



Louisville Metro Council Budget Hearing June 10, 2019



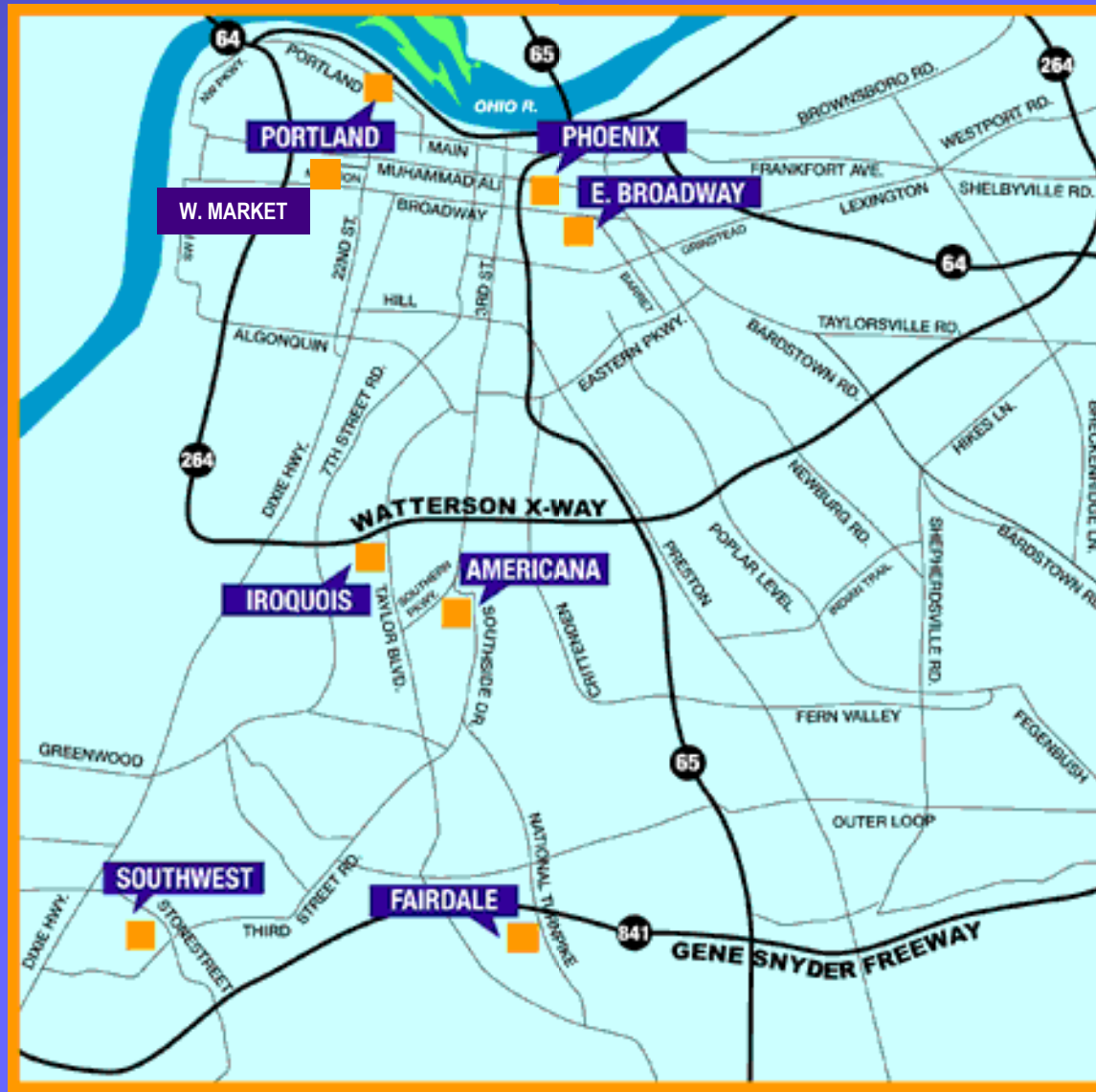


FHC Mission

“To provide access to high quality primary and preventive care services without regard to the ability to pay.”



8 Health Center Locations



- **Portland**
 - 2215 Portland Ave.
- **East Broadway**
 - 834 East Broadway
- **Iroquois**
 - 4100 Taylor Blvd.
- **Fairdale**
 - 1000 Neighborhood Place
- **Southwest**
 - 9702 Stonestreet Road
- **Phoenix**
 - 712 E. Muhammad Ali Blvd.
- **Americana**
 - 4805 Southside Drive
- **West Market**
 - 2500 West Market Street

The Services We Provide

- Primary Care
 - All Ages
- Preventive Care
 - Immunizations
 - Cancer Screening
- Prenatal Care
- Family Planning
- Diagnostic Lab and Radiology
- Pharmacy
- Dental
- Health Care for the Homeless



Additional Services



- Behavioral Health
- Case Management
- Substance Abuse Treatment
- Outreach & Enrollment
- Refugee Health Screening
- Language Access Services
- Health Education
 - Exercise, Cooking,
 - Yoga, Smoking Cessation,
 - Diabetes, Weight Loss,
 - Chronic Disease Mgt.,
 - Prepared Childbirth,
 - Prenatal, Labor and Delivery

Total Patients and Visits

	CY 17	CY 18	Increase	%
All Patients	40,695	43,413	2,717	+7% 
All Visits	143,561	147,628	4,067	+3% 

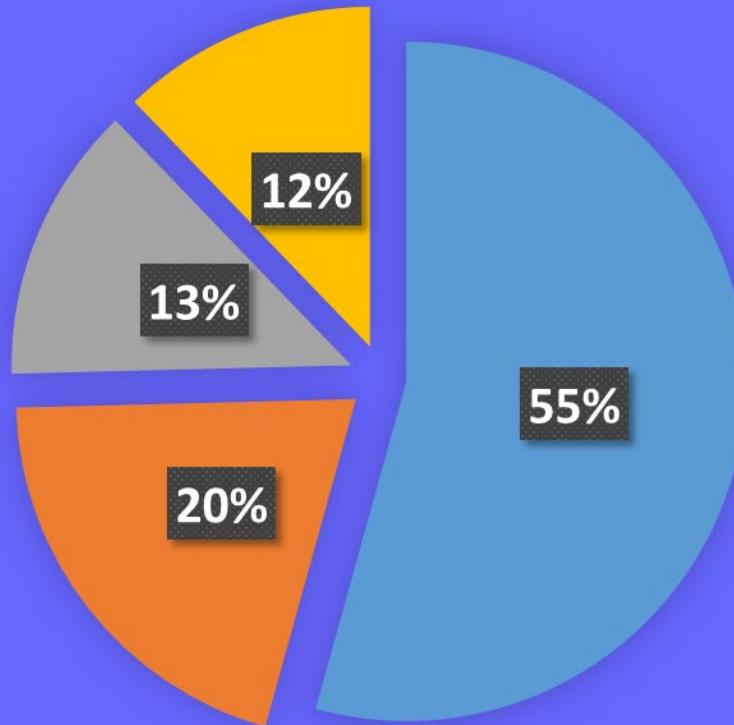
**Patient Target for CY 2019 –
44,715 (+3%)**

Increase in Patients Served

Patient Type	CY 17	CY 18	Diff	%
Medical	36,887	38,993	2,106	+6%
Dental	5,478	6,076	568	+10%
Mental Health	2,883	3,220	337	+12%
Substance Abuse	436	526	90	+21%
Enabling	2,792	3,007	305	+11%
TOTAL	40,695	43,412	2,717	+7%

Insurance Status

FHC Patients CY 2018



■ Medicaid ■ Uninsured ■ Medicare ■ Commercial Ins

JOINT COMMISSION



Ambulatory Health & Laboratory Accreditation, Patient Centered Medical Home Certification

- Accredited Since 1979
- Last Surveyed in April, 2018
- Maintained Accreditation

FY 20 FHC Budget Request

- Public Health and Wellness Budget
 - External Agency Contractual Services
 - Direct Appropriation to FHC, Inc.
- Mayor's Recommended Level
 - \$786,900
 - No change from Authorized FY 19 Level
 - Metro Appropriation equals 2% of FHC revenues

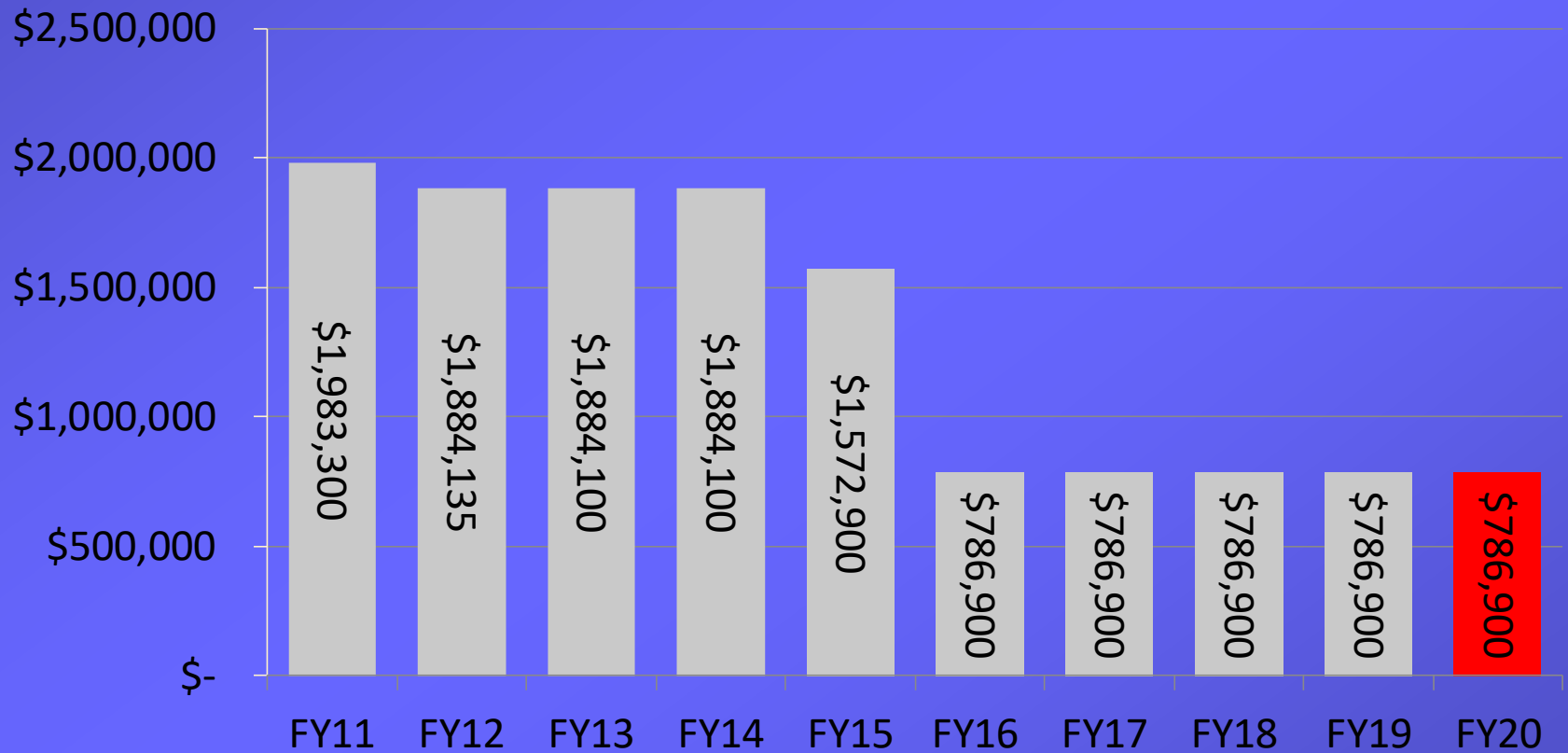
FY 20 Expense Highlights

- Personnel Costs (70%)
 - 376+ FTE Employees on FHC Payroll
 - Louisville Civil Service/non-union
 - No COLA Proposed for FY 20
 - Fringe Benefits 45%
 - CERS Participating Agency (CERS +12%)
- Capital Improvements - \$250,000
 - IS Upgrades and Enhancements

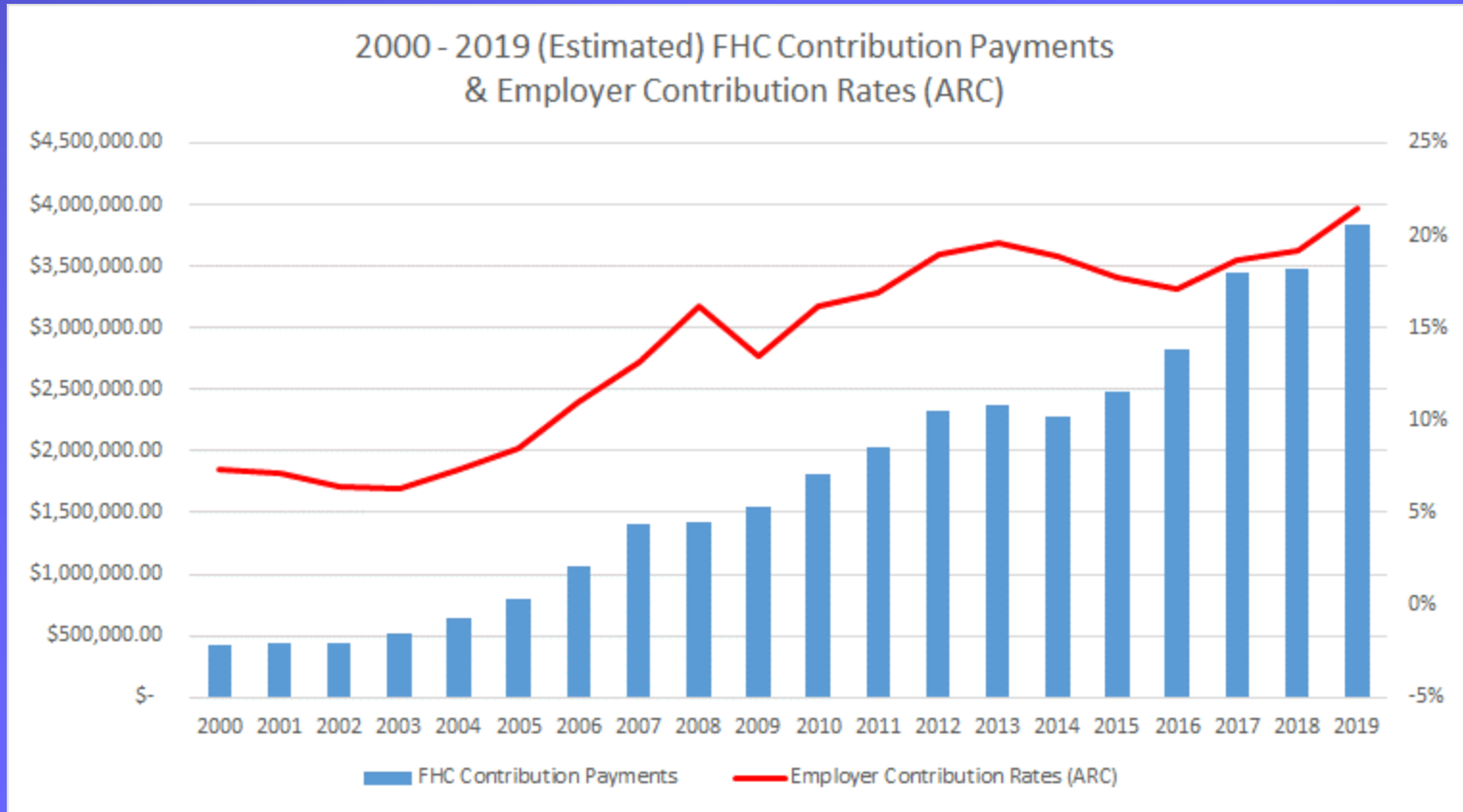
FHC Budget Request Summary

REVENUES	FY 2019 Estimated	FY 2020 Request
Louisville Metro	\$786,900	\$786,900
State of Kentucky	430,986	485,715
Federal Government	7,638,552	7,967,355
Fees for Services	28,801,233	25,851,703
Investment Income	494,973	661,882
Other Sources	2,242,080	4,413,230
TOTAL REVENUES	\$40,394,724	\$40,166,785
EXPENDITURES		
Personnel (Approx. 431 FTE)	\$27,111,734	\$27,596,359
Operating	12,182,990	12,320,426
Capital Outlay	1,100,000	250,000
TOTAL EXPENDITURES	\$40,394,724	\$40,166,785

Metro Funding to FHC



CERS Contributions



FHC Charity Care & Bad Debts

	FYE 12/31/17	FYE 12/31/18
Charity/Sliding Fee Discounts	\$4,287,836	\$4,852,025
Bad Debts	\$ 1,375,774	\$1,353,076
TOTAL	\$5,663,610	\$6,205,101

Sliding fee Scale based on Income and Family Size with
Nominal Fee of \$20 for Medical and \$30 for Dental visit.

Kentucky Medicaid Expansion

- Effective January 1, 2014
- Adults under 65 years
(includes Parents and adults without dependent children)
- Uninsured and below 138% Federal Poverty Level (2019)
 - \$17,236 Individual
 - \$35,535 Family of Four

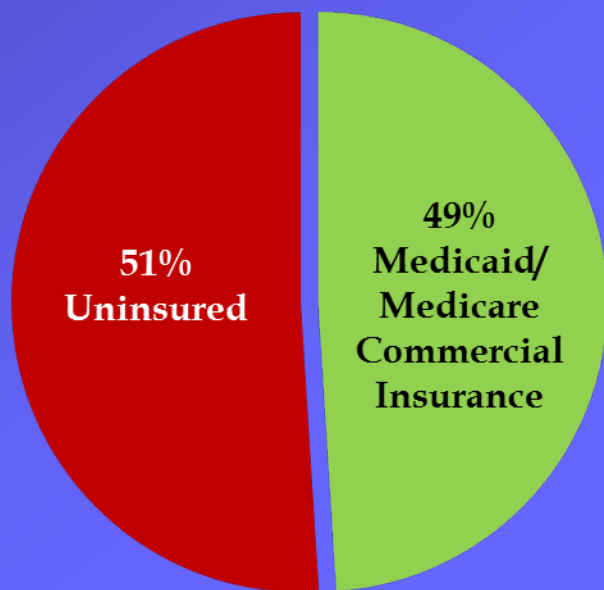
Medicaid Enrollment

April 2019

	Kentucky	Jefferson Co
Traditional	880,090	128,627
Expansion	462,808	73,470
Total	1,342,898	202,097
% of Population	31%	26%

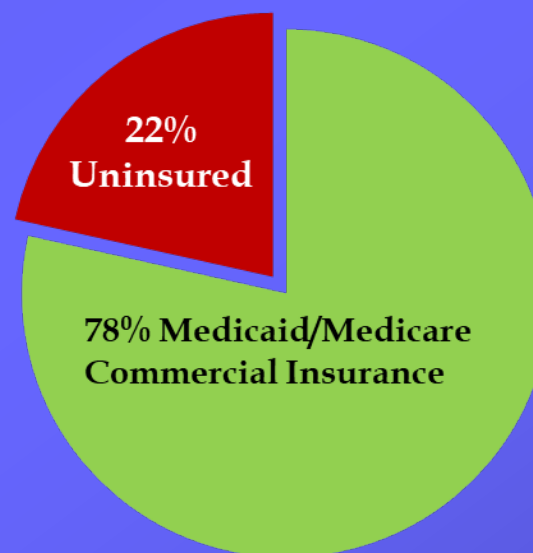
FHC Uninsured Patients

April 2013



■ Insured ■ Uninsured

April 2019



■ Insured ■ Uninsured

**Impact of
ACA
Medicaid
Expansion**

2018 Jefferson Co. Uninsured Rate 6.3%

Increased Medicaid Revenues under ACA

- Reduced Uncompensated Care at FHC
- Eliminated Operating Deficit in FYE 13
- Increase Patients and Visits
- Increase Scope of Services
- Added location – West Market
- Expanded Phoenix pharmacy services for health care for the homeless
- Fund COLA and Market Salary Increases for Recruitment and Retention of staff
- Fund Needed Capital Improvements
- Reduced Metro Appropriation \$1.1 million annually

Medicaid Changes Ahead

- Kentucky HEALTH Waiver
- Decline in Medicaid Enrollment
- Passport Health Plan Transition

Kentucky HEALTH Waiver

- 1115 Waiver Approved by CMS
 - Work/Community Engagement, Premiums, My Rewards Accounts etc.
- Lawsuit in DC District Court
 - Implementation Halted on April 1
- Appeal in DC Circuit Court
 - Oral Arguments in Fall 2019
 - Likely Supreme Court Case
 - Governor Bevin Executive Order
 - Outcome Unknown

Medicaid Enrollment Declines (Jan. 2018 - Apr. 2019)

- Kentucky
 - 60,000 Persons lost Medicaid (-4%)
- Jefferson County
 - 8,670 Persons lost Medicaid (-4%)
- Incomes Higher than Limits
- Failure to Provide Information
- FHC Medicaid Percentage dropped from 55% to 52%

Passport Health Plan

- Financial Difficulties from DMS rate Reductions
- Bring cost in line with Revenues
 - Provider Re-Contracting
 - Elimination of PMPM Capitation Payment to FHC (\$3 mil annually)
- Expanded Partnership with Evolent
 - Sale of 70% ownership

FHC Budget

- Calendar Year Budget
- \$4 mil. Shortfall on annual basis (10%)
 - CERS Pension Contribution
 - Passport Cuts
- Mid Year Budget Adjustment
 - Approval by Board of Governors

FHC Budget Balancing Strategies

- Increase Third Party Revenues
 - Renegotiate Contracts
 - Increase billable services
 - Earn Value-Based Contracting Incentives
- Increase Grant Support
- Improve Efficiencies
- Reduce Costs

Q&A

www.fhclouisville.org

The screenshot shows the homepage of the Family Health Centers website. At the top is the logo with the text "Family Health Centers" and "Care for your Health & Wellness". Below the logo is a navigation bar with five main menu items: "For Patients", "Find a Location", "Health Services", "In the Community", and "Contact Us". Under "For Patients" are links for "About Us", "FAQs", and "Latest News". There are also buttons for "Ask ELMER" and "En Espanol", and a search bar. The main banner features a photo of two young boys talking, with a purple box on the left titled "Our Mission" containing the text: "Our mission is to provide access to high quality primary and preventive care services without regard to the ability to pay." Below the banner are three service tiles: "Find a Center" (7 Louisville locations), "Prepare for your Visit" (Know what to expect), and "Get Health Insurance" (We're here to help). The bottom section includes a "HEALTH SERVICES WE OFFER" section with a photo of a dental procedure, a "NEW DENTAL SITE" announcement for FHC East Broadway (502-569-7332), and an "UPCOMING CLASSES" section listing Zumba Aerobics classes on June 5th at Portland and East Broadway locations, both from 5:00pm to 6:00pm.

Family Health Centers
Care for your Health & Wellness

For Patients Find a Location Health Services In the Community Contact Us

About Us FAQs Latest News Ask ELMER En Espanol Search...

Our Mission

Our mission is to provide access to high quality primary and preventive care services without regard to the ability to pay.

Find a Center
7 Louisville locations

Prepare for your Visit
Know what to expect

Get Health Insurance
We're here to help

HEALTH SERVICES WE OFFER

Now Open
DENTAL OFFICE
FHC EAST BROADWAY
502-569-7332

NEW DENTAL SITE
Family Health Centers, Inc. is please

UPCOMING CLASSES

JUN 05 Zumba Aerobics Class (Portland)
5:00pm - 6:00pm

JUN 05 Zumba Aerobics Class (East Broadway)

Bill Wagner, CEO
502-778-4201
bwagner@fhclouisville.org