

**Business Incentives & Location Summary**  
**Request for Local Support Letter**

**BASIC CORPORATE INFO:**

**Company:** Taylor Law, PLLC  
**Web Site:** <http://www.Taylorlaw-llc.com>  
**Category:** Expansion

**Contact:** Rich Alphin  
Supervising Attorney  
10172 Linn Station Road  
Louisville, KY 40223

**Phone:** 502-882-6633  
**Cell:**  
**Email:** [ralphin@taylorlaw-llc.com](mailto:ralphin@taylorlaw-llc.com)

**Media Contact:** same as company contact

**GLI Contact:** James Reddish, Vice President  
O: 502-625-0074 C: 703-283-9128  
[JReddish@greaterlouisville.com](mailto:JReddish@greaterlouisville.com)

**BUSINESS / PROJECT DESCRIPTION:**

Taylor Law, PLLC is a recently formed law firm has been formed to service a single customer in eight states across the southwest. They currently operate from two office locations, one in Jeffersontown, and another in Memphis, TN. Taylor Law currently employs 25 people, 20 of whom are KY residents. As they expand their practice, their projected growth anticipates having over 100 employees by the end of fiscal year five. They offer a competitive salary and benefit package and the average salary of \$40,000 per year with bonus and other incentives included.

## KEDFA

Incentive Requested: KBI  
Preliminary Approval: January 30, 2014  
Final Approval: August 2015  
Activation: expected 1Q2015  
Local Participation: 1%  
Total Incentives: \$TBD

## EMPLOYMENT INFO

Existing Workforce: 20  
New Job Creation: 100  
Average F/T Salary: \$40,000  
Total New Payroll: \$4 million

## LOCATION INFO

Location: Jeffersontown  
Metro Council District: District # 18 / Marilyn Parker  
State Senator: District # 36/ Senator Julie Denton  
State Representative: District # 33/ Representative Ron Crimm

## INVESTMENT INFO

Building Type & SF: Office is 7,300 sf  
New Construction: adding 3,800 sf for a total of 11,100  
Building Expense: \$573,570 lease expense  
Equipment: \$271000 in capital equipment

**LOCAL ANNUAL ECONOMIC IMPACT at ACTIVATION (year one):**

	Jefferson County Direct Impact	Direct + Indirect + Induced Impact
Projected tax revenues	\$59,724	\$80,275
*1% KBI Contribution	\$40,000	\$40,000
Net benefit to Jefferson County (Local new taxes, less 1% KBI occupational tax contribution)	\$19,724	\$40,275

\*State to Local Ratio is 75/25 – KY contributes 3%; Louisville contributes 1%.

**STAFF COMMENTS:**

GLI was contacted by a partner from the law firm of Lloyd McDaniel about a new firm, Taylor Law, they are starting to service a new (undisclosed) client. They will be conducting collection and some minor legal services for this client in eight southern/mid-western states. The company has already hired 25 employees, 22 in Louisville and 3 in Memphis and is now deliberating between locating the HQ in either Louisville or Memphis. They will need to ramp up another 40-60 employees by Q2 2014 and will make that investment in whichever location becomes the HQ. Geographically Memphis is more centrally located to the states they will be serving but Lloyd McDaniel would prefer to have the location in Louisville for ease of access. GLI is working with the company to apply for incentives which would go a long way to help Louisville win the deal.

**ANNOUNCEMENT PLANS:**

TBD