

MARGARET HANDMAKER



EMPLOYMENT HISTORY

WHAT WORKS CITIES **2015 - Present**

- **April 2015 – Present: Consultant/Executive Director**
 - Responsible for starting and leading a program to provide technical assistance to 100 cities, funded by Bloomberg Philanthropies

LOUISVILLE METRO GOVERNMENT **2010 – 2014**

- **Dec. 2010 – Dec. 2011 Chief of Economic Development**
 - Responsible for workforce development, international trade, land use, attraction and retention, and economic growth
- **Jan. 2012 – Dec. 2014 Innovation Delivery**
 - Responsible for innovative solutions to complex urban challenges
 - Participant in a five-city cohort funded by Bloomberg Philanthropies

DOWNTOWN DEVELOPMENT CORPORATION (interim position) **2010**

- **2010: Interim Chief Operating Officer**
 - Stepped off the Board to be interim Chief Operating Officer for six months while the Executive Director was on long-term disability

MERCER, INC., WORLDWIDE PARTNER (retired 12/30/09) **1980 - 2009**

- **2005 – 2009: Consultant and Geographic Leader**
 - Leadership responsibility for much of the U.S. and Canada
 - Consultant to publicly traded companies and large nonprofit organizations
- **1998 – 2004: Consultant and leader of Mercer’s Louisville Office, Chair of Worldwide Globalization Committee**
 - In addition to consulting, responsible for the operations of Mercer’s Louisville office (600 employees)
 - Chaired Worldwide Partners Committee on Globalization
- **1996 – 1997: Two-year Leave of Absence from Mercer (see below)**
 - **1993 – 1995: Consultant and Leader of Mercer’s Social Security Consulting**
 - In addition to consulting, responsible for expanding Mercer’s social security advisory services to developing countries
 - Oversight of software development and licensing
- **1984 – 1992: Consultant and Leader of Mercer’s Employee Benefits National Resource Group**
 - In addition to consulting, responsible for growing Mercer’s national resource group for specialized employee benefit plans
- **1981 – 1983: Consultant**

- Consulted with publicly traded and large nonprofit organizations
- **1980 Senior Attorney**
 - General corporate law
 - Employment law

COMMONWEALTH OF KENTUCKY, SECRETARY OF THE REVENUE CABINET, MEMBER OF GOVERNOR'S EXECUTIVE CABINET

(leave of absence from Mercer) 1996-1997

- Leadership of agency that recommends tax policy, interprets statutes, and manages tax return processes

WEBER AND ROSE, ATTORNEY 1978 - 1980

- Attorney, corporate and tax

BOOZ, ALLEN & HAMILTON, CONSULTANT 1969 – 1974

- General Management Consulting

EDUCATION

- 6/68 BS Business, University of Evansville
- 6/69 BA Education, University of Evansville
- 8/69 MA Industrial Psychology, Indiana University
- 12/78 JD Law, University of Louisville

PROFESSIONAL ASSOCIATIONS

- American Bar Association
- Kentucky Bar Association
- Louisville Bar Association

COMMUNITY ACTIVITIES

- University of Louisville, Board of Trustees
- University of Louisville, Foundation Board
- University of Louisville, Board of Overseers (Chair)
- Business Leaders for Education (Executive Committee)
- Cardiovascular Innovation Institute, Board of Directors
- Downtown Development Corporation, Board of Directors (Executive Committee)
- Governor Fletcher's Blue Ribbon Commission on Government Reorganization
- Pikeville College, Board of Trustees (Executive Committee)
- Community Foundation of Louisville, Board of Directors
- Leadership Louisville, Participant
- Fund for the Arts, Board of Directors
- Actors Theatre, Board of Directors
- Home of the Innocents, Volunteer
- New Directions Housing Corporation, Board of Directors (Chair)

- University of Louisville Board of Advisors, College of Business
- Encore (Mentor to NGO Leaders)