

Paul Hinson



A Commercial and Residential Real Estate specialist offering clients the experience of twenty years of involvement in commercial development and acquisitions. Specializing in the sale and lease of medical, hospitality, commercial, and residential mixed-use projects. Involved in transaction volume in excess of hundreds of millions of dollars. Represents exclusive seller or buyer. Expertise in market analysis, appraisal, property and business evaluations, as well as client negotiations, marketing, financial services, national and international networking.

Grew up in Louisville, Ky

Hinson General Contracting, Inc. Louisville Kentucky 1990 thru 2000

Owner and President, Kentucky Regional Office (10) Ten years Construction volume in the multi-millions.

NOTABLE CONSTRUCTION PROJECTS:

Humana Clock Tower Building Louisville, KY \$10 million Humana Southeast Regional Headquarter renovation of (27 Floors Building), Jacksonville, FL \$7.5 million

Humana Corporate Tower, Tampa FL Office renovations \$1.3 million

Humana Corporate Tower, Louisville Office renovations \$2.5 million

Humana Fitness Center, Clock Tower \$1,350,000.

Spencer County, KY Government projects

Health Center, 2.5 million

Courthouse remodel, \$950,000.

Extension office addition \$325,000.

County Drainage project \$275,000.

Atria Communities Assisted Living - approximately 70,000 sq. ft. facilities \$2.5- 3.5 million for each project.

Kennebunk, Maine

Mobile, Alabama

(2) Locations in Louisville, Kentucky

Elizabethtown, Kentucky

Sunburst Hospitalities (Mainstay Suites) \$1.5 - 2.2 million each project.

Louisville, Kentucky

Indianapolis, Indiana

Annapolis, Maryland

Raleigh Durham, North Carolina, Charleston, South Carolina

University of Louisville Hospital, Louisville, Kentucky \$650,000

University of Louisville, Newburg, Family Practice \$450,000

University of Louisville, Ortho Offices \$275,000

University of Louisville, Sleep study Center \$185,000

University of Louisville, MDR Building \$780,000

(3) Locations John Kenyon Eye Centers Louisville, KY \$250,000 each project.

EDUCATION:

Construction Business Management Montgomery College, Maryland

ASSOCIATIONS:

Former Member Residential Member of Louisville Home Builders Association
Former Member Commercial Member of National Associated Builders & Contractors
Former Member Associated of Builders and Contractors, Louisville, Kentucky
Former Member Associated of General Contractors, Louisville, Kentucky
Former Member Building Industry Association, Lee County Florida
NABOR (Naples Area Board Of Realtors) Florida
Commercial Committee Member SWFL Naples FL
NABOR Vice-Chair REALTORS® Political Action Committee (RPAC)
RPAC Fundraiser Committee
NAR (National Association of Realtors) RPAC Major Investor
NABOR Government Issues Committee Member
NABOR Commercial Committee Member
Global International Business Committee
NABOR Leadership Academy Graduate
NABOR Leadership Academy Sponsor

Currently:

Kentucky and Florida Real Estate Broker License
Associate Broker eXp Realty Commercial Louisville, Ky
Member of NAR (National Associate of Realtors)
Member of GLAR (Greater Louisville Association of Realtors)
Member of GLAR Government Affairs Committee
Member of KREE (Kentucky Real Estate Exchangors)
Member of Kentucky Realtors (KYR)
Major Investor Kentucky Realtors RPAC (Realtors Political Action Committee)