



**DEPARTMENT OF LOUISVILLE PARKS AND RECREATION
LOUISVILLE, KY**

GREG FISCHER
MAYOR

DANA KASLER
DIRECTOR

TO: Joel Neaveill, Procurement Director
Louisville/Jefferson County Division of Purchasing

FROM: Margaret Brosko
Assistant Director, Louisville Parks and Recreation

DATE: November 17, 2021

RE: Recommendation for Award – RFP 210137
Management and Operation of Bobby Nichols Golf Course

Our first attempt to solicit operators for Bobby Nichols in September 2019 (RFP 200034) resulted in no viable options for operating the course under the requirements set forth in ordinance. Additional discussions with potential operators continued in 2020 with no success. On March 4, 2021, Metro Council passed an ordinance permitting current operators to operate up to two courses with a maximum of 27-holes.

After passage of this ordinance, RFP 210137 was published on March 26, 2021 to those existing operators. Upon review of the one proposal received, Parks proceeded with negotiations with T. Betz Golf, LLC and could not agree to terms. Subsequent to those discussion, an offer to operate Bobby Nichols Golf Course was received from two additional parties; Youth Golf Coalition, INC and Dustin Fowler. Parks and Recreation's Golf Division concluded the review of the proposals on October 8, 2021 and held discussions with both parties.

Based upon those discussions and analysis of the proposals, Parks and Recreation is recommending an award to Youth Golf Coalition, INC, subject to Metro Council approval per LMCO 42.43(I). This group meets the needs desired by the department to grow the game of golf in the community with their proven commitment of working with youth along with excellent customer service and management of Shawnee Golf Course.

Cc: Nathan Maiwald



**LOUISVILLE
PARKS
AND RECREATION**

A NATIONALLY ACCREDITED PARKS AND RECREATION AGENCY

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