



# Louisville Metro Council Budget Hearing June 6, 2017







## FHC Mission

“To provide access to high quality primary and preventive care services without regard to the ability to pay.”





# Patient Centered Medical Home



Comprehensive, Accessible,  
Coordinated, Affordable,  
Quality Care



Joint Commission Accredited Since 1979



# 7 Health Center Locations



- **Portland**
  - 2215 Portland Ave
- **East Broadway**
  - 834 East Broadway
- **Iroquois**
  - 4100 Taylor Blvd.
- **Fairdale**
  - 1000 Neighborhood Place
- **Southwest**
  - 9702 Stonestreet Road
- **Phoenix**
  - 712 E. Muhammad Ali Blvd.
- **Americana**
  - 4805 Southside Drive



# The Services We Provide

- Primary Care
  - All Ages
- Preventive Care
  - Immunizations
  - Cancer Screening
- Prenatal Care
- Family Planning
- Diagnostic Lab and Radiology
- Pharmacy
- Dental
- Health Care for the Homeless





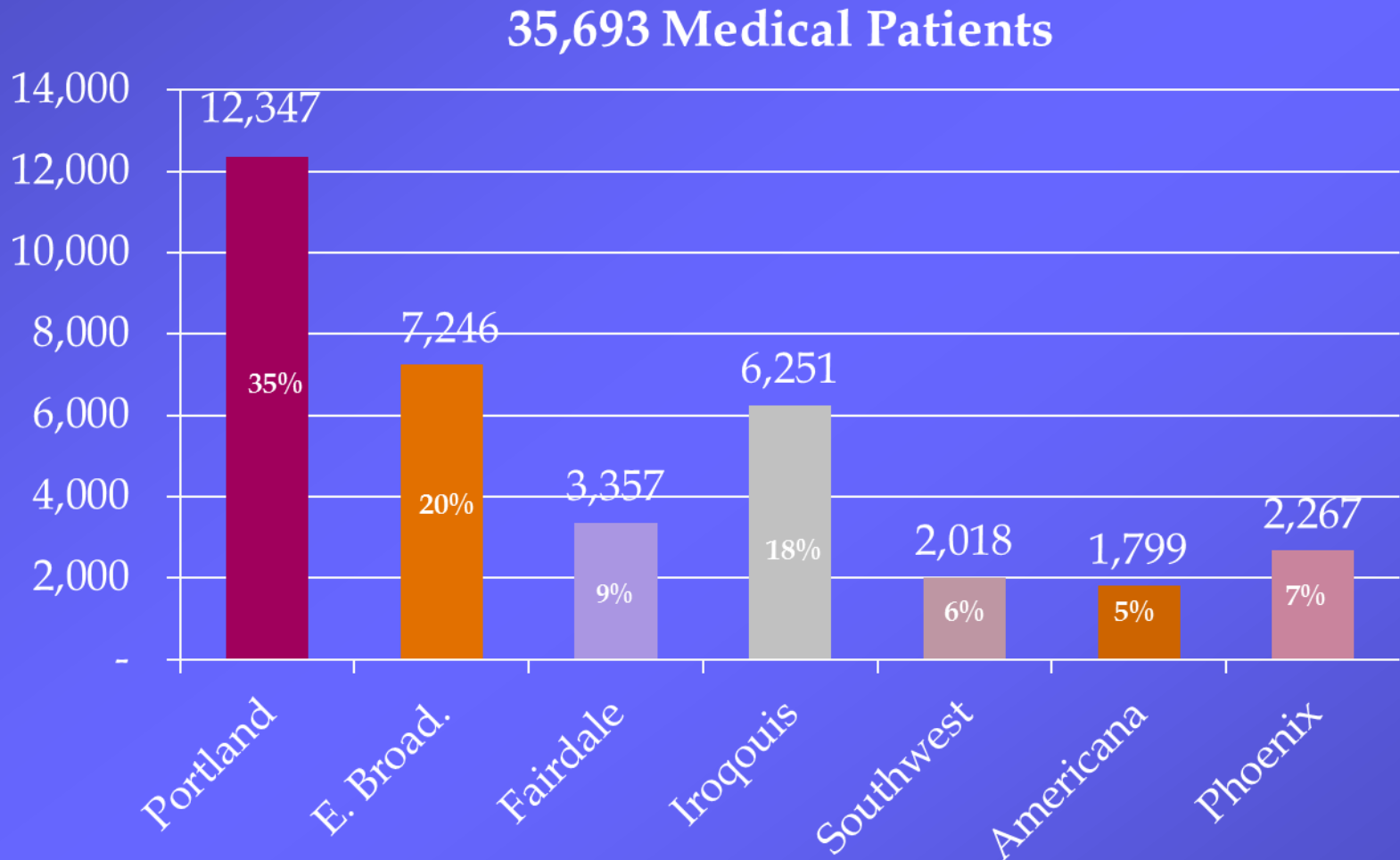
# Additional Services



- Behavioral Health
- Case Management
- Substance Abuse Treatment
- Outreach & Enrollment
- Refugee Health Screening
- Language Access Services
- Health Education
  - Exercise, Cooking,
  - Yoga, Smoking Cessation,
  - Diabetes, Weight Loss,
  - Chronic Disease Mgt.,
  - Prepared Childbirth,
  - Prenatal, Labor and Delivery



# Medical Patients by Site - CY16





# New / Expanded Services in FY 17

- Dental Services Expansion
  - East Broadway Opened March '15
  - 2 Dentists and 2 Hygienists
  - Seven Operatories
  - 3,500 Dental Patient Capacity
  - 500 visits each month since opening
  - \$350,000 Competitive Annual HRSA Grant
  - Medicaid Expansion funding



# East Broadway Dental Office

Opened March 2017







# New / Expanded Services in FY 17

- Expanded Substance Abuse Services
  - Medication Assisted Treatment (MAT) for Heroin and Opioid Addictions
    - Vivitrol Monthly Injections
    - Weekly Therapy
  - 370 patients enrolled program
  - 3 Alcohol and Drug Counselors
  - \$325,000 Competitive Annual HRSA Grant
  - Medicaid Expansion Funding



# Increased Patients and Visits

## 4 months (Jan-Apr)

	CY 2016	CY 2017	Increase	%
<b>All Patients</b>	19,376	22,227	2,851	+15% 
<b>All Visits</b>	39,614	48,748	9,134	+23% 

Patient Target for 2017 – 43,962



# FY 18 FHC Budget Request

- Public Health and Wellness Budget
  - External Agency Contractual Services
  - Direct Appropriation to FHC, Inc.
- Mayor's Recommended Level
  - \$786,900
  - No change from Authorized FY 17 Level
  - Metro Appropriation equals 2% of FHC revenues



# FHC Budget Request Summary

REVENUES	FY 2017 Estimated	FY 2018 Request
Louisville Metro	\$786,900	\$786,900
State of Kentucky	453,800	532,500
Federal Government	7,732,500	7,754,200
Fees for Services	29,034,100	28,131,800
Investment Income	840,400	269,700
Other Sources	411,100	3,652,100
<b>TOTAL REVENUES</b>	<b>\$39,258,800</b>	<b>\$41,127,200</b>
EXPENDITURES		
Personnel (Approx. 392 FTE)	\$26,637,900	\$27,337,200
Operating	11,520,700	12,090,000
Capital Outlay	1,100,000	1,700,000
<b>TOTAL EXPENDITURES</b>	<b>\$39,258,800</b>	<b>\$41,127,200</b>



# FY 18 Expense Highlights

- Personnel Costs (76%)
  - 392+ FTE Employees
  - Louisville Civil Service/non-union
  - No COLA Proposed for FY 18
  - CERS Participating Agency
  - Fringe Benefits 42%
- Capital Improvements - \$1,700,000
  - Phoenix Health Center Renovation Phase II
  - IS Upgrades and Enhancements
  - New West End Site (Awaits Federal Approval)



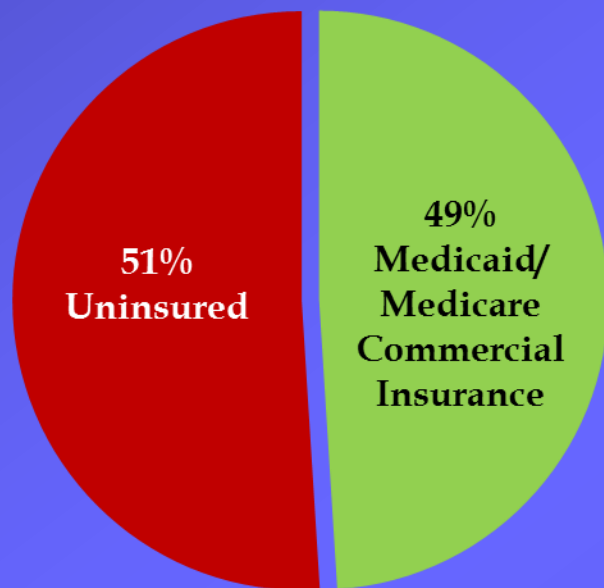
# Metro Funding to FHC





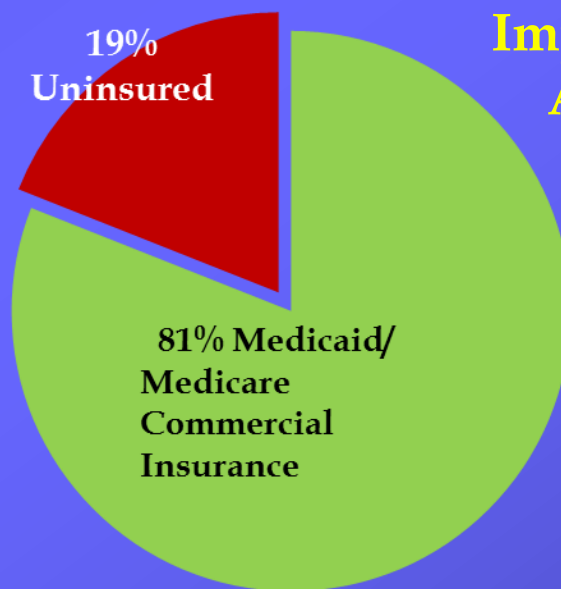
# FHC Uninsured Patients

April 2013



■ Insured ■ Uninsured

April 2017



Impact of  
ACA

■ Insured ■ Uninsured

2016 Jefferson Co. Uninsured Rate 5%



# FHC Charity Care & Bad Debts

	FYE 11/30/15	FYE 11/30/16
Charity/Sliding Fee Discounts	\$3,616,998	\$3,697,608
Bad Debts	\$ 636,698	\$784,602
TOTAL	\$4,253,696	\$4,482,210

Sliding fee Scale based on Income and Family Size with  
Nominal Fee of \$20 for Medical and \$30 for Dental visit.



# Affordable Care Act (ACA)

- Effective January 1, 2014
- Kentucky Medicaid Expansion
  - Uninsured and below 138% Poverty Level
    - \$16,643 Individual
    - \$33,948 Family of Four
  - Continuous Enrollment during year
  - 440,000 Kentuckians gained Medicaid under Expansion
  - 77,000 Jeff. Co. Expansion members



# Affordable Care Act (ACA)

- Marketplace Plans– Incomes up to 400% FPL
  - Individual Income \$48,240
  - Family of Four Income \$98,400
- Premium Tax Credits and Cost Sharing
- Qualified Health Plans
  - Three Carriers in Jefferson County
    - Anthem, Humana, CareSource
- Annual Open Enrollment Period
  - Special Enrollment Periods



# Increased Medicaid Revenues under ACA

- Reverse Operating Deficit in FYE 13
- Increase Scope of Services
- Increase Patients Served
- Fund Cost of Living Increases in '14, '15, '16
- Fund Market Salary Increases for Recruitment and Retention of staff
- Fund Needed Capital Improvements
- Saves Metro \$1.1 million annually



# Uncertainty Ahead

- 1) Kentucky Medicaid Transformation
  - Sec. 1115 Waiver Application
  - Kentucky Health
- 2) Repeal and Replace ACA
  - American Health Care Act (House Bill)
- 3) Community Health Center Funding Cliff
  - Reauthorization of Health Center Fund



# KY 1115 Medicaid Waiver “Kentucky Health”

- Premium Contributions
- Work and Community Engagement
- Lock-out up to 6 months
- Co-pays and Deductibles
- Carve out of Adult Dental and Vision
- My Rewards Account
  - Healthy Behavior Incentives



# KY Medicaid 1115 Waiver

- KY Application to CMS
  - Awaiting approval this Summer
  - Implementation January 2015?
- 86,000 Kentuckians projected to lose Medicaid coverage
- Outreach/Enrollment/Navigation Assistance



# ACA Repeal and Replace Legislation

- American Health Care Act (AHCA)
  - House Version of Bill
  - Eliminate Medicaid Expansion in 2020
  - Transform Medicaid to Per Capita Cap
    - Reduced Federal Medicaid Funding for Children, Aged and Disabled
  - CBO – 23 million Lose Coverage
- Senate Version?



# Funding Cliff for Community Health Centers

- 70% of CHC funding ( \$3.6 Billion) must be reauthorized before October 1.
- Closure of more than 2,800 CHC sites nationwide and loss of care to 9 million.
- Impact on FHC
  - \$4.25 million loss, approximately 4,000 patients losing access to care.



# Impact on FHC and Metro Government

- Reduction in FHC Patients with Medicaid (>11K)
- Greater demand for FHC services from Uninsured
- Increase in Uncompensated Care
- Cost Reduction Strategies
  - Layoffs
  - Elimination of Services
  - Clinic Closures
- Seek Increased Metro Government Funding



Q&A



# www.fhclouisville.org

The screenshot shows the homepage of the Family Health Centers website. At the top is the logo with the text "Family Health Centers" and "Care for your Health & Wellness". Below the logo is a navigation bar with five tabs: "For Patients", "Find a Location", "Health Services", "In the Community", and "Contact Us". Under "For Patients" are links for "About Us", "FAQs", and "Latest News". There are also buttons for "Ask ELMER" and "En Espanol", and a search bar. The main banner features a photo of two young boys and a purple box titled "Our Mission" with the text: "Our mission is to provide access to high quality primary and preventive care services without regard to the ability to pay." Below the banner are three service tiles: "Find a Center" (7 Louisville locations), "Prepare for your Visit" (Know what to expect), and "Get Health Insurance" (We're here to help). The bottom section includes a photo of a dental visit, a "Now Open" announcement for a dental office at FHC East Broadway (502-569-7332), and a list of "UPCOMING CLASSES" for June 5th: "Zumba Aerobics Class (Portland)" from 5:00pm to 6:00pm, and "Zumba Aerobics Class (East Broadway)".

**Family Health Centers**  
Care for your Health & Wellness

For Patients Find a Location Health Services In the Community Contact Us

About Us FAQs Latest News Ask ELMER En Espanol Search...

**Our Mission**

Our mission is to provide access to high quality primary and preventive care services without regard to the ability to pay.

**Find a Center**  
7 Louisville locations

**Prepare for your Visit**  
Know what to expect

**Get Health Insurance**  
We're here to help

**HEALTH SERVICES WE OFFER**

**Now Open**  
DENTAL OFFICE  
FHC EAST BROADWAY  
502-569-7332

**NEW DENTAL SITE**  
Family Health Centers, Inc. is please

**UPCOMING CLASSES**

**JUN 05** Zumba Aerobics Class (Portland)  
5:00pm - 6:00pm

**JUN 05** Zumba Aerobics Class (East Broadway)

**Bill Wagner, CEO**  
**502-778-4201**  
**bwagner@fhclouisville.org**