Captioning Transcript of Labor and Economic Development Committee Meeting – December 6, 2022

"Vice Chair Engel"

Okay, we're going to get started in 1 minute for metro TV about 1 minute. Okay, colleagues and everyone welcome to the labor and economic development committee. It is. Now, 3, 04 PM. My name is councilman Robin angle and temporarily will be chair of the committee unless the chair does show up. Potentially, we are joined by committee members, Council, women purpose councilman Pat Mulvihill councilman. Kevin Kramer. kramer So, Brent ackrason were also joined by console and Bill Hollander we are joined by President David James. And we have a number of items colleagues, we are 1st, going to call the public hearing to order item number ID, 22 Dash, 107, 59, a public hearing pursuant to Kara 65.7401 for the greater lodging management district. point seven four zero one for the greater lodging management district And the purpose for the public hearing is is to invite anybody. Willing or wishing to address this particular item in the public hearing format. So, is there anyone that wishes to address this particular body on management district? Seeing none, we will then call the public hearing we will then close the public hearing and then we will move on to item number. 4, and that is 0324 dash 22 an ordinance, amending the Louisville, Jefferson County, Metro code of ordinances, and establishing the greater level lodging management district. Is there a motion. is there a motion There's a motion is their 4th, there's been a motion in a 2nd, to this particular item. Is there someone to speak to this item? Here yes Mr present take it away. "Council President James" Thank you so, this is a, uh, item that is being brought forth by the

hotel years of our community. Are you doing and. They have worked really hard with battle from the tourism department to work on this. And so I would turn this over to. If you come to the podium there, run up and state your name and go your workplace, right?

"David Grant"

Thank you, uh, David grant, I represent the local hotel Association. And I'd also like to recognize the 50 or so folks we have here from downtown partnership, the sports Commission, the board of directors for legal hotel Association, and mini hoteliers from across. Metro local and Jefferson County in support of this. Coordinate Thank you and it's great to see a president James or the comments. No more comments. I was.

So I would like to think this committee for consideration of this ordinance, local hotel association has been working about 18 months on this to, uh, really help ourselves. This is something we are wanting to do for ourselves, not asking the government to, to step in or help us get our businesses really back to where they were re, pandemic. Something we are, we are working to do for ourselves and in doing so it is a self assessment 1, and a half percent. It will be passed on to the consumer, uh, visiting our hotels. Those funds will then be used to hire local tourism as our. To have very specific plans and actions and executable. Um. Activities to drive hotel room nights back into our businesses so that we can again get not only back to where we were because we're not there yet. But to get to where we should be after 3 years of this. And again, we've worked hard, we put a lot of thought behind this and, and some of the activities that will be used to to do that. And in doing. 32 "Brown, Marissa" (505733888) 00:13:08.664 --> 00:13:17.934 So, again, helping ourselves not asking the, the government to do this, we're really looking for your consideration to understand and approve this ordinance change.

"Vice Chair Engel"

Thank you for your presentation and thank you for you folks that you're so important in this industry with our tourism. Let me just real quickly before I go to the queue here. Recognize councilman Amy Holt Stewart has joined us. I think I've got everybody now if I haven't let me know, um, Kramer.

Your next I think it was, um.

"Committee Member Kramer"

So, if I might offer just a little bit of a historical perspective on where we are, and how we got into this conversation today. Uh, Pre pandemic, um, there was some conversation about, um, the way that the local convention tourism Bureau, uh, collected a portion of the room tax, the transit room tax we were looking at. Add infrastructure that largely benefited folks in the tourism industry, and we were trying to find a way to get a dedicated stream of revenue that would help cover the expenses of some of those. Some of the infrastructure. Kentucky and doing some more work to to change the way the hotel room tax was structured. Um, the conversations were going very well. Uh, we felt really good about where we were and what was happening. Um, and, like, you know, so many others. We got caught in the pandemic, um, and it, it. Ended those conversations, it radically changed the way that the landscape in Louisville was and it obviously changed what that meant for hotels and hotel years. I want to make sure that folks who are following this recognize and understand that. A vibrant downtown novel requires a couple different things. Um, we have to have tourism.

And when you look at the restaurants that, that we have in downtown level, and when you look at, at some of the entertainment venues that so many of our of our little billions participate in the only way those venues survive is with hotels with, with tourists. And we have to have them it's equally true that those venues won't survive without people in moveable. So we could bring in all the tours we want. But if we don't get folks back downtown, if we don't get. Business. If we don't get some of those office spaces, filled back up, if we don't have folks coming back downtown for business, those same restaurants, those same venues that folks are coming to town for and enjoying while they're here for conferences. Those venues will close. So, we have to understand, we're in a partnership. This is it's it's not an either or. We've got to get our head around that, uh, as we moved into this conversation. Initially, there seemed to be some 1st of all the players have changed so it's not the tourism bureau anymore that we're working with it. So, hoteliers, and it seemed for a moment there, like, it was going to be a, you know, it's just us that we're talking about and we can't. We can't move forward that way. So I'm going to offer an amendment. I think I have the support of folks. I've been talking to people, and I think we're on board, but my amendment would be on page 5. Um, it would add a number 3. See, if I can get here real quick. Yes. No, it would add in the system. Let me let me look and make sure I'm on the right page. h5. D, no I'm sorry. Yeah, on page 5, there is an E, it says the board of directors may undertake the following economic improvements within the district. And then it has 1 and 2, the marketing and promotion any economic improvement activity and I am proposing as an amendment, a number 3, that would say, invest in tourism infrastructure. And so, what that does is, it allows this board that we're creating to make the decision to help cover some of the costs of some of the infrastructure for tourism in metro, local. And again, what it simply recognizes that we need each other. So, I'm going to make that in the form of emotion I'm going to make a motion to add a number 3 under E, which would say investment in tourist infrastructure. "Vice Chair Engel" There's a motion in a 2nd, to amend item number 3 is there discussion? I

have folks in the queue, but I believe they hit the queue before the amendment was moved. So councilman Hollander, you're next in the queue. Do you have a question on the amendment by chance or just the full. On the mobile home is accused as was done for. Not for this amendment? No, sir. Okay. Uh, Donna purpose.

"Committee Member Purvis" I do, uh, since councilman Kramer, uh, did make that. Okay, I did want to ask because. Initially, this was also to get public feedback. So, uh, Simon, can you just briefly share with everyone? What your terms mean when you say the, 11m . Tourism infrastructure please. And then, and and then, um, Mr Cherokee come back to him. I do have another question also. "Vice Chair Engel" Absolutely. Husband Kramer "Committee Member Kramer" I think the something that. You know, as the council we need to be aware of is. 70 "Brown, Marissa" (505733888) 00:19:05.454 --> 00:19:14.724 When we create this board, we can't, we don't have the authority to tell them how to spend this this revenue. Right? It's it's, we're creating a board that allows them to generate it. 71 "Brown, Marissa" (505733888) 00:19:14.904 --> 00:19:27.054 And what my proposal will be to say, as you're figuring out what you want to do, you may, it says the for E, it says the board of directors may undertake the following economic improvements within the district. 72 "Brown, Marissa" (505733888) 00:19:27.084 --> 00:19:30.294 And I'm just adding to that, that when you do that, you shall consider. 73 "Brown, Marissa" (505733888) 00:19:31.019 --> 00:19:36.299 You know, tourist infrastructure and again, it doesn't it doesn't require them to do anything. 74 "Brown, Marissa" (505733888) 00:19:37.889 --> 00:19:52.464 I don't know that we can do that. Um, and we also wouldn't be careful that we don't misunderstand and cross the line with state legislature. The state is very clear about what, what a district like this can and can't spend money on. 75 "Brown, Marissa" (505733888) 00:19:52.794 --> 00:20:07.434 So, you know, I want to be be careful that we're not establishing. This is exactly how you'll spend the money, because, hey, we can't do that. And then I also want to make sure that I'm not saying you're saying we want to spend it on this infrastructure, that infrastructure. Because again, the state is very careful about. What you can, and can't know the state does allow you to spend it on tourism infrastructure they go back and check you can do that but the state defines tourism infrastructure in such a way that, you know, you guys would have the flexibility to use the state's definition. 77 "Brown, Marissa" (505733888)

00:20:22.049 --> 00:20:28.109 I don't know if that helps council and purpose, but I'm trying to be very careful not to. 78 "Brown, Marissa" (505733888) 00:20:28.109 --> 00:20:31.469 Overstep with the state statutes, allow. 79 "Brown, Marissa" (505733888) 00:20:31.469 --> 00:20:44.669 And to give the give this district, the flexibility to do what what I, I believe we've agreed on what that what that looks like in principle, right? "David Grand" Robust board that we're putting together for this district. Yep. "Committee Member Kramer" So, I hope that helps councilman. "Vice Chair Engel" So, council and purpose we're going back to you as promised Mulvihill you're next in the queue. Okay so, consultant purpose. "Committee Member Purvis" Thank you for this question. So so my next question is and I'm sorry, I try to get this out before coughing again. My next question is and help me up to understand this. Um. Tourism is going to be utilized as happening and aiding the hotel industry and promoting business. That is correct. Okay. And. "Committee Member Kramer" If I made Mr chair councilman, the local tourism industry already does that right? So this is, this would simply be an extension of what they're currently doing and it does state that correctly "David Grand" it will be an extension of what they're doing. But this will be a, a subset of that, or a very specific set that will drive hotel room nights. Just not tourism or visitation in general. This will be executable items. Or hotel room nights. "Committee Member Purvis" Okay. So lower tourism is already currently doing this. And this is going

to be something like, I don't know, uh, an enhancement of what they're already doing. Correct?

Right you can you can you tell me, uh, what methods will be used to do this.

"David Grand"

Although a lot of those have yet to be developed, and the board will work with local tourism, do that. But I can give you some examples that that has hurt this destination in our business in the past such as. Vex robotics robotics is a convention that we had here in global. That is absolutely the right type of convention. We want here. Uh, with science, technology, kids and. And the engineering, um, they left because they could go to Dallas, use fewer hotels and cut out a ton of transportation cost. This ordinance would allow us to generate funds that we could help vex robotics, offset some of that transportation cost, bring a convention like that back to law and drive hotel room nights.

"Committee Member Purvis"

So, what what I mean, this, the convention that Louisville used to host the, the 1, you just referenced uh, is that the reason I mean, what did they give a reason similar why they were not quoted.

"David Grand"

Okay, yeah, that's that's not hyperbole that is that a specific and we've lost we've lost groups for similar reasons like that. And there's other reasons that's just 1 example. And they're also, I'm sorry, I'm sorry, but there are also other conventions that have other reasons why they would want to be doable that we could use funds like this to help them or to market to them. We have our competitive set. Cities are all doing this. Okay, well please go ahead.

"Committee Member Purvis"

With this relationship of this extended relationship or enhanced relationship, be permanent.

"David Grand"

It will, it will well, it's a permanent relationship. Now this ancillary relationship will last as long as the. A tourism improvement last

"Committee Member Purvis"

and and you reference Dallas, uh, losing this convention to Dallas. Uh, Dallas is is a different. Market than Louisville has there been a study with some of the peers cities like Indianapolis and Cincinnati? "David Grand"

Yes. Uh, I, I'm sorry but yes, Indianapolis, Cincinnati. tolsa Nashville St Louis, they're all going through these tourism improvement districts to approve to get the funds to do these very same things. Not moving forward with. This will put us at a disadvantage.

"Committee Member Purvis"

Okay, thank you. Sir.

"David Grand"

My pleasure Thank you for the questions.

"Chair Dorsey"

Thank you guys, I'm on purpose. Um, Madam Clark is this queue up to date.

"Chair Dorsey"

I want to make sure councilman Batmobile

"Committee Member Mulvihill"

Thank you, Madam chair. Uh, just a quick question. I think it's for the amendment sponsored by councilman Kramer. On page, 5, he uses the term invest in tourism infrastructure as, you know, uh, our city I guess. I don't know in the last 5 years. I'm not sure what it was. We actually invested in building a soccer stadium. We provided the land and did that. Would these dollars because certainly the. They could relate to having people come in, watch the games, stay at the hotels with these dollars dollars that they decided to make this investment be eligible to contribute in some way and partner. At the time with the city, and then, of course, the private developers to make that a reality. So. I guess that's a question either for Kevin or somebody who's the sponsor the ordinance or somebody's center to speak to it?

"Committee Member Kramer"

My 1st, response would be, um, the board of directors that's being created would ultimately be the 1 to make the decision as to whether they believe that would benefit the hotels in driving room rates room nights. Right? That's the that's the 1st, that's what this does. And I don't want anybody can confused about what this does. That's what this does is it drives hotel room nights. Um, if the board felt like, that would be an appropriate use of, of the revenue to, to, um. Increase homes, hotel room nights through that process, then the board would have to be certain that they are.

Spending the money, in a way that fits the state's definition of infrastructure I'm hesitant to respond on that 1, because I don't know the state statute well enough that I can quote it for you right. Um, a different example, though, that might be a little bit easier. Right? And that, I do know, for certain is something we can do we lost for example, the iron man right? We you talk about conventions. We also lost the iron man, which also drove a lot of hotel room nights. And when we talked. Talk to the folks who left with the iron man, they pointed out that there was a shift in policy in, um, away from supporting events with our police department and so organizations that wanted to do things like the or like, road races or the kinds of things that required extra police, even Churchill downs, for example, for Derby we, we've shifted and have asked them to cover some of the of the expense. Um. No, I meant to know that, you know, normally in cities, we don't do that and we don't have to do that here. And if the hoteliers decided it was in their best interests to keep our man here by using some of these funds in order to cover the costs, that Metro level, no longer is willing to cover. They would certainly have the flexibility to do that. So, I use the word infrastructure because I want to give them as much latitude as I can. Um, I don't. Want to rule out physical infrastructure if that's something they value and the state allows it. There's, that's where I get close to what the state statute says and I don't want to cross over. I know that the example I just gave infrastructure is 1 that the state supports. "Committee Member Mulvihill"

I guess then I would like somebody to define what the state definition is. That's not clear to me. Infrastructure really means physical assets, not police presence. That's a service. So I would be more inclined to hear from somebody to tell me what that actually means.

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128 "Brown, Marissa" (505733888)
00:28:34.529 --> 00:28:40.799
Paul, would you be able to assist with that? Please? Do you have answer.
129 "Brown, Marissa" (505733888)
00:28:40.799 --> 00:28:44.339
That's what clear battle from global tourism.
130 "Brown, Marissa" (505733888)
00:28:44.339 --> 00:28:47.459
Within the state statute.
131 "Brown, Marissa" (505733888)
00:28:47.459 --> 00:28:54.299
And there's and this is in the fall, we had to go through a process.
132 "Brown, Marissa" (505733888)
00:28:54.864 --> 00:29:02.124
Going to the state attorney general's office for an opinion that was
requested by fade county.
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133 "Brown, Marissa" (505733888) 00:29:02.124 --> 00:29:14.274 Because Lexington is also in the process of trying to form a tourism improvement district and the Fed county attorney asked for an opinion from the attorney general's office. 134 "Brown, Marissa" (505733888) 00:29:14.814 --> 00:29:24.084 And so I will read to you what is stated in that opinion economic improvements may include the planning administration and. 135 "Brown, Marissa" (505733888) 00:29:24.324 --> 00:29:39.084 Management of developing or improvement activities, landscape, maintenance and cleaning of public ways and spaces the promotion of commercial activities or public events, the conduct of activities and support of business, recruitment and development. 136 "Brown, Marissa" (505733888) 00:29:39.324 --> 00:29:42.294 The provision of security for public areas. 137 "Brown, Marissa" (505733888) 00:29:42.479 --> 00:29:53.399 The construction and maintenance of capital improvements to public ways, and spaces, and any other economic improvement activity that especially benefits property. 138 "Mulvihill, Patrick" (2358464512) 00:29:58.944 --> 00:30:10.104 Okay, so back to the question that we used in infrastructure so what I don't, I don't have the opinion from Lexington. What did they specifically ask? 139 "Mulvihill, Patrick" (2358464512) 00:30:10.644 --> 00:30:24.624 Were they trying to just get a general definition of what's anything they could do or specifically to a project and was the project something I'll say it bricks and mortar something more tangible than services. 140 "Brown, Marissa" (505733888) 00:30:24.899 --> 00:30:32.399 I don't know what that sure. Thank you. Councilman the request from faith county attorney for this. 141 "Brown, Marissa" (505733888) 00:30:32.399 --> 00:30:44.519 Was much more broad. They did not believe that an industry could use the Kentucky management district statue for a single industry. 142 "Brown, Marissa" (505733888) 00:30:44.519 --> 00:30:56.669 So that was, that was the question and that WH, that's what the attorney general affirmed that an industry such as hotels could use the statute to form a district. 143 "Mulvihill, Patrick" (2358464512) 00:31:00.179 --> 00:31:04.649 So, in terms of specifically what they can and can't do. 144 "Mulvihill, Patrick" (2358464512) 00:31:04.649 --> 00:31:08.639 I mean, I looked at the definitions, I didn't see a definition of. 145 "Mulvihill, Patrick" (2358464512) 00:31:08.639 --> 00:31:13.439

Infrastructure in the statute, and especially 1 of tourism. 146 "Mulvihill, Patrick" (2358464512) 00:31:13.439 --> 00:31:19.709 When they laid out because you gave a laundry list of things that. 147 "Mulvihill, Patrick" (2358464512) 00:31:19.709 --> 00:31:26.729 Uh, are permissible did he site to a specific statute of that? 91. 148 "Mulvihill, Patrick" (2358464512) 00:31:26.729 --> 00:31:31.259 Something I would assume between 750 and 762, they're quoting from. 149 "Brown, Marissa" (505733888) 00:31:31.259 --> 00:31:38.219 That's correct. It's 91.750 through 901.756. 150 "Mulvihill, Patrick" (2358464512) 00:31:38.219 --> 00:31:48.269 2, but all the laundry list of items, where you said that are permissible uses, is that specifically defined somewhere in that statute in 1 of the provisions. 151 "Mulvihill, Patrick" (2358464512) 00:31:48.269 --> 00:31:51.509 Yes, sir. And what if it is which 1. 152 "Brown, Marissa" (505733888) 00:31:51.509 --> 00:31:54.749 It's 91 705 6. 153 "Mulvihill, Patrick" (2358464512) 00:31:54.749 --> 00:32:01.859 Okay, 7.6 I'd like to take a look at that. I probably will have an amendment. Um. 154 "Mulvihill, Patrick" (2358464512) 00:32:01.859 --> 00:32:09.689 To this audience as well Madam chair, but you can come back to me. I'd like to look at this further on the amendment that's being proposed. Thank you. 155 "Brown, Marissa" (505733888) 00:32:10.194 --> 00:32:14.634 975 6, specifically the definition around infrastructure. Is that what you're saying? 156 "Brown, Marissa" (505733888) 00:32:14.634 --> 00:32:26.994 That's specifically cited, um, Adam councilman, it's, it's not specifically around infrastructure, um, the beginning of this paragraph in there, in the, um, 157 "Brown, Marissa" (505733888) 00:32:26.994 --> 00:32:39.594 opinion the statue also broadly defines economic improvement to include any activity or service for improvement and promotion of a management district. That is of special benefits a property with. benefits a property with 158 "Brown, Marissa" (505733888) 00:32:39.689 --> 00:32:52.884 In the district, but such improvements do not include services ordinarily provided throughout the urban county and then at least 91.750 and then the section I just wrote read ends with 91.756. 159 "Brown, Marissa" (505733888)

00:32:52.884 --> 00:33:06.864 this section of this opinion is about economic improvement. And what is included within economic improvement. That's more so inspired. what is included within economic improvement that's more so inspired 160 "Brown, Marissa" (505733888) 00:33:07.169 --> 00:33:17.009 Versus a question around infrastructure specifically, because the statue is about economic improvement for those. 161 "Brown, Marissa" (505733888) 00:33:17.009 --> 00:33:27.029 Um, it's a broader allotment yes. Alright, Madam chair. Uh, W. W. W. yes. Is it just a relative this for all of our colleagues there? 162 "Brown, Marissa" (505733888) 00:33:27.029 --> 00:33:30.569 Pat, you're in front of a computer, uh, if you Google. 163 "Brown, Marissa" (505733888) 00:33:30.569 --> 00:33:44.969 Kentucky attorney general opinion 21 dash 12, it's a 2 and a half page read a quick read. It will lay out the statute. It's what has just been quoting from and it will give you a great understanding of what he's just talked about versus argument the statutes. 164 "Brown, Marissa" (505733888) 00:33:44.969 --> 00:33:52.649 I think it'd be much easier to read the attorney General's interpretation of such. So, again, that's a Google, 21 dash 12. 165 "Brown, Marissa" (505733888) 00:33:52.649 --> 00:33:57.809 Thank you Madam chair. Thank you. Councilman president James. 166 "Brown, Marissa" (505733888) 00:33:57.809 --> 00:34:03.599 Thank you Madam chair. I just wanted to say, as the sponsor I support counseling. Kramer's amendment. Thank you. 167 "Brown, Marissa" (505733888) 00:34:03.599 --> 00:34:07.109Thank you president James councilman holiday. 168 "Hollander, Bill" (2869611008) 00:34:08.939 --> 00:34:18.119 Thank you Madam chair. I just want to express my concern not about this amendment, but just in general about kind of where we are with this. 169 "Hollander, Bill" (2869611008) 00:34:18.119 --> 00:34:26.009 As councilman Kramer mentioned, he and I were involved in some discussions about this tourism improvement district Pre pandemic. 170 "Hollander, Bill" (2869611008) 00:34:26.009 --> 00:34:30.419 And, um, the concept at that time. 171 "Hollander, Bill" (2869611008) 00:34:30.419 --> 00:34:35.579 Was to do some of these broader things that has just talked about. 172 "Hollander, Bill" (2869611008) 00:34:35.579 --> 00:34:39.419 Things that we pay as taxpayers. 173 "Hollander, Bill" (2869611008) 00:34:39.419 --> 00:34:44.129

Uh, additional taxes for to support our tourism industry. 174 "Hollander, Bill" (2869611008) 00:34:44.129 --> 00:34:49.529 And we were hoping that some of these economic improvements that support the tourism industry. 175 "Hollander, Bill" (2869611008) 00:34:49.529 --> 00:35:02.039 Could be paid through the bed tax I think many people would be surprised to know that the bed tax in this community. None of it goes to Metro to provide any general services. 176 "Hollander, Bill" (2869611008) 00:35:02.039 --> 00:35:10.979 To support the industry to support other needs in the community not if it goes to metro for anything. 177 "Hollander, Bill" (2869611008) 00:35:10.979 --> 00:35:17.189 And so I think many of us think that we would be better served as a community. 178 "Hollander, Bill" (2869611008) 00:35:17.189 --> 00:35:22.739 If we had some more direct revenue from tourism through the bed tax. 179 "Hollander, Bill" (2869611008) 00:35:22.739 --> 00:35:29.279 And through other taxes that we currently don't have the ability to levy due to the state legislature. 180 "Hollander, Bill" (2869611008) 00:35:29.279 --> 00:35:35.189 So, this idea of Pre pandemic was that some of this additional tax. 181 "Hollander, Bill" (2869611008) 00:35:35.189 --> 00:35:41.579 On beds would be used to offset some of those expenses that we have now that can be done. 182 "Hollander, Bill" (2869611008) 00:35:41.579 --> 00:35:50.129 This organization can't do that. It says any other economic improvement activity. That's especially benefits property. 183 "Hollander, Bill" (2869611008) 00:35:50.129 --> 00:35:54.509 And the attorney General's opinion councilman is just cited. 184 "Hollander, Bill" (2869611008) 00:35:54.509 --> 00:36:04.049 Clearly allows that to be done, but we should be very frank here. We've been told by the board that put this together that they have no intention of doing that. 185 "Hollander, Bill" (2869611008) 00:36:04.049 --> 00:36:10.949 That they only intend to spend this additional tax revenue that comes from bed taxes to drive more. 186 "Hollander, Bill" (2869611008) 00:36:10.949 --> 00:36:15.059 Heads and beds and that's fine. We all want more tourism. 187 "Hollander, Bill" (2869611008) 00:36:15.059 --> 00:36:20.519

But we're giving up something here and we need to understand that this will take us. 188 "Hollander, Bill" (2869611008) 00:36:20.519 --> 00:36:23.549 то 17.7. 189 "Hollander, Bill" (2869611008) 00:36:23.549 --> 00:36:27.509 In terms of the tax on a bed. 190 "Hollander, Bill" (2869611008) 00:36:27.509 --> 00:36:33.509 That will put us ahead of Indianapolis that will put us ahead of Chicago. 191 "Hollander, Bill" (2869611008) 00:36:33.509 --> 00:36:36.569 That will put us ahead of Columbus. 192 "Hollander, Bill" (2869611008) 00:36:36.569 --> 00:36:46.109 We'll put us right at Nashville and so my concern, when I say we're giving up something, if we ever have the authority from the general assembly. 193 "Hollander, Bill" (2869611008) 00:36:46.109 --> 00:36:50.369 To tax tourism, in terms of beds to provide general services. 194 "Hollander, Bill" (2869611008) 00:36:50.369 --> 00:36:58.709 To metro residents, and to help offset the expenses that we have as a, as a government, because of tourism. 195 "Hollander, Bill" (2869611008) 00:36:58.709 --> 00:37:03.239 I'm afraid and hoteliers have told me. I'm right. 196 "Hollander, Bill" (2869611008) 00:37:03.239 --> 00:37:06.599 That there is a limit that you can go with the bed tax. 197 "Hollander, Bill" (2869611008) 00:37:06.599 --> 00:37:09.839 And so, at some point, we're going to hear why you can't do that. 198 "Hollander, Bill" (2869611008) 00:37:09.839 --> 00:37:15.719 Because we already have this tourism improvement district, just taking us up above these other competitive cities. 199 "Hollander, Bill" (2869611008) 00:37:15.719 --> 00:37:21.179 So that is a concern of mine, you know, it, it's not in the ordinance. 200 "Hollander, Bill" (2869611008) 00:37:21.179 --> 00:37:29.519 The ordinance doesn't say exactly how the this board plans on spending it, but they have been very clear to us and very upfront with us. 201 "Hollander, Bill" (2869611008) 00:37:29.519 --> 00:37:34.739 But they do not plan on spending it for the kinds of things that have been. 202 "Hollander, Bill" (2869611008) 00:37:34.739 --> 00:37:40.019 Talked about here, they plan on spending this to drive directly. 203 "Hollander, Bill" (2869611008)

00:37:40.019 --> 00:37:50.039 Hands in the bed, thank you. Thank you. Council on holiday. Any comment to that response. Anyone. 204 "Mulvihill, Patrick" (2358464512) 00:37:50.039 --> 00:37:54.269 I'm within the next I have a question, I have a question for Bill. 205 "Brown, Marissa" (505733888) 00:37:55.559 --> 00:37:58.679 Counseling 3rd, any response. 206 "Brown, Marissa" (505733888) 00:37:58.679 --> 00:38:02.909 Yeah, the, uh, how the state laws written. 207 "Brown, Marissa" (505733888) 00:38:02.909 --> 00:38:06.539 We, we will interpret that based on the state law. 208 "Brown, Marissa" (505733888) 00:38:06.539 --> 00:38:13.440 Uh, driving heads and beds, as you say, you were driving hotel room nights is the main principle of this. 209 "Brown, Marissa" (505733888) 00:38:13.440 --> 00:38:17.520 And the main principle to get our staff back to work. 210 "Brown, Marissa" (505733888) 00:38:17.520 --> 00:38:25.530 Where we are still at 65% of where we should be with staffing levels that we sent home, because they were non essential. 211 "Brown, Marissa" (505733888) 00:38:25.530 --> 00:38:28.590 Um, so that's that's the opposite of this. 212 "Brown, Marissa" (505733888) 00:38:28.590 --> 00:38:32.610 And and the state also says that it must. 213 "Brown, Marissa" (505733888) 00:38:32.610 --> 00:38:41.100 Directly impact, not just the properties, but the properties within the district. So how the state law is written is how we will interpret that. 214 "Brown, Marissa" (505733888) 00:38:41.100 --> 00:38:45.840 If we, if that board and listen, I'm not even. 215 "Brown, Marissa" (505733888) 00:38:45.840 --> 00:38:49.230 Proposed to be on the board of of, but if that board deems. 216 "Brown, Marissa" (505733888) 00:38:49.230 --> 00:38:54.720 An activity will drive hotel room nights, which is what the ordinance and the state law dictates. 217 "Brown, Marissa" (505733888) 00:38:54.720 --> 00:38:59.130 Then they have the ability to do that, but. 218 "Brown, Marissa" (505733888) 00:38:59.130 --> 00:39:07.920 To do any other pet project to, to build a soccer field for somebody in their district probably isn't going to pass that board. 219 "Mulvihill, Patrick" (2358464512)

00:39:09.840 --> 00:39:19.470 Thank you council Mulvihill. Yeah, I wanted to follow up with something Bill said so I'll make sure I understand. And he may have well versed or somebody. 220 "Mulvihill, Patrick" (2358464512) 00:39:19.470 --> 00:39:25.590 With the hotel or tourism is there a cap currently in Kentucky law? 221 "Mulvihill, Patrick" (2358464512) 00:39:25.590 --> 00:39:34.740 On the amount that that locality or, uh, tourism convention bureau can charge. 222 "Mulvihill, Patrick" (2358464512) 00:39:34.740 --> 00:39:40.740 Can assess towards a hotel tax in other words is it 20%? Where is that? Or is there none. 223 "Mulvihill, Patrick" (2358464512) 00:39:40.740 --> 00:39:52.915 I asked that is back to his question, he mentioned 1 and a half percent now, and it puts us at 17.75 but local Jefferson County does have a cap on its occupational license fees. It can't charge more. 224 "Mulvihill, Patrick" (2358464512) 00:39:52.915 --> 00:39:59.065 Is there a cap on this type of tax being charged by a locality? by a locality 225 "Brown, Marissa" (505733888) 00:39:59.370 --> 00:40:03.000 We are not aware of a cap to that. No. 226 "Brown, Marissa" (505733888) 00:40:03.000 --> 00:40:09.690 And, and also the, the assumption that we will now be ahead of these other cities. 227 "Brown, Marissa" (505733888) 00:40:09.690 --> 00:40:17.370 Is is not completely genuine as these other cities are also doing kids that will again. Correct? 228 "Brown, Marissa" (505733888) 00:40:17.370 --> 00:40:25.080 The ship if you will, and put us quite frankly in the bottom 3rd quarter or the bottom 3rd. 229 "Brown, Marissa" (505733888) 00:40:25.080 --> 00:40:28.350 Of what the bed tax is as a whole. 230 "Brown, Marissa" (505733888) 00:40:28.350 --> 00:40:36.600 Lexington, and these other cities are currently working on these. So we, we will not be in the top tier of our competitive set cities. 231 "Brown, Marissa" (505733888) 00:40:36.600 --> 00:40:47.130 Thank you council accuracy. I want to make everyone aware of the time. We do have some other items on the agenda council and accuracy. Thank you. Madam chair. 1st and foremost I want to. 232 "Brown, Marissa" (505733888) 00:40:47.130 --> 00:40:51.360 Say that I'm very supportive of this. Um, this is the industry people.

233 "Brown, Marissa" (505733888) 00:40:51.360 --> 00:40:56.430 Coming to us, and we can call this a tax. We can call it a levee. We can call it a fee. We just got a money generator. 234 "Brown, Marissa" (505733888) 00:40:56.430 --> 00:40:59.460 And the people in the industry that are in the know. 235 "Brown, Marissa" (505733888) 00:40:59.460 --> 00:41:09.810 Know, what's good for their business are coming to us saying, empower us to charge a fee that we're going to turn around and reinvest in our business to bring more business in. 236 "Brown, Marissa" (505733888) 00:41:09.810 --> 00:41:13.140 That makes sense clearly. 237 "Brown, Marissa" (505733888) 00:41:13.140 --> 00:41:22.950 It makes perfect sense to me and who better to turn to the industry insiders. Most people say, don't tax me tax somebody else. They're saying, let us tax ourselves and they see the benefit in it. 238 "Brown, Marissa" (505733888) 00:41:22.950 --> 00:41:26.160 Now, when I hear about. 239 "Brown, Marissa" (505733888) 00:41:26.160 --> 00:41:30.090 The lack of mobile to be able to use. 240 "Brown, Marissa" (505733888) 00:41:30.090 --> 00:41:37.920 Well, it's a state problem state problem right now that's not going to change and so I don't see there's a reason to hold me up on this. 241 "Brown, Marissa" (505733888) 00:41:37.920 --> 00:41:47.790 And the argument being that, somehow it's 17% is high. Well, again, the experts in industry, the people that make their money doing this are saying, no, that's that's a palatable. 242 "Brown, Marissa" (505733888) 00:41:47.790 --> 00:41:51.330 I'm out people are willing to swallow that. 243 "Brown, Marissa" (505733888) 00:41:51.330 --> 00:41:56.880 So, that doesn't scare me. Now, I hear that may be in the future on the outcome. 244 "Brown, Marissa" (505733888) 00:41:56.880 --> 00:42:02.670 Maybe state law changes and we have the ability then to start utilizing bad taxes elsewhere. 245 "Brown, Marissa" (505733888) 00:42:02.670 --> 00:42:09.840 If that happens, this is an ordinance that we passed if that would happen, we were always able to amend this ordinance. 246 "Brown, Marissa" (505733888) 00:42:09.840 --> 00:42:13.980 And even revoke this ordinance, repeal it. 247 "Brown, Marissa" (505733888)

00:42:13.980 --> 00:42:18.090 In which case, then we've been in the position to utilize that potential. 248 "Brown, Marissa" (505733888) 00:42:18.090 --> 00:42:22.680 In the outcome future that we might have the ability to use bed tax. 249 "Brown, Marissa" (505733888) 00:42:22.680 --> 00:42:27.090 For the moment, we don't and so at the end the day, if this helps the industry. 250 "Brown, Marissa" (505733888) 00:42:27.090 --> 00:42:32.700 And ultimately, the bed tax helps Kentucky. What's good for kentucky's good for little folks. 251 "Brown, Marissa" (505733888) 00:42:32.700 --> 00:42:36.090 When it's simple, so why not. 252 "Brown, Marissa" (505733888) 00:42:36.090 --> 00:42:42.480 Support these people and their expert opinions of saying this is a better way of doing business. 253 "Brown, Marissa" (505733888) 00:42:42.480 --> 00:42:46.590 For a little period. I'm sure Thank you. That's my Kramer. 254 "Brown, Marissa" (505733888) 00:42:47.125 --> 00:42:52.015 Thank you, Madam chair um, I appreciate counseling. 255 "Brown, Marissa" (505733888) 00:42:52.045 --> 00:43:03.745 They kept them from 2006 s support and so I, I want to be careful not to speak against, um, against the support, but I, I would point out that the announcement from district 9, um, is absolutely right. 256 "Brown, Marissa" (505733888) 00:43:03.775 --> 00:43:15.745 Uh, when we were initially carrying on conversation with the convinced and visitors bureau, there was very specific language that made it clear that some of that revenue would, in fact, be. in fact be 257 "Brown, Marissa" (505733888) 00:43:16.405 --> 00:43:27.535 Going towards tourism infrastructure, so it wasn't like a handshake. It wasn't like we were hoping it wasn't. It was, this is the way it's going to go. Right. 258 "Brown, Marissa" (505733888) 00:43:27.595 --> 00:43:42.565 Um, that is not where we are today and so councilman founders, you know, he's he's hit the nail on the head. Um, the hoteliers have made it clear that was not their intent going in. I've had several conversations with them to say that causes me some discomfort. 259 "Brown, Marissa" (505733888) 00:43:43.075 --> 00:43:45.895 I think they understand where my discomfort comes from. 260 "Brown, Marissa" (505733888) 00:43:46.585 --> 00:44:00.625 They seem willing to recognize and understand that, while the goal is to drive heads in beds. The reality is, there may be some things they need

to do with tourism infrastructure that make it possible for us as partners to be able to do this together. 261 "Brown, Marissa" (505733888) 00:44:00.625 --> 00:44:03.835 So, again, nothing in writing, um. 262 "Brown, Marissa" (505733888) 00:44:04.110 --> 00:44:07.140 I don't think there's any way that we can. 263 "Brown, Marissa" (505733888) 00:44:07.140 --> 00:44:14.460 Put that language in this ordinance believe me, I tried to find out if there's a way to do that. So, um. 264 "Brown, Marissa" (505733888) 00:44:14.460 --> 00:44:23.640 The nature of this ordinance is a little bit different than that. 1 and so we're not quite in the same boat. I'm not so naive as, you know. 265 "Brown, Marissa" (505733888) 00:44:23.640 --> 00:44:37.710 To think that this automatically means these, you know, things can be done, but at least it opens the door for that as a possibility. I think a part of the conversation that needs to be had that's really not this amendment. Um. 266 "Brown, Marissa" (505733888) 00:44:38.215 --> 00:44:48.595 We also recognize that there is a good bit of conversation going on in the state legislature about the way that local governments can generate revenue specifically by the way local governments can tax. 267 "Brown, Marissa" (505733888) 00:44:49.615 --> 00:44:56.665 We have the hoteliers association on record publicly taking up this as an issue. 268 "Brown, Marissa" (505733888) 00:44:56.665 --> 00:45:07.645 And being willing to say to our friends and Frankfurt, we need to have more local autonomy in terms of generating tax revenue. And that language. 269 "Brown, Marissa" (505733888) 00:45:07.710 --> 00:45:22.645 I think is really helpful so, while I recognize and understand the language I'm putting in, doesn't get us where I want to be. Right? It moves us in the direction. It opens the door. It makes things possible. All of. That's true. But it doesn't get us where I want to be. I want to hold your feet to the fire. 270 "Brown, Marissa" (505733888) 00:45:22.945 --> 00:45:25.465 I can't do it in this ordinance. Um, but. 271 "Brown, Marissa" (505733888) 00:45:25.800 --> 00:45:31.020 I also have a separate conversation to where, you know. 272 "Brown, Marissa" (505733888) 00:45:31.020 --> 00:45:36.330 They have already said publicly they will support what will make it possible in the future. Um. 273 "Brown, Marissa" (505733888)

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00:45:36.330 --> 00:45:44.640
2 councilman hundreds point again, if, if we get that kind of flexibility
in the future. And I'm, I am sincerely hopeful that we do.
274 "Brown, Marissa" (505733888)
00:45:44.640 --> 00:45:57.150
I understand that if we were to talk about a hotel changing the transit
room tax, that the this district would say, oh, you can't do that because
we already have well guess what um.
275 "Brown, Marissa" (505733888)
00:45:57.150 --> 00:46:01.740
If the state law gives us permission to do it, and we can do it.
276 "Brown, Marissa" (505733888)
00:46:01.740 --> 00:46:05.760
We can add that tax and the very same people who are here today.
277 "Brown, Marissa" (505733888)
00:46:05.760 --> 00:46:20.335
Saying, you know, we want to do this for ourselves, who want to be
competitive we'll look at the fee that they put on before we did and
they'll say now that you've added this tax, you've bumped up this amount
and it's going to be a problem for us and we can simply say,
278 "Brown, Marissa" (505733888)
00:46:20.365 --> 00:46:20.845
then.
279 "Brown, Marissa" (505733888)
00:46:21.150 --> 00:46:33.810
Lower yours and they can pull those right back down again. There's
nothing in this that says that once they've taken a step, they can't take
a step backwards. They, this gives them tons of flexibility.
280 "Brown, Marissa" (505733888)
00:46:33.810 --> 00:46:47.070
Right and and if we're really gonna be partners in this, which when when
I had people sitting in office, I think they will tell you as frustrated.
They were when they left, I begged them to be partners with us in this.
Right? So.
281 "Brown, Marissa" (505733888)
00:46:47.070 --> 00:46:53.370
It does allow for a partnership going forward and that's my goal.
282 "Brown, Marissa" (505733888)
00:46:54.235 --> 00:47:05.635
Thank you. Thanks. My Kramer again, I'm going to ask everyone. Please be
cognizant of the time. We have 15 minutes. Please keep the questions.
Concise. If something's been repeated I want to get to the amendment.
283 "Brown, Marissa" (505733888)
00:47:05.665 --> 00:47:11.965
And then, if we can potentially vote on this, we do have a slate of other
items, councilman, holding Stewart.
284 "Holton Stewart, Amy" (3981278208)
00:47:14.160 --> 00:47:20.580
My question is not necessarily about the amendment, so you may want to
skip me Madam chair and come back to me.
285 "Hollander, Bill" (2869611008)
00:47:20.905 --> 00:47:31.465
Thank you and Bill calendar this may be a question for Cleo or for the
county attorney, but I just want to make sure the record is clear.
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286 "Hollander, Bill" (2869611008) 00:47:31.465 --> 00:47:43.555 I do not believe that we could, Ah, amend this ordinance or terminate this, uh, this tourism improvement district after we have passed this ordinance. I don't think it's at our discretion to say. 287 "Hollander, Bill" (2869611008) 00:47:43.800 --> 00:47:51.810 We don't like this anymore and so we're terminating. It does anybody. I just don't think we have the authority to do that. Once we've created. 288 "Brown, Marissa" (505733888) 00:47:51.810 --> 00:48:01.885 Customer, I wonder if I might Madam chair respond come to me, and my comment wasn't to disbanding or doing away with this board. I I think council calendars, right? 289 "Brown, Marissa" (505733888) 00:48:02.125 --> 00:48:08.755 My comment was that if if this board who has the flexibility to put this, this, this, um, 290 "Brown, Marissa" (505733888) 00:48:09.025 --> 00:48:20.905 additional tax on if this board decides they want to lower whatever fee they put on the board has the flexibility that they can do that. I'm not saying we can't go back then and change the board. 291 "Hollander, Bill" (2869611008) 00:48:21.180 --> 00:48:30.595 Cancel that I agree with you. I was actually referring to council and accuracy device. They said, we could just we could just terminate the district anytime. I just sorry for my interruption. 292 "Brown, Marissa" (505733888) 00:48:30.685 --> 00:48:44.605 So we can adjust the rate not necessarily repeal the actual ordinance councilman, move a hill. Then council woman service and then I'd like to get to the vote on the amendment. Please you all, uh, customer Mulvihill. 293 "Mulvihill, Patrick" (2358464512) 00:48:44.995 --> 00:48:50.695 Yeah, I just wanted to let, you know, and I stated that you weren't here yet Madam chair but I have a 2nd amendment. I do want to. 294 "Mulvihill, Patrick" (2358464512) 00:48:51.180 --> 00:48:54.690 So, you can come back to me, but I'll, we can vote on. 295 "Mulvihill, Patrick" (2358464512) 00:48:54.690 --> 00:48:58.650 Councilman Kramer's, but I had a 2nd amendment as well. 296 "Purvis, Donna" (2260749056) 00:48:58.650 --> 00:49:08.010 Thank you, um, council woman purpose Thank you Madam chair. Um, I think the addition of the amendments and. 297 "Purvis, Donna" (2260749056) 00:49:08.010 --> 00:49:17.730 I really, I'm not certain, uh, about all the details of this legislation. So, at this time, I would like to make a motion to table this. 298 "Brown, Marissa" (505733888) 00:49:20.310 --> 00:49:30.900

There's a motion to table, let's do a roll call and if you just have a 2nd, so oh, excuse me. I'm sorry. Most of the time. Was there a 2nd. 299 "Brown, Marissa" (505733888) 00:49:30.900 --> 00:49:33.990 2nd, all right. 300 "Brown, Marissa" (505733888) 00:49:33.990 --> 00:49:37.830 Can we do a voice vote? 1st, all those in favor? Please signify by saying, aye. 301 "Brown, Marissa" (505733888) 00:49:37.830 --> 00:49:42.030 Ah, Ah, how does suppose. 302 "Brown, Marissa" (505733888) 00:49:42.030 --> 00:49:53.010 All right, the motion motion fails, the original amendment is still before us. Are there any further questions. 303 "Brown, Marissa" (505733888) 00:49:53.010 --> 00:49:59.700 Concerns all right. Um, my Kramer. 304 "Brown, Marissa" (505733888) 00:50:01.020 --> 00:50:10.170 Most of the 2nd, all those in favor of the amendment for council Kramer on the floor. Please signify by saying, aye. Aye. Aye. Aye. 305 "Brown, Marissa" (505733888) 00:50:10.170 --> 00:50:15.450 I suppose the mimic passes the revised. 306 "Brown, Marissa" (505733888) 00:50:15.450 --> 00:50:19.530 Or this is before as councilman Mulvihill. 307 "Mulvihill, Patrick" (2358464512) 00:50:20.550 --> 00:50:26.730 Yes, uh, I heard councilman Kramer repeatedly referred to this being a partnership. 308 "Mulvihill, Patrick" (2358464512) 00:50:26.730 --> 00:50:37.230 And that, you know, as a partnership, you probably need to be a partner. And when I looked at the makeup of the board. 309 "Mulvihill, Patrick" (2358464512) 00:50:37.230 --> 00:50:42.240 I did see, we had some local metro officers, but we had nobody from this body. 310 "Mulvihill, Patrick" (2358464512) 00:50:42.240 --> 00:50:46.440 And given that, this is this body. 311 "Mulvihill, Patrick" (2358464512) 00:50:46.440 --> 00:50:49.950 Has concerns has been invoiced by both counsel. 312 "Mulvihill, Patrick" (2358464512) 00:50:49.950 --> 00:50:54.720 Councilman Kramer in terms of what it can be used and how it can be used and. 313 "Mulvihill, Patrick" (2358464512) 00:50:54.720 --> 00:51:00.660

Where it should be used, I do think it's incumbent that we have a member of this body. 314 "Mulvihill, Patrick" (2358464512) 00:51:00.660 --> 00:51:06.000 Be also included, so, Madam chair on on page 3. 315 "Mulvihill, Patrick" (2358464512) 00:51:06.000 --> 00:51:19.440 Under 2, I would offer after the word after subsection be add. Semicolon and then I'd put a new C and I'd say I would offer the amendment a member of the metro Council. 316 "Mulvihill, Patrick" (2358464512) 00:51:19.440 --> 00:51:23.460 As appointed by Metro council president. 317 "Brown, Marissa" (505733888) 00:51:23.460 --> 00:51:27.060 Is it mostly in a 2nd, are there any questions or concerns. 318 "Brown, Marissa" (505733888) 00:51:31.410 --> 00:51:38.070 Again, make a comment feel free so, council member overkill uh, our intent. 319 "Brown, Marissa" (505733888) 00:51:38.070 --> 00:51:46.080 With the board was for there to be a seed by the mayor or his designee. 320 "Brown, Marissa" (505733888) 00:51:46.195 --> 00:51:49.525 And a seat by the metro counts, 321 "Brown, Marissa" (505733888) 00:51:49.555 --> 00:52:03.685 a designated the metro council to be appointed by the president of of the metro council this had changed as we were working with the attorneys and the intent of the. 322 "Brown, Marissa" (505733888) 00:52:04.290 --> 00:52:07.350 Hotel management district is to have. 323 "Brown, Marissa" (505733888) 00:52:07.350 --> 00:52:13.950 And appointed 1 appointed seat by the mayor that's voting and 1 appointed see by the metro Council. 324 "Brown, Marissa" (505733888) 00:52:13.950 --> 00:52:20.520 That is also voting, so it's in support of the, uh, the, the amendment essentially. 325 "Brown, Marissa" (505733888) 00:52:20.520 --> 00:52:24.930 Okay, I, I guess it's I know we. 326 "Brown, Marissa" (505733888) 00:52:24.930 --> 00:52:30.660 It's not in addition that our our position was at those. 327 "Brown, Marissa" (505733888) 00:52:30.660 --> 00:52:35.790 Those seats should have just been there and they got changed in the ordinance. 328 "Brown, Marissa" (505733888) 00:52:35.790 --> 00:52:45.390

Along the way so we're just gonna codify that. Yep. Okay. Clarify the language. Okay. So madams here. Sorry. Um, then under 2. 329 "Mulvihill, Patrick" (2358464512) 00:52:45.475 --> 00:52:53.305 Ex official members, it's by virtue of your office, you have somebody from the chief of lowville forward and the chief financial officer of global Metro. 330 "Mulvihill, Patrick" (2358464512) 00:52:53.575 --> 00:53:02.545 We've included a member of the metro Council, but we don't have somebody a 4th person being the mayor's office. If I understood Cleo, right? 331 "Mulvihill, Patrick" (2358464512) 00:53:02.755 --> 00:53:12.445 Where those 2 a, and B suffices or did he want to also include a D, which would be the representative from the mayor's office? 332 "Brown, Marissa" (505733888) 00:53:12.690 --> 00:53:18.900 Point of clarification. It's good. 333 "Brown, Marissa" (505733888) 00:53:18.900 --> 00:53:33.630 The councilman we had provided as an example as an appointee for the mayor's office to be Louisville forward, and an example of a designated. 334 "Brown, Marissa" (505733888) 00:53:34.650 --> 00:53:41.340 Council as the that was just in conversation and it became. 335 "Brown, Marissa" (505733888) 00:53:41.340 --> 00:53:51.180 Print and so it's 2 positions 1 from the mayor and 1 from metro counsel those other. That's that's what it's supposed to read. 336 "Mulvihill, Patrick" (2358464512) 00:53:51.180 --> 00:54:04.890 As far as the board goes, I quess, I'm sorry, I'm just confused because right now there's none of that there's 2 positions and I've added the 3rd. 337 "Mulvihill, Patrick" (2358464512) 00:54:04.915 --> 00:54:17.965 Are you suggesting to, uh, just make it an, a, and a B, and get rid of the chief financial officer that had the mayor and and, or his designee get rid of the chief level forward and the chief financial officer, 338 "Mulvihill, Patrick" (2358464512) 00:54:18.145 --> 00:54:28.015 and then also have a member of the metro council as appointed by Metro council president that is that what you would like to do or? Sorry? Sorry councilman. That is correct. And. 339 "Brown, Marissa" (505733888) 00:54:29.550 --> 00:54:36.390 So, we put that in the form of emotion that's an informative amendment. Madam chair. 340 "Brown, Marissa" (505733888) 00:54:36.390 --> 00:54:39.480 Okay, thank you. 341 "Brown, Marissa" (505733888) 00:54:42.060 --> 00:54:50.790

Any additional questions or clarifications counsel, and Bill Hollander council and Stewart. I'm assuming you're still in the queue for the or this as a whole. 342 "Hollander, Bill" (2869611008) 00:54:50.790 --> 00:55:00.990 Correct okay councilman Hollander I guess it's about the ordinance as a whole too, but we, we were provided with a document. 343 "Hollander, Bill" (2869611008) 00:55:00.990 --> 00:55:10.350 Which had statute requirements, assessment, collection, proposed activities, local tourism, role and additional community benefit. 344 "Hollander, Bill" (2869611008) 00:55:10.350 --> 00:55:18.000 Saying that the organization was making an annual commitment for every hotel room associated with a meeting convention or event. 345 "Hollander, Bill" (2869611008) 00:55:18.000 --> 00:55:24.960 Developed by the board that they would provide 50 cent per hotel room night to a local nonprofit organization. 346 "Hollander, Bill" (2869611008) 00:55:24.960 --> 00:55:29.520 With the local, homeless nonprofit organizations being the priority is that still a commitment? 347 "Hollander, Bill" (2869611008) 00:55:31.470 --> 00:55:35.460 Is certainly not in the ordinance, but I'm just it's. 348 "Brown, Marissa" (505733888) 00:55:35.460 --> 00:55:39.840 Pardon me? I'm sorry. Yes, you said? Yes. Okay. Thank you. 349 "Brown, Marissa" (505733888) 00:55:39.840 --> 00:55:44.280 All right are there any other questions? They're still an amendment before us. 350 "Brown, Marissa" (505733888) 00:55:47.190 --> 00:55:52.170 All those in favor of the amendment, please signify by saying, aye aye. 351 "Brown, Marissa" (505733888) 00:55:52.170 --> 00:55:56.550 I was opposed. 352 "Brown, Marissa" (505733888) 00:55:56.550 --> 00:56:03.630 All right, the amended ordinance is before us. Are there any questions or concerns. 353 "Brown, Marissa" (505733888) 00:56:06.300 --> 00:56:15.480 Can we open a roll call, open councilman holding Stewart? I thought she said, no. 354 "Brown, Marissa" (505733888) 00:56:15.480 --> 00:56:20.220 That's on the store. Did you want to speak to the entire ordinance? 355 "Holton Stewart, Amy" (3981278208) 00:56:20.220 --> 00:56:24.060 No, I'm good, thank you. Thank you. Okay. 356 "Brown, Marissa" (505733888)

00:56:24.060 --> 00:56:32.460 Thank you committee member purpose. 357 "Purvis, Donna" (2260749056) 00:56:35.160 --> 00:56:38.280 Yes, I remember hill. 358 "Mulvihill, Patrick" (2358464512) 00:56:38.280 --> 00:56:42.000 Yes, I remember holding Stewart. 359 "Brown, Marissa" (505733888) 00:56:42.000 --> 00:56:47.100 Yes, Madam chair you have all? Yes. 360 "Brown, Marissa" (505733888) 00:56:47.100 --> 00:56:54.540 7 years folks in 0 notes Thank you, man. Please move this item to old business. Please read the next item into the record for me. Please. 361 "Brown, Marissa" (505733888) 00:57:07.165 --> 00:57:21.895 Item number 4 is 122 dollars 22 an ordinance establishing a development area pursuant to provisions of 65.741 through 65.7083 to be known as the 801 through 823, West main street development area designating the metro development authority ink as an agency, adopting a development plan, approving, entering into a local participation agreement authorizing the payment of. 362 "Brown, Marissa" (505733888) 00:57:21.895 --> 00:57:28.855 metro development authority ink as an agency adopting a development plan approving entering into a local participation agreement authorizing the payment of 363 "Brown, Marissa" (505733888) 00:57:28.980 --> 00:57:43.765 The released amount percentage of the terms, and conditions of the local participation agreement, requiring the submission of regular reports to local Jefferson County, Metro government, and authorizing the execution and delivery of any other documents in the taking of any other actions necessary to accomplish the purposes authorized. 364 "Brown, Marissa" (505733888) 00:57:43.765 --> 00:57:44.905 By this ordinance written full. 365 "Brown, Marissa" (505733888) 00:57:45.210 --> 00:57:49.140 Motion to approve 2nd by Darcy. Who do I have here to speak to this item? 366 "Brown, Marissa" (505733888) 00:57:49.140 --> 00:57:55.590 Jeff bit of a, a traffic jam you all. 367 "Brown, Marissa" (505733888) 00:57:55.590 --> 00:58:02.010 3rd, uh. 368 "Brown, Marissa" (505733888) 00:58:02.010 --> 00:58:05.130 Good afternoon committee members. 369 "Brown, Marissa" (505733888) 00:58:05.130 - > 00:58:17.010

Jeff, Brian, I'm the chief of moving forward this afternoon of the ordinance that you have in front of you is for the dream hotel project, which is at 811 0 through 823, West main street. 370 "Brown, Marissa" (505733888) 00:58:17.395 --> 00:58:28.345 This is on the north side of the main street between 8 and 9 street. It's immediately adjacent to the Frazier hotel or I'm sorry Here's your museum and across the street from local slugger museum. 371 "Brown, Marissa" (505733888) 00:58:29.485 --> 00:58:43.495 But the developer is asking for here is a tax increment finance. This is for construction of an 8 Storey, 160 room hotel at the mostly vacant buildings at 80,323, West mainstream. eight hundred and three hundred and twenty three west mainstream 372 "Brown, Marissa" (505733888) 00:58:44.305 --> 00:58:55.195 Um, the project is investing nearly 100Million dollars in and putting these buildings back into service for a hotel. And, uh, this is our standard tax increment financing deal. 373 "Brown, Marissa" (505733888) 00:58:55.225 --> 00:59:08.215 That would provide, um, a, which would cap the maximum incentive for the developer at 6.3Million dollars. Uh, as you can see in the ordinance before you, they have met the conditions of blight. 374 "Brown, Marissa" (505733888) 00:59:08.215 --> 00:59:12.565 Mostly these buildings have been vacant for a number of years. for a number of years 375 "Brown, Marissa" (505733888) 00:59:13.285 --> 00:59:25.825 And have not been in substantial economic use. I have Chris Kaufman here was representing the dream hotel can speak can answer any questions and I'm also available for any questions that the council might have. Thank you. I'm going to councilman author. 376 "Brown, Marissa" (505733888) 00:59:25.825 --> 00:59:31.525 1st, I do ask the committee to please be cognizant of the time we have right at 10 minutes. 377 "Brown, Marissa" (505733888) 00:59:33.540 --> 00:59:37.350 The agenda please concise accounts offer. 378 "Brown, Marissa" (505733888) 00:59:37.350 --> 00:59:48.510 Thank you so much I'll just briefly summarize the community benefits agreement that has been worked on over the past, almost half a year or so with different residents in the downtown area. 379 "Brown, Marissa" (505733888) 00:59:48.510 --> 01:00:01.770 With the developer with Google forward, you should have a printed document if you're in the council chambers and if you are virtual, you have an email to document that will be attached to the post committee today. 380 "Brown, Marissa" (505733888) 01:00:01.770 --> 01:00:10.290

So there are several provisions that are highlight. The 1st, 1 is targeted neighborhood hiring. This is something that become standard will community benefits agreements. 381 "Brown, Marissa" (505733888) 01:00:10.290 --> 01:00:20.845 And you'll see that it comes in a few different forms, targeted job, fairs, hiring, locals and construction phase, and also periodic job fairs throughout the project's life. 382 "Brown, Marissa" (505733888) 01:00:20.875 --> 01:00:29.065 So, that we're making sure people around this development people near this development, get access to get hired at all areas. And our levels of employment. 383 "Brown, Marissa" (505733888) 01:00:29.400 --> 01:00:35.245 We also have a waste reduction program similar to something we've had in the past that was specific to food. 384 "Brown, Marissa" (505733888) 01:00:35.275 --> 01:00:47.245 But, this has been expanded somewhat to also include furniture, appliances, mattresses and other residential items, working with the local nonprofit to make sure those do not go to waste. Instead they go to people in need. 385 "Brown, Marissa" (505733888) 01:00:47.755 --> 01:00:58.735 We also have community programming provision around, making sure that public areas. And meeting rooms are available to the downtown residents association as well as a local nonprofit. We have a. 386 "Brown, Marissa" (505733888) 01:00:59.400 --> 01:01:11.005 That is reflective of the MIT living wage calculator of 16 dollars per hour inclusive for tips. We have community support for the downtown residents association with an annual donation of 1500 dollars a year. 387 "Brown, Marissa" (505733888) 01:01:11.005 --> 01:01:22.105 And then we also have a commitment that the hotel will work with a long list of other hotels that are partnering with Metro agencies to provide shelter for some of our citizens. Indeed. our citizens indeed 388 "Brown, Marissa" (505733888) 01:01:22.440 --> 01:01:27.480 Thank you councilman author are there any additional questions or concerns from this committee? 389 "Brown, Marissa" (505733888) 01:01:29.130 --> 01:01:33.960 I think being heard this is an ordinance Madam, please open a rock voting for me. Please. 390 "Brown, Marissa" (505733888) 01:02:01.710 --> 01:02:05.070 So Madame clerk, could you please, uh, make a, could you. 391 "Brown, Marissa" (505733888) 01:02:05.070 --> 01:02:19.290 Say that sorry so, because this is this document is not currently attached as part as 1 of the supporting documents. We need to make a motion in a 2nd and a roll call. I mean, a voice vote on this item.

392 "Brown, Marissa" (505733888) 01:02:19.290 --> 01:02:26.760 That being the document starting to, for instance, in the ordinance is exhibit D, but it hasn't been attached until now. 393 "Brown, Marissa" (505733888) 01:02:29.100 --> 01:02:43.315 So, for clarification CBA, hold on 3rd for clarification, the CBA is not attached to the ordinance. So we need to make a motion to formally attach the community benefits agreement to the ordinance. 394 "Brown, Marissa" (505733888) 01:02:43.315 --> 01:02:47.845 So, what counsel author just. just 395 "Brown, Marissa" (505733888) 01:02:48.150 --> 01:02:53.370 Articulate it, um, can I get that in the form of emotion and then may I get a 2nd. 396 "Brown, Marissa" (505733888) 01:02:53.370 --> 01:02:56.460 Motion 2nd, here. 397 "Brown, Marissa" (505733888) 01:02:58.020 --> 01:03:04.800 I'm sorry someone said something okay all those in favor please signify by saying, aye. 398 "Brown, Marissa" (505733888) 01:03:04.800 --> 01:03:08.070 All those opposed. 399 "Brown, Marissa" (505733888) 01:03:08.070 --> 01:03:17.070 Oh, there we go. All right the motion amendment passes. The updated ordinance is before us. Are there any questions or concerns. 400 "Brown, Marissa" (505733888) 01:03:19.380 --> 01:03:33.060 Alright, Matt quickly open the voting member purpose. 401 "Brown, Marissa" (505733888) 01:03:34.410 --> 01:03:38.550 Yes, can you remember mobile hill? Yes. 402 "Brown, Marissa" (505733888) 01:03:38.550 --> 01:03:42.090 I remember holding Stewart. Yes. 403 "Brown, Marissa" (505733888) 01:03:42.090 --> 01:03:55.440 I can't remember ackrason. Okay, man. I'm sure you have 6 years votes and what not voting. Thank you. Ma'am. Please move this item to our business. Please read item number 5, enter the record for me. Please. 404 "Brown, Marissa" (505733888) 01:03:58.225 --> 01:04:11.575 Number 5, ma'am I don't number 5, is our dash 18,122 a resolution approving the granting of local incentives to industries Inc and any subsequent are approved affiliates there pursuant to kara's chapter 104, sub chapter, 32, red and full motion to approve secondary. 405 "Brown, Marissa" (505733888) 01:04:11.575 --> 01:04:16.825 See, who do I have here to speak to this? approve secondary see who do i have here to speak to this

406 "Brown, Marissa" (505733888) 01:04:22.080 --> 01:04:28.770 Name Madam chair and council. This is Ron burse with global forward. Um, can you believe that Mike up a little bit closer? 407 "Brown, Marissa" (505733888) 01:04:29.910 --> 01:04:36.750 Property economic manager, uh, here representing the industries. 408 "Brown, Marissa" (505733888) 01:04:36.750 --> 01:04:43.945 He's here, so it's kinda industries as a family global solutions provider headquartered at 100 whether it's 2019. 409 "Brown, Marissa" (505733888) 01:04:44.515 --> 01:04:58.825 they began at 3.3Million Dollar expansion of their manufacturing facility at 7,006 trade port drive in district, 14 creating 12 new jobs in addition to their 100+employees already in Jefferson County. in addition to their one hundred plus employees already in jefferson county 410 "Brown, Marissa" (505733888) 01:04:59.340 --> 01:05:13.200 They're meeting an hourly wage is 19 dollars and 25 cents benefits. They have completed their expansion and they're requesting final approval for their incentives, which is 1% of the wage assessment for mobile. Metro moving forward is supportive of this incentive. 411 "Brown, Marissa" (505733888) 01:05:13.200 --> 01:05:20.550 Thank you are there any questions or concerns? This is a resolution allowing for voice vote all as a favorite. Please signify by saying, aye aye. 412 "Brown, Marissa" (505733888) 01:05:20.550 --> 01:05:27.660 I I suppose resolution passes, so please move this item to please read item number 6 of the record. For me. Please. 413 "Brown, Marissa" (505733888) 01:05:32.545 --> 01:05:46.885 Item number 6 is 182 dash 22 a resolution improving the granting of local incentives to process solutions and services Inc DBA rapid industries and any subsequent assign these are approved affiliates there pursuant to cara's chapter 104, sub chapter, 32 written full motion to approve secondary. thirty two written full motion to approve secondary 414 "Brown, Marissa" (505733888) 01:05:47.995 --> 01:05:59.905 Please proceed solutions and services doing businesses. Rapid industries is an automated material handling systems designer and manufacturer with operations. At 4,003. Oaklawn drive in district. 24 may 2022. 415 "Brown, Marissa" (505733888) 01:05:59.905 --> 01:06:08.695 they started a 6.8Million Dollar expansion of 50,000 square feet estimates add 25 full time employee. of fifty thousand square feet estimates add twenty five full time employee 416 "Brown, Marissa" (505733888) 01:06:11.335 --> 01:06:26.155 65, whichever county team, they're paying a medium wage of 22 dollars an hour without benefit they have completed their expansion and are requesting final approval for their KPI incentive, which is 1% of the

wage assessment from Google. Metro moving forward is supportive of this incentive. 417 "Brown, Marissa" (505733888) 01:06:26.155 --> 01:06:26.965 of this incentive 418 "Brown, Marissa" (505733888) 01:06:27.300 --> 01:06:34.320 Thank you are there any questions or concerns this is the resolution allowing for voice, but all those in favor please signify by saying, aye. 419 "Brown, Marissa" (505733888) 01:06:34.320 --> 01:06:42.660 Hi, Elizabeth how to plug the resolution passes move please move this item to consent and please read item number 7. this is the record for me. Please. 420 "Brown, Marissa" (505733888) 01:06:43.045 --> 01:06:56.515 Item number 7 is dash 19322aresolution pursuant to the capital and operating budget ordinances, approving the appropriation to fund the following, non competitively negotiated professional service contract for LEGO display at the local zoo. Imagine exhibitions Inc for 100,000 dollars rent a full motion to approve. 2nd. Dorsey please proceed. Hi, I'm Stephanie. 421 "Brown, Marissa" (505733888) 01:06:56.665 --> 01:07:09.085 More assistant director of the this is a contract for us to host a logo sculpture exhibit next summer, mid June through mid September. Um, this is a non compete contract because of the nature of the exhibit. 422 "Brown, Marissa" (505733888) 01:07:09.085 --> 01:07:12.415 non compete contract because of the nature of the exhibit 423 "Brown, Marissa" (505733888) 01:07:12.660 --> 01:07:26.460 There's really only 1 vendor who does this type of animal and nature and habitat focused like go sculptures. He's a master, like go builder. Um, and so we'll be having this exhibit on display at the zoo. Hopefully next June through September. 424 "Brown, Marissa" (505733888) 01:07:28.140 --> 01:07:31.890 1 question this is already a part of your account budget, correct? Yes. All right. 425 "Brown, Marissa" (505733888) 01:07:31.890 --> 01:07:39.570 Are there any other questions members? This is a resolution aligned for a voice vote. Are those in favor signify by saying, aye. 426 "Brown, Marissa" (505733888) 01:07:39.570 --> 01:07:45.120 Uh, I suppose resolution passes bottom click, please with this item tickets. It. 427 "Brown, Marissa" (505733888) 01:07:45.120 --> 01:07:48.750 Let them please read, add a number 8 to the record for me. Please. 428 "Brown, Marissa" (505733888) 01:07:49.495 --> 01:08:02.425

Item number 8 is dash 37022inorder to prevent entering into a local participation agreement, authorizing the payment of a released amount pursuant to the terms and conditions of the local participation agreement requiring the submission of regular reports to the local Jefferson County, Metro government, and authorizing the execution. 429 "Brown, Marissa" (505733888) 01:08:02.425 --> 01:08:13.015 And delivery of any other documents, and the taking of any other actions necessary to accomplish the purposes authorized by this ordinance right? And full motion to approve secondary. Who do I have here to speak to this item? here to speak to this item 430 "Brown, Marissa" (505733888) 01:08:25.320 --> 01:08:30.895 The general, Brian, chief of global for it, I think I'll take this up. This is for the West End opportunity partnership. 431 "Brown, Marissa" (505733888) 01:08:31.255 --> 01:08:41.574 Uh, this is the, uh, this is the piece that allows us to contribute metro's portion of the occupational, uh, tax and property taxes for the West End opportunity partnership. 432 "Brown, Marissa" (505733888) 01:08:44.215 --> 01:08:45.835 Are there any questions or concerns. 433 "Brown, Marissa" (505733888) 01:09:06.510 --> 01:09:18.030 With no questions, concerns, medical records, you please open the voting member purpose. 434 "Mulvihill, Patrick" (2358464512) 01:09:19.620 --> 01:09:23.040 Yes, I do remember mobile hill yes. 435 "Mulvihill, Patrick" (2358464512) 01:09:23.040 --> 01:09:26.700 I remember holding Stewart. Yes. 436 "Brown, Marissa" (505733888) 01:09:26.700 --> 01:09:37.380 And I'm sure you have 60 s, folks, thank you. The ordinance passes, Madam. Uh, please move this item to consent with no additional items on this agenda. We are now adjourned Thank you.