

Telecommunications Franchise Applicants

High Bandwidth Fiber Optic
Internet Service

July 2014

Telecommunications Franchise

- Non-exclusive
- 20 year term by statute
- Must be awarded by through RFP process by statute
- All applicants being considered seek the franchise to provide internet data transmission

The National Picture

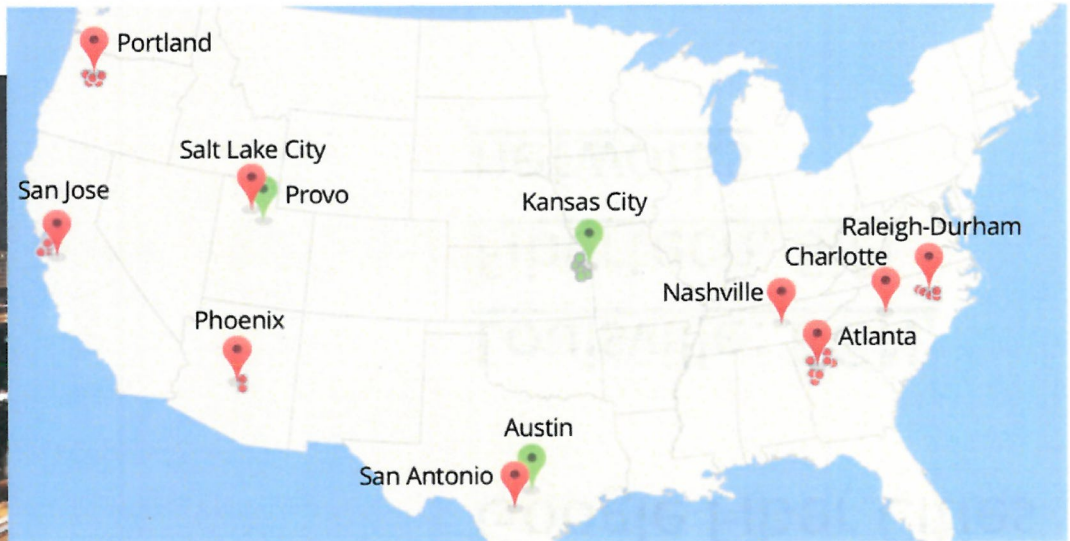
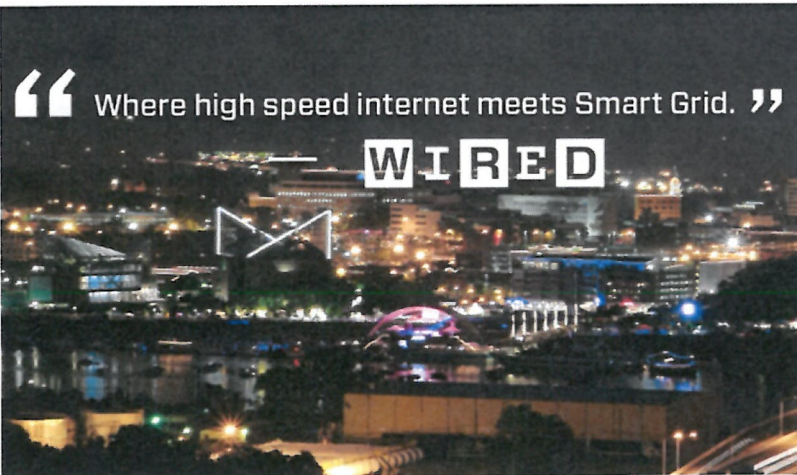
GIG CITY
CHATTANOOGA, TN

ABOUT GIGTANK

STARTUP TRACKS

NEWS & MEDIA

GIG CITY



Atlanta, GA

- Avondale Estates
- Brookhaven
- College Park
- Decatur
- East Point
- Hapeville
- Sandy Springs
- Smyrna

Charlotte, NC

Nashville, TN

Salt Lake City, UT

San Antonio, TX

Phoenix, AZ

- Scottsdale
- Tempe
- Beaverton
- Hillsboro
- Gresham
- Lake Oswego
- Tigard

Portland, OR

Raleigh-Durham, NC

- Carrboro
- Cary
- Chapel Hill
- Durham
- Garner
- Morrisville
- Raleigh

San Jose, CA

- Santa Clara
- Mountain View
- Sunnyvale
- Palo Alto

Kansas City

- Lenexa
- Fairway
- Mission Hills
- Roeland Park
- Merriam
- Leawood
- Prairie Village
- Lee's Summit
- Raytown
- Gladstone
- Grandview
- Shawnee
- Olathe
- Westwood Hills
- Westwood
- Mission
- Mission Woods

Provo, UT

Austin, TX

A spectrum of models

Municipality owned and operated. Public investment at risk

Privately owned and operated. All private investment at risk



Chattanooga, TN

EPB - A non-profit agency of the City of Chattanooga

Frankfort, KY

Frankfort Plant Board (FPB)
FPB is unique to most municipal utility [cable television](#) ,[business](#) and residential [security](#), [broadband](#), and [telephone](#)

Google Fiber Cities

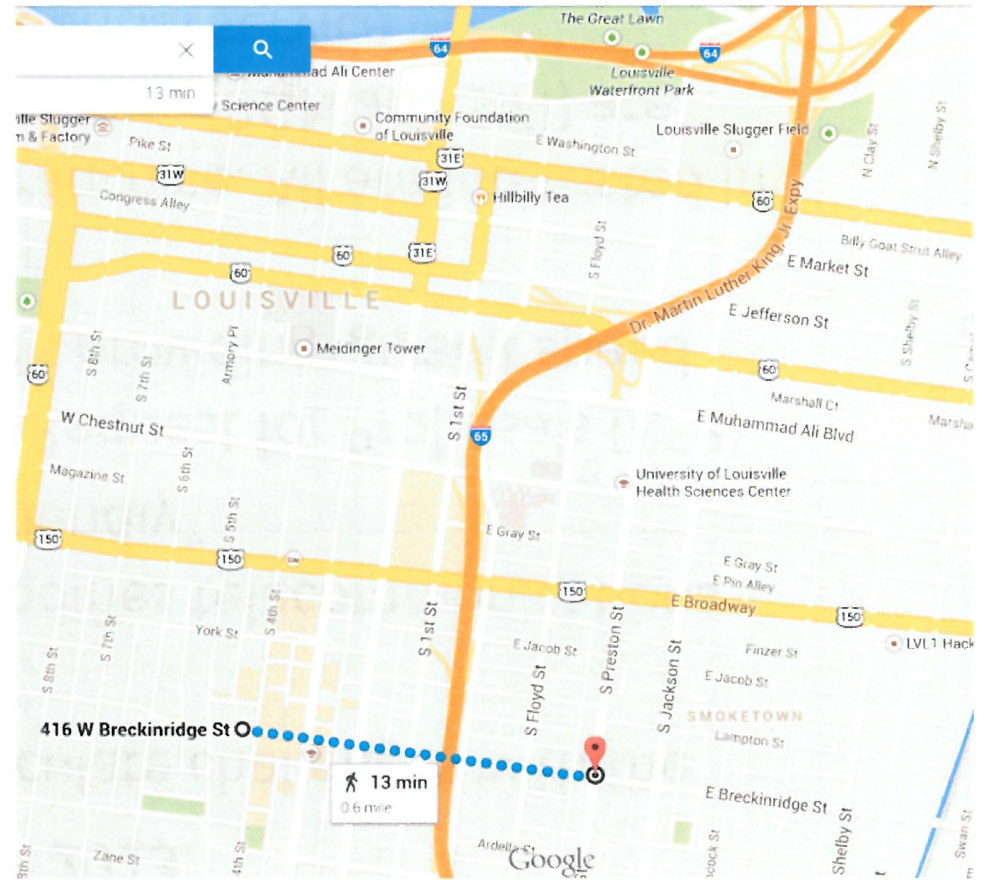
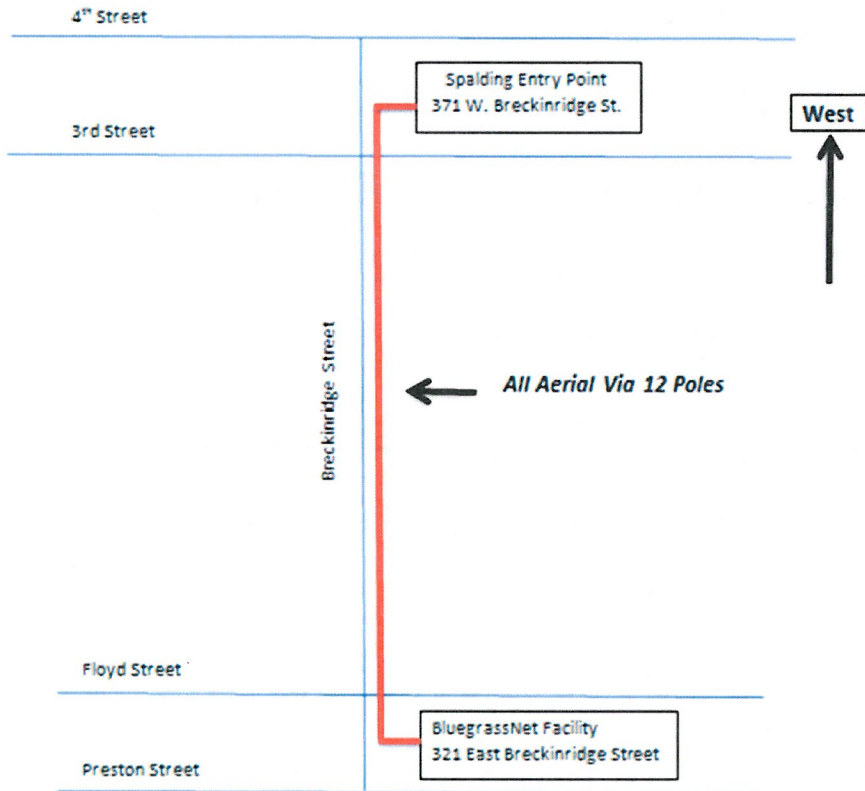
Louisville: BGN,
Fibertech, SiFi
networks

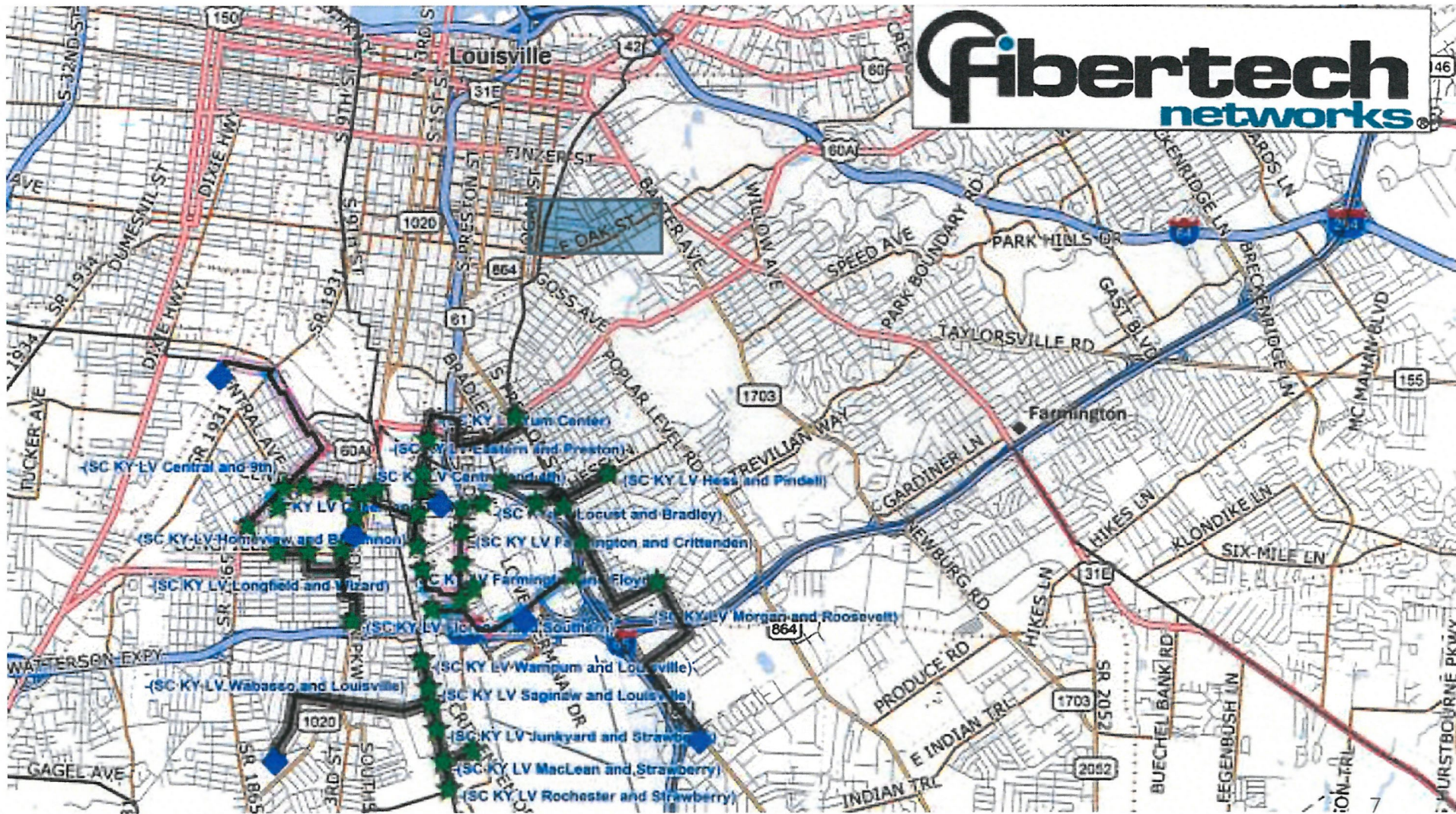
Our Progress To Date

- Louisville, passed over twice by Google releases a Request For Information (RFI) in November 2013.
- 6 companies respond and articulate challenges with the current franchise regs.
- March 2014 Metro Council modifies telecommunications franchise to be more “Fiber Friendly”
- May 2014 the city releases an Request for Proposals (RFP) seeking applicants interested in providing gigabit speed residential internet service
- Three companies apply for a franchise. All are interested in providing wholesale service and two (BGN and SIFI) are interested in also offering residential service
- Once awarded the franchise, the two residential service vendors will need identify best available market opportunity for initial build-out.



Map of the Spalding to BluegrassNet Fiber Build 4/30/14
Questions Call: Thomas Galla 502-797-1484





PHASE1 - FIBERCITY™ USD WITHIN LMG



