

# Soaring to New Heights

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Executive Director

Louisville Metro Council  
Labor and Economic Development Committee  
November 12, 2019



LOUISVILLE  
MUHAMMAD ALI  
INTERNATIONAL AIRPORT



# Overview

## Louisville Regional Airport Authority

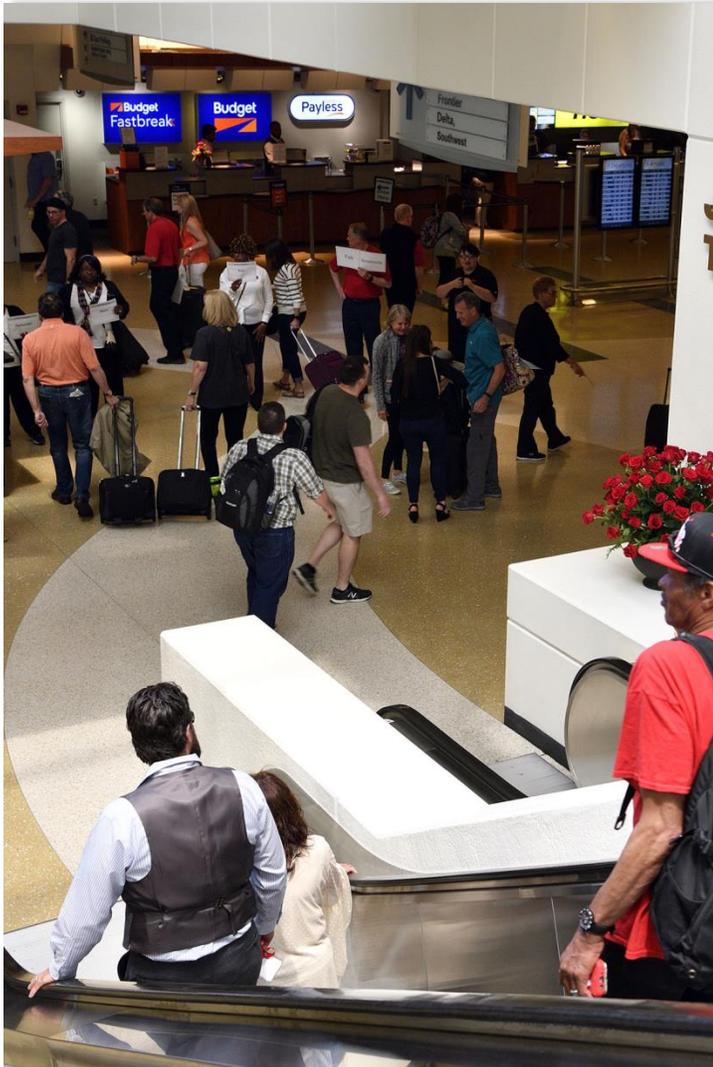


- Autonomous municipal corporation established by Kentucky Statue
- 11-member Board sets policy, approves the budget and hires the Executive Director
- Executive Director manages day-to-day operations, maintenance and administration for two airports

## Owens, operates and develops:

- Louisville Muhammad Ali International Airport (SDF)
  - 3<sup>rd</sup> Busiest Cargo Airport in North America and 7<sup>th</sup> Busiest in the World
  - 169,669 aircraft operations (take offs & landings) in 2018
  - Two parallel runways and one crosswind runway
  - More than 17 miles of runways and taxiways
- Bowman Field Airport (LOU)

# Funding: Self-Sufficient



- 100% Self-Sufficient
- No state or local funding for routine operations of either airport
- Funding derived from users of the aviation system, including aeronautical and non-aeronautical:

Landing Fees	Parking Revenue
Passenger Facility Charges	Other Leases
Terminal Rent	AIP
Hangar Leases	
- FAA Grant Assurance of Revenue Diversion requires that all revenue generated is spent on airport operations
- FY2020 Revenue Budget: \$129 million

# Economic Impact



- Our airports are economic engines
  - 51,380 direct jobs
  - \$1.9 billion in direct payroll
  - \$256.4 million in direct state and local taxes
- SDF and LOU are the largest employment center in Louisville Metro
- Nearly 1 in 10 jobs in the MSA attributed to airport operations
- Fuels economy with retaining and attracting business, conventions and tourism





# Be the Best Airport

- Great people
- Great customer service
- Great facilities
- Fiscally responsible



# Great People

- Two Forty Under 40 Recognitions
  - Josh Ball, Director of Public Safety
  - Anthony Gilmer, Director of Air Service and Marketing
- Allegiant Air honored SDF with Marketing Award
- *Louisville Business First* names VP of Strategy and Innovation Darrell Watson as “20 People to Know in Tourism and Hospitality”
- Airport Ambassador Program celebrated its 15<sup>th</sup> Anniversary



# Nonstop Service to 30-plus Destinations

Increase from 21 destinations in 2016



# Air Service Growth



- Nonstop service to 30+ destinations - ↑ nearly 50% since 2016
- Added 10 new nonstops in the past year
  - LAX (American)
  - New Orleans (Allegiant)
  - Orlando (Frontier)
  - Houston (Southwest)
  - Washington-Dulles (United)
  - Dallas-Love (Southwest)
  - Jacksonville (Allegiant)
  - Myrtle Beach (Allegiant)
  - Sarasota (Allegiant)
  - Denver (Frontier)
- Record 32 nonstop destinations
- Jan.-June 2019: Record with nearly 2.05 million total passengers - ↑ 12.5%
- Since Sept. 2018, continuing to set best month passenger records



# Customers and the Community

- SDF WAGS
- SDF Tours
- SDF Cares
- Tree Giveaways  
1,000 trees given away this year
- Airport Ambassador Program





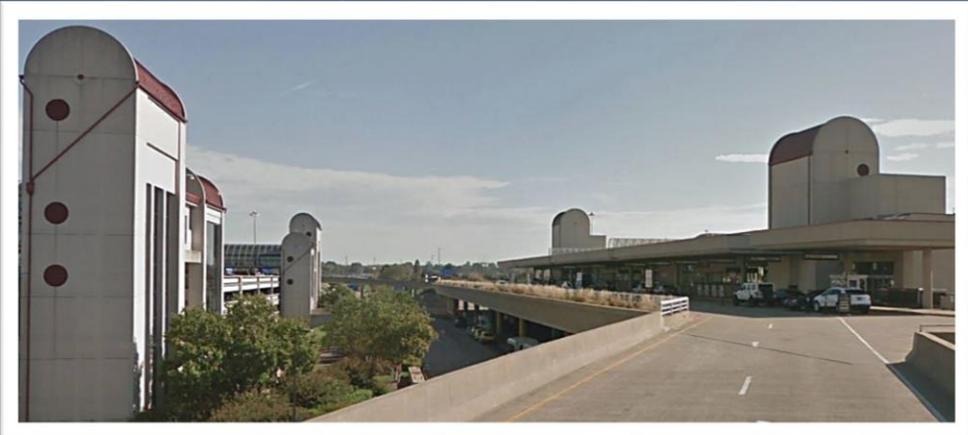
**SDF Next: Master Plan**  
**\$400 million capital improvement program**



# SDF Next: Investing in our Facilities

- Rental car area enhancements
- Heating and cooling systems
- Moving walkways
- Escalators and elevators
- TSA Security checkpoint
- Restrooms
- Replace all 24 jet bridges
- Exterior façades and landscaping





# SDF Next: Federal Inspection Services (FIS) Facility

Becoming an International  
Port of Entry



U.S. Customs and  
Border Protection



# SDF is Winning

- Largest passenger growth since 1993 when Southwest entered market
- 21 to 30+ nonstops – 50% increase
- LAX service began April 3
- 2019 trending to be best year yet
- SDF Next – \$400 million in improvements
- Award-Winning Concessions
- Active community partner



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