

BUDGET PRESENTATION FY21 MAY 18, 2020

CEO KRISTA SNIDER
MASTER CAPT. MARK DOTY

THE OLDEST WESTERN RIVERS STEAMBOAT IN THE WORLD

Served as a USO

in World War II



Kentucky Derby Festival **Great Steamboat Race Economic Impact**

\$700,000

 \approx

78% of passengers are from outside Kentucky

> 85,000 Passengers Annually including 5,000 School Children



\$7.4 Million

Economic Impact Annually





Two National Historic Landmarks

the Belle of Louisville and the Mayor Andrew Broaddus/Life Saving Station #10

A LIVING PIECE OF HISTORY

The Most Widely Traveled **Excursion Boat** in History





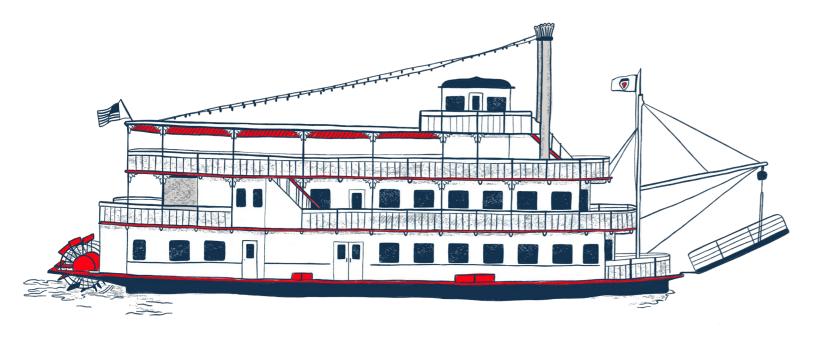
25 year round employees

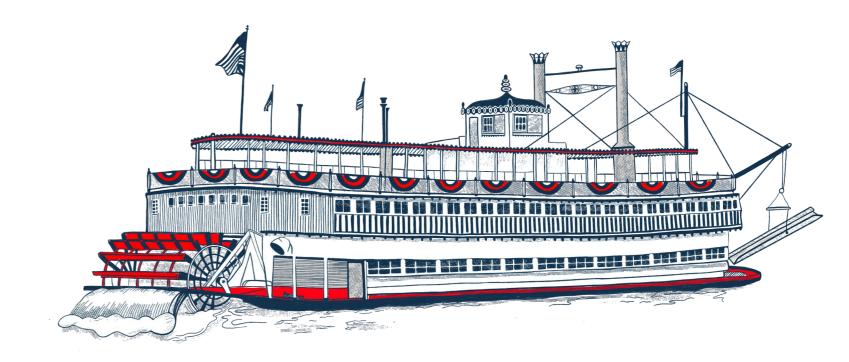
Additional 85 seasonal workers



TURN THIS BOAT AROUND

From "party boat" to educational & cultural organization.

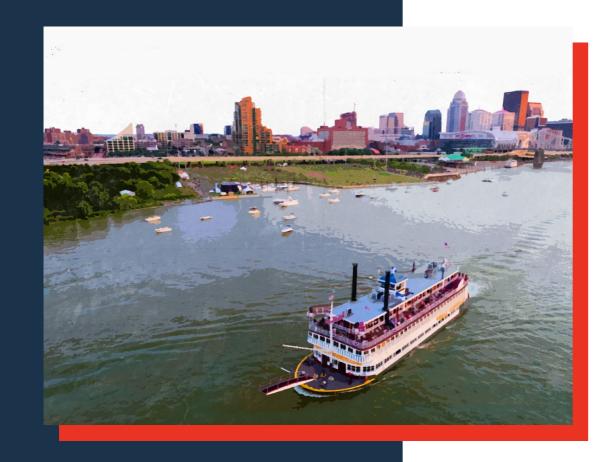




- Expanding educational offerings, including Virtual Field Trips
- "Museum Days" aboard the Belle, with historical performances
- Live music & performance venue
- Community partnerships
- Leveraging our wonderful outdoor spaces!



We're going from passively "administering" to actively promoting this organization.





- Professionalizing
- Brand Building
- Growing Support
- Enhancing the Passenger Experience







- US Coast Guard mandated "dry dock" every 5 years
- Belle= Due into dry dock this Fall 2020 for one month when she wouldn't be cruising anyway
- Without dry dock inspection, Belle loses COI
- Delta Queen is a cautionary tale
- The Belle MUST go to drydock this Fall... No regular cruising time lost





The Belle is a cherished community icon.

She's already survived one pandemic and has a lot of life left in her. Don't let this this 21st century virus sink the Belle for good.





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