 2:30:45	
	Principal office change	PM	PM	
	Americal nament	1/14/2013 2:54:02	1/14/2013 2:54:02	
	Annual report	PM	PM	
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		PM 5/13/2010 3:06:43	PM 5/13/2010 3:06:43	
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### Microfilmed Images

Contact Site Map

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Kentucky Unbridled Spirit