

SUZANNE DAY CHEEK

SUMMARY

I help companies find land to meet their expansion needs in the Louisville and surrounding markets and I assist landowners in monetizing their land holdings. I specialize in location intelligence and in finding and securing on and off market sites to meet client's growth plans. I have been active in commercial real estate in Louisville and surrounding counties since 1987. My focus is land acquisition and sales across the spectrum: multi-family, retail, commercial, industrial and residential and have completed more than \$175M in land sales.

SKILLS

Location Intelligence
Land Use

Market Demand and Trends
Real Estate Transactions and Negotiations

EXPERIENCE

DUNCAN COMMERCIAL REAL ESTATE

Louisville, Kentucky

Senior Vice President Land Sales

01/2019 to Current

Notable deals include the listing and assemblage of 28 acres at Blankenbaker and Rehl Road and sale to Republic National Distributing for a distribution center, assemblage of five off market acres for development of Extra Space Storage, assemblage of land on Cedar Creek for multi-family development and site identification and acquisition for Taco Bell.

HORIZON COMMERCIAL REALTY

Louisville, Kentucky

Commercial Agent

05/2010 to 12/2019

Completed more than eight apartment land sales and developments for numerous development companies new to Louisville including: Apex on Mud Lane, Axis on Lexington Road, The Flat's at Springhurst, Haven on Tucker Station, The Springs on Hurstbourne, The Springs at LaGrange, Echelon on Aiken Road. Represented Menards as they expanded in the market with site assemblage on Preston Highway at Cooper Church and in Elizabethtown, KY. Other notable transactions include CVS ground lease and Xscape Theater land sale.

OPIA PROPERTIES

Louisville, Kentucky

Commercial Land Agent

01/2005 to 04/2010

Identified and procured on and off market land for single family developers including McBride & Son Homes, Olympia Homes and other residential development companies. Completed more than 12 subdivision and patio home communities.

NTS DEVELOPMENT

Louisville, KY

Director Commercial Land

11/1989 to 05/2000

Developed the Blankenbaker Crossings highway service development on Blankenbaker Parkway, Springs Station shopping center on Breckenridge Lane and other commercial projects on Hurstbourne Parkway. Sold and leased land for the developer to companies as diverse as: Winn-Dixie, Home Quarters, Books a Million, McDonald's, Rafferty's, Panera Bread, Cracker Barrel, Sam's Club and Garden Ridge. Completed more than nine hotels deals at Blankenbaker.

HUNNINGTON GROUP

Louisville, Kentucky

Leasing Agent

09/1987 to 11/1989

Commercial Leasing Agent for Stony Brook Shopping Center. Leased inline retail space and out lot sales within the development. Cold called on local and national retail prospects.

EDUCATION AND HONORS

BACHELOR OF SCIENCE University of Kentucky

1980

Louisville Business First People to Know in Real Estate

2018

CoStar Power Broker

2015