

Bonnie Michael




Connecting People to Purpose and Possibility

Authentic, energetic transportation leader going beyond the boundaries of "done before" to identify and implement more scalable and sustainable processes for next generation UPS leaders.

PROFESSIONAL EXPERIENCE & IMPACT

- 2/2020 - Present VICE PRESIDENT TRANSPORTATION – RAIL RELATIONS AND CARRIER MANAGEMENT GROUP LOUISVILLE, KY
Manage \$10M Budget with \$1.7B Rail Spend, \$1.2B Driver Team Spend including all sleeper and outside carrier movements
Major accomplishments:
 - OFGE implementation (2,159 driver teams, \$312M spend)
 - Led solutions that produced \$18.7M in savings YTD 2020
- 2018 - 2020 VICE PRESIDENT SURFACE NETWORK PLANNING ATLANTA, GA
Planned rail and road movements for the US transportation network.
Major accomplishments:
 - Support profitable growth of 121K packages per day while protecting constrained network pinchpoints.
 - Led network relief plans during peak season 2019 to handle 22M package overrun while dealing with 2 major snow storms for best in class service among package carriers.
 - Re-engineered the US network for 3 day transit commitment for Saturday delivery
 - Identified and implemented \$54.6M in cost savings
- 2015 - 2018 VICE PRESIDENT NETWORK PLANNING SERVICES ATLANTA, GA
Applied Advanced Analytics and Operations Research to develop decision support tools to minimize expense and improve efficiency.
Major accomplishments:
 - Cumulative savings of \$286M through optimization tools developed and deployed in UPS Freight, GFF, and small package networks with ROI range of 12.5 - 17.6X.
 - Transformed the department in 18 months from 35% to 4% employee churn with favorable EES scores improving from 85% to 96%
- 2006 - 2015 DIRECTOR OF NETWORK PLANNING, LOUISVILLE & ATLANTA
Air Peak, Int'l, Freight Forwarding and Surface Network Planning
- 1999 - 2006 IE, SPECIAL PROJECTS AND PLANNING MANAGER, LOUISVILLE
- 1990 - 1999 HUB OPERATIONS AND IE SUPERVISOR, LOUISVILLE
- 1986 - 1990 OPERATIONS AIR HANDLER AND PT SUPERVISOR, LOUISVILLE
- 2000 MASTERS IN BUSINESS ADMINISTRATION, UNIVERSITY OF LOUISVILLE, LOUISVILLE, KY
- 1998 BACHELOR OF ARTS BIOLOGY, UNIVERSITY OF LOUISVILLE, LOUISVILLE, KY

EDUCATION

 [Redacted]
 [Redacted]
 [Redacted]

Louisville, KY 40241

SKILLS

ENTREPRENEURIAL SPIRIT
Apply passion, tenacity, and grit toward re-engineering processes to drive better results.

COLLABORATION ACROSS BOUNDARIES
Works well across functions and hierarchies to navigate barriers and influence action.

BUILDS NEXT GENERATION LEADERS
Nurturing talent beyond the comfort zone to prepare leaders for future success.

CREDIBILITY
Leads by example with high values, honesty and professionalism.

ENGAGEMENT
Cares about building a better culture where people matter and engaged people can accomplish anything.

TRANSFORMATIONAL
Drives change to allow people to work smarter not harder and focus on what matters most.

DEVELOPMENT

- WOMEN'S LEADERSHIP PROGRAM YALE UNIVERSITY - 2018
- PROJECT MANAGEMENT CERTIFICATION PROGRAM, MAHWAY, NJ – 2017
- LEADING THE FUTURE, UPS GLOBAL LEADERSHIP COLLEGE – 2015
- EXECUTIVE PERSPECTIVES, EMORY UNIVERSITY - 2014

