

MARIAH W. GRATZ



SUMMARY

As CEO of Weyland Ventures, I work to bring new life to urban communities by revitalizing the built environment. I believe in creating distinct urban projects that combine office space, residential units, restaurants, shops, event space, entertainment venues, and urban park space to form dynamic 24-hour, mixed-use neighborhoods full of character, stories, and vibrancy. I have been with Weyland Ventures since 2009, and became CEO of the Louisville-based urban real estate development and management company in 2016.

WORK EXPERIENCE

Weyland Ventures (formerly, City Properties Group, LLC.), Louisville, KY

Chief Executive Officer

October 2016-Present

- ◆ Responsible for setting company strategy and direction, modeling and setting the company's culture, building the leading the management team, and allocating capital to the company's priorities.
- ◆ Make decisions regarding company growth opportunities, budget allocations, incentive structures, and overall company goals and objectives.
- ◆ Expertise in the use of Federal and State Historic Tax Credits, New Market Tax Credits, EPA "Brownfields" development, Tax Increment Financing, EB5, and other innovative financing techniques
- ◆ Continued responsibilities with the development team as detailed below.

Chief Operating Officer

January 2012-September 2016

- ◆ Responsible for developing and implementing budgets, processes, and best practices across all divisions of Weyland Ventures including asset management, event management, design and construction, and marketing.
- ◆ Responsible for overseeing all divisions of Weyland Ventures from an organizational and operational perspective.
- ◆ Continued responsibilities with the development team as detailed below.

Director, Real Estate Development

May 2009-December 2011

- ◆ Responsible for leading a cross-functional development team in the planning, design, and construction of real estate development projects.
- ◆ Projects focused in downtown Louisville. Recently completed projects include Whiskey Row Lofts, the EDGE at Liberty Green, Guthrie Coke Lofts, Zirned Tower, and two PARC parking garages.
- ◆ Involved in master planning, preparing pro-formas, implementing budgets and schedules, contract negotiations with consultants and contractors, managing design to achieve construction cost objectives, and on-site construction coordination with general contractor.
- ◆ Interacting with banks and public agencies such as Louisville Metro Housing Authority, Planning and Zoning, and Inspections, Permits, and Licenses to achieve appropriate project financing and approvals.

ABIOMED, Inc., Danvers, MA

Program Manager – Athlone Facility Start-up

July 2008-April 2009

- ◆ Involved in start-up of new manufacturing facility in Athlone, Ireland, including manufacturing line development, transfer, and validation.
- ◆ Responsible for leading a global manufacturing project team.

Program Manager – AbioCor I/II Implantable Replacement Heart Systems

June 2007-April 2009

- ◆ Responsible for new product development as well as engineering support of existing products. Engineering support includes manufacturing support and complaint resolution activities.
- ◆ Directly managed dedicated product development team of engineers and technicians. Also responsible for leading cross-functional product team.

Project Lead – AbioCor I/II Implantable Electronics, Console, & PCE September 2004-June 2007

- ◆ Involved in product design, development, verification, validation, transfer to manufacturing, and contract manufacturer management.
- ◆ Responsible for leading a cross-functional product development team.

Systems Engineer – AbioCor I Implantable Replacement Heart System November 2003-August 2004

- ◆ Planned, organized, and executed the verification and validation effort for an FDA HDE submission.
- ◆ Wrote design input requirements and product specifications for the AbioCor system and its subsystems.

EDUCATION

University of North Carolina, Chapel Hill, NC

Master of Business Administration

Completed: August 2016

Imperial College, London, UK

M.S. in Engineering and Physical Science in Medicine

Completed: October 2003

Washington University, St. Louis, MO

B.S. in Biomedical Engineering, Cum Laude

Completed: May 2002

COMMUNITY HONORS AND ACTIVITIES

- ◆ ULI Kentucky District Council Chair 2019-present
- ◆ Honoree, 2016 Louisville Business First “Forty Under 40”
- ◆ Board Member, Greater Louisville, Inc (2019-present)
- ◆ Board Member, University of Louisville Real Estate Foundation (2018-present)
- ◆ Board Member, University of Louisville Family Business Center Advisory Board (2017-present)
- ◆ Board Member, Louisville Downtown Management District (2015-present), Chairman of the Board 2016-2018
- ◆ Board Member, Louisville Downtown Development Corp. (2016-2018)
- ◆ Board Member, Mercy Academy High School (2016-present)
- ◆ Board Member, Main Street Association (2013-2018)
- ◆ Board Member, Patty and Mildred Hill Happy Birthday Park, Inc. (2012-2018)
- ◆ Varsity Soccer Coach at Mercy Academy High School (Head Coach 2012-2015, Asst Coach 2010-2011)