



Louisville Metro Council
Budget Hearing
June 9, 2015



FHC Mission



- “To provide residents of Louisville Metro access to high quality primary and preventive health care services without regard to the ability to pay.”

7 Health Center Locations



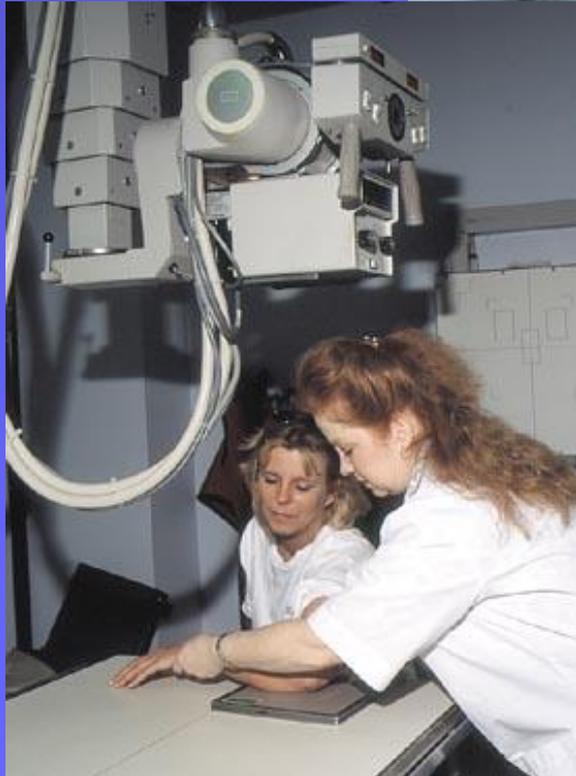
- **Portland**
 - 2215 Portland Ave
- **East Broadway**
 - 914 East Broadway
- **Iroquois**
 - 4100 Taylor Blvd.
- **Fairdale**
 - 1000 Neighborhood Place
- **Southwest**
 - 9702 Stonestreet Road
- **Phoenix**
 - 712 E. Muhammad Ali Blvd.
- **Americana**
 - 4805 Southside Drive

The Services We Provide



- Primary Care
 - Adults and Children
- Prenatal Care
- Family Planning
- Preventive Services
 - Immunizations
 - Cancer Screening
- Dental
- Behavioral Health
- Social Services

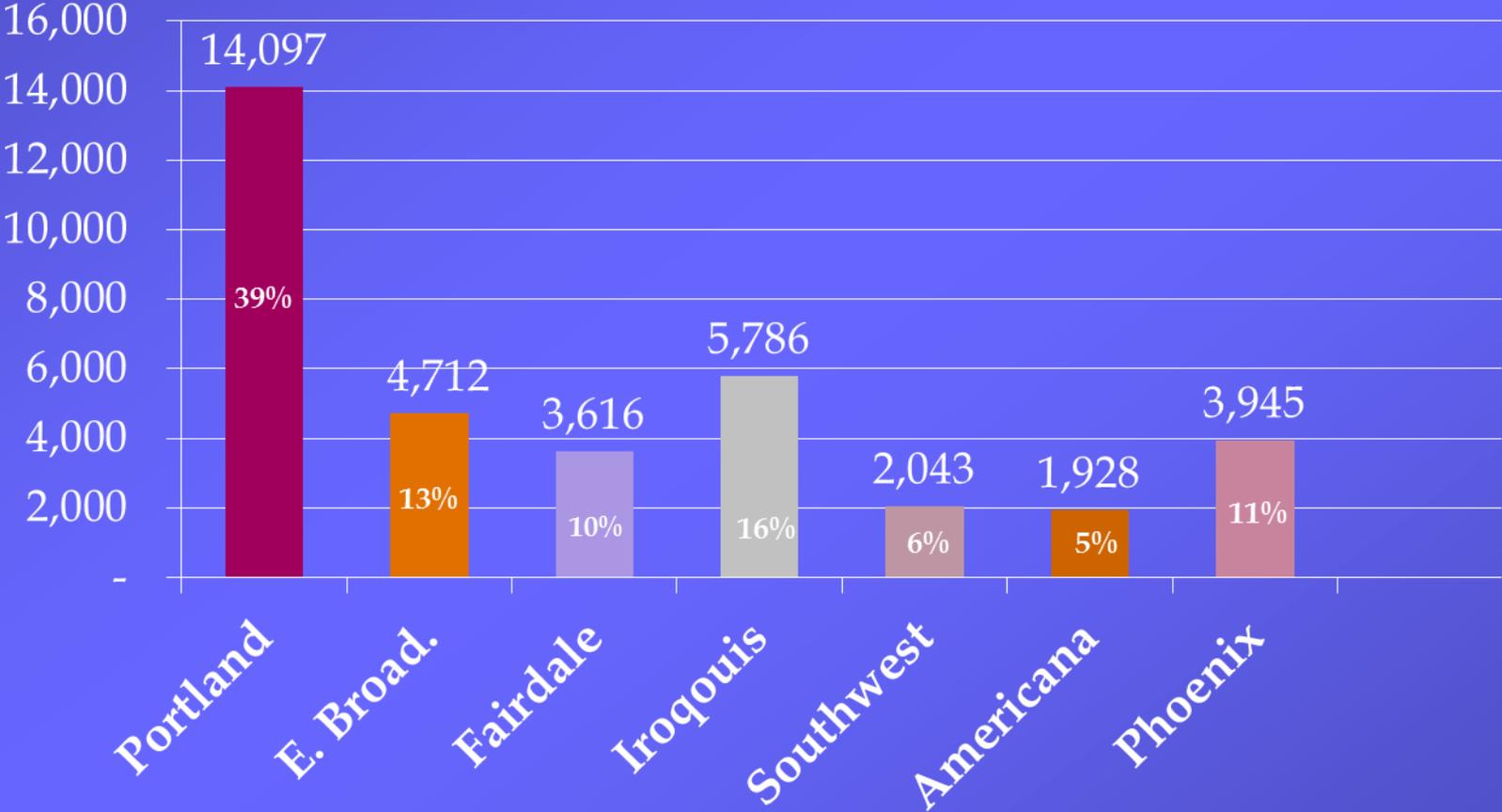
The Services We Provide



- Diagnostic Laboratory
- Radiology
- Pharmacy
- Outreach & Enrollment
- Case Management Services
- Language Access Services
- Health Education
 - Exercise, Yoga, Smoking Cessation, Diabetes, Weight Loss, Chronic Disease Mgt., Prepared Childbirth, Prenatal, Labor and Delivery

Medical Patients by Site - CY14

36,127 Medical Patients



Family Health Center - East Broadway

New Expanded Facility
Opened March 2015



Phoenix Health Center for the Homeless



Phase I Renovation and
Expansion completed
May 2015.



The Joint Commission

- FHC Commitment to Quality and Safety
 - Accredited since 1979
- Unannounced Survey in April 2015
 - Ambulatory Health Care
 - Laboratory
 - Primary Care Medical Home
- Re-Accredited 3 years

Affordable Care Act (ACA)



- Kynect - Kentucky Health Benefit Exchange
 - Effective January 1, 2014
 - Qualified Health Plans – Incomes up to 400% FPL
 - Open Enrollment 2: November 15, 2014 – April 30, 2015
 - Kentucky Medicaid Expansion
 - Uninsured and below 138% Poverty Level
 - \$16,243 Individual/\$33,465 Family of Four
 - Continuous Enrollment Throughout Year

Louisville & Jefferson County Outreach and Enrollment

- Board of Health ACA Steering Committee
 - Outreach and Enrollment Subcommittee
- FHC Outreach and Enrollment Workers
 - 12,000 Persons Enrolled

kynect Enrollment

Jefferson Co.

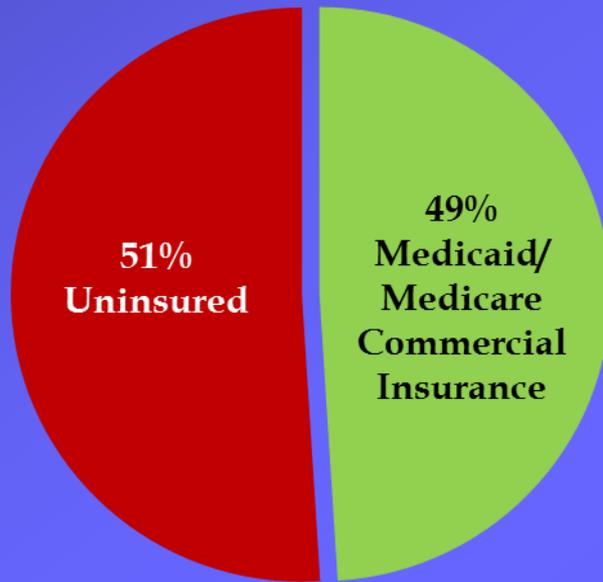
4/30/2015

• Medicaid	116,632
• Qualified Health Plan	27,405
• With and Without Premium Tax Credits	
• TOTAL	144,037*

* 142% of the State's estimated number of uninsured (101,366)

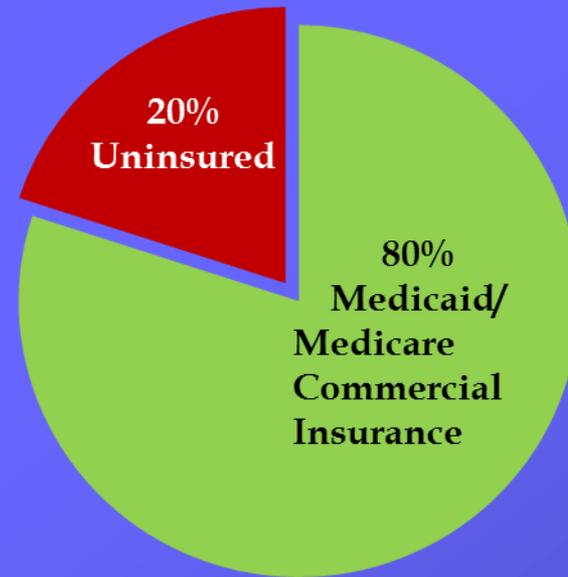
FHC Uninsured Patients

April 2013



■ Insured ■ Uninsured

April 2015



■ Insured ■ Uninsured

**Impact of
ACA**

FHC Charity Care & Bad Debts

From Audited Financial Statements

	FYE 11/30/13	FYE 11/30/14
Charity/Sliding Fee Discounts	\$12,352,000	\$5,874,000
Bad Debts	\$ 780,452	\$2,281,308
TOTAL	\$13,132,452	\$8,155,308

FY 16 FHC Budget Request

- Public Health and Wellness Budget
 - External Agency Contractual Services
 - Direct Appropriation to FHC, Inc.
- Mayor's Recommended Level
 - \$786,900
 - 50% Reduction from Authorized FY 15 Level
 - Metro Appropriation equals 2.3% of FHC revenues

Metro Funding to FHC



FHC Budget Request Summary

REVENUES	FY 2015 Estimated	FY 2016 Request
Louisville Metro	\$1,565,300	\$786,900
State of Kentucky	490,900	514,700
Federal Government	8,358,400	6,552,000
Fees for Services	21,360,000	25,729,300
Investment Income	159,000	165,300
Other Sources	294,000	305,800
TOTAL REVENUES	\$32,227,600	\$34,054,000
EXPENDITURES		
Personnel (Approx. 350 FTE)	\$20,635,900	\$22,280,100
Operating	9,456,200	10,773,900
Capital Outlay	2,135,500	1,000,000
TOTAL EXPENDITURES	\$32,227,600	\$34,054,000

FY 16 Expense Highlights

- Personnel Costs (65.4%)
 - 350+ FTE Employees
 - Louisville Civil Service/non-union
 - CERS Participating Agency
 - 2.5% COLA Proposed for FY 16
 - No COLA in 4 of last 6 years
- Capital Improvements - \$1,000,000
 - Phoenix Health Center Renovation Phase II
 - Funded from FHC Revenues

Serving the Uninsured/Underinsured

- Estimated 15-20% of FHC patients will remain Uninsured in FY16
 - Voluntarily Uninsured - Pay the Penalty
 - Undocumented Immigrants not covered under ACA
 - 90% of Louisville Population growth foreign born (3 years)
- Uninsured and Underinsured likely to continue care at Community Health Centers
 - Sliding Fee Scale Discounts Remain Available

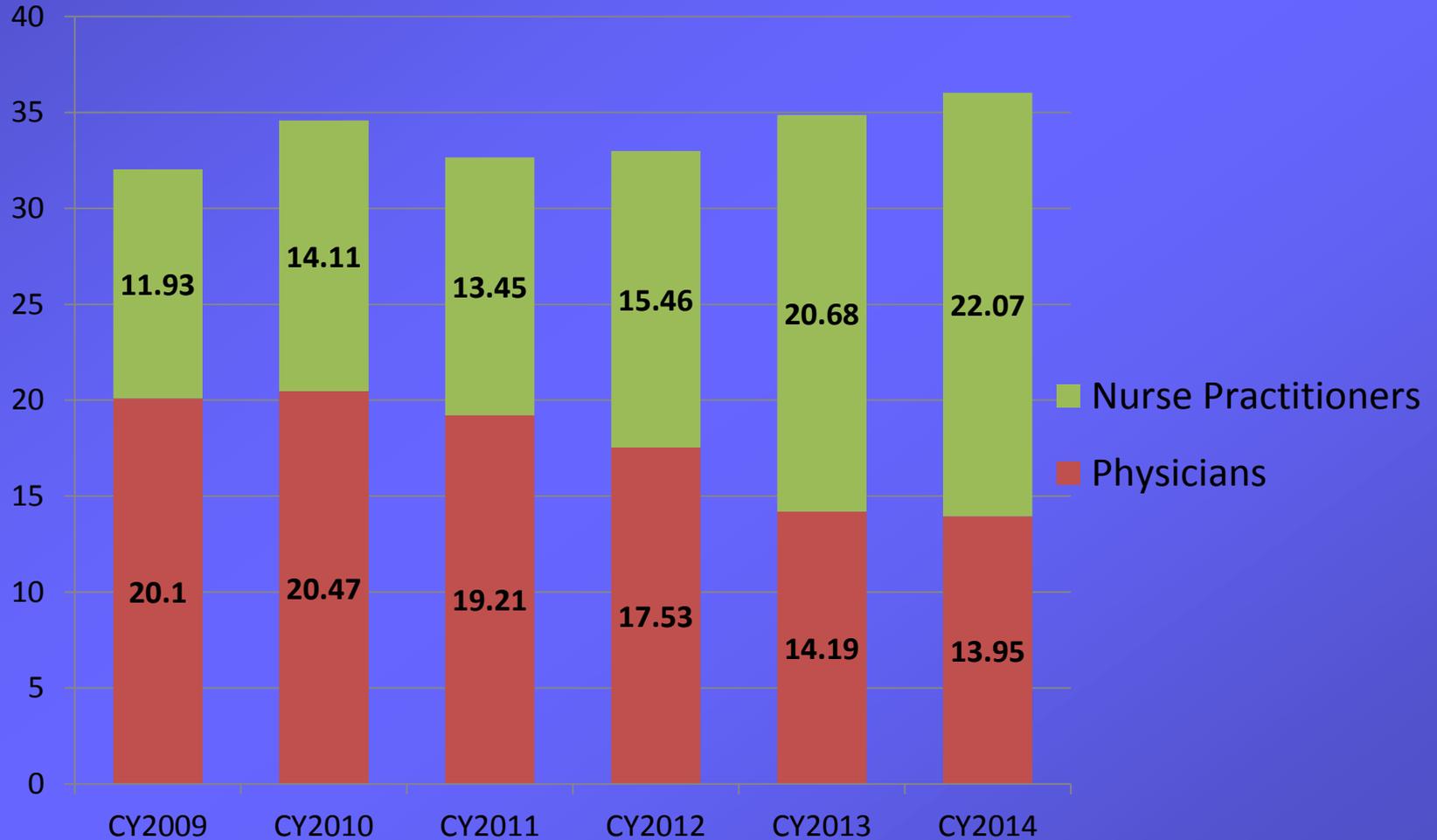
Operational Challenges

- Patient Turnover
- Administrative Complexity/Red Tape
 - Managed Care Contracting
 - Insurance Verification and Payment Delays
 - Changes in Medicaid MCOs – July 1, 2015
- EHR Meaningful Use and Connectivity
- Workforce Shortages

Primary Care Physician Shortage

- Kentucky Health Benefits Exchange Study
 - Shortage of Physicians as a result of ACA
- Louisville and Jefferson County Primary Care and Oral Health Workforce Study - 2011
 - Shortage of Adult Primary Care in Jefferson County
 - 115 more Primary Care Physicians needed by 2020
- Increasing use of Nurse Practitioners
- Patient Centered Medical Home - Team Model

FHC Primary Care Providers (FTEs)



PCP Recruitment and Retention

- Increasing Competition from Hospital/Health Systems
 - Hiring Primary Care Physicians and their Office staff (receptionists, billers, medical assistants)
 - Hospitals willing to absorb losses from acquiring physician Practices
- FHC Salaries Lag behind Market
 - FHC participates in CERS
- Market Salary Surveys Underway
 - FHC Board Action

FY 16 Clinical Priorities

- Increase Health Literacy of Newly Insured
- Reduce ER use for non urgent care
- Continue Emphasis on Prevention
- Improve Management of Chronic Illnesses
- Focus on High Cost/High Utilizers
 - Emergency Rooms, Correctional Facilities
- Expand Behavioral Health Services
 - Case management /Permanent Supportive Housing

Summary

- Opportunities from ACA Enhanced Revenues:
 - Stabilize and Strengthen Health Care Safety Net
 - Recruit and Retain Talent
 - Modernize and Expand Facilities
 - Expand Services
- Threats to ACA – Future Uncertain
 - Supreme Court, Gubernatorial Race, Presidential Race
- Continued Support from Metro Government is critical to our success

www.fhclouisville.org

The screenshot shows the homepage of the Family Health Centers website. At the top, there is a navigation bar with the logo and tagline 'Family Health Centers Care for your Health & Wellness'. The navigation menu includes 'For Patients', 'Find a Location', 'Health Services', 'In the Community', and 'Contact Us'. Below the navigation bar, there are links for 'About Us', 'FAQs', and 'Latest News', along with an 'En Español' button and a search bar. The main content area features a large image of a smiling woman wearing a black beanie and scarf. A purple box on the left contains the text 'Our Vision of Service' and a paragraph: 'We will provide you and your family with the same care and attention we want for our families and ourselves.' Below this, there are three service highlights: 'Find a Center' (7 Louisville locations), 'Prepare for your Visit' (Know what to expect), and 'Get Health Insurance' (We're here to help). The 'UPCOMING CLASSES' section lists three events: 'Aerobics Class' on JUN 10 (8:00pm - 9:00pm), 'Diabetes Prevention Program' on JUN 10 (8:00pm - 9:00pm), and 'Cooper/Clayton Stop Smoking Class' on JUN 11 (8:00pm - 9:00pm). A 'View All Events' button is also present. The 'kynect' logo is prominently displayed, with the tagline 'Kentucky's Healthcare Connection'. Below the logo, there is a section titled 'HEALTH SERVICES WE OFFER' listing Primary Care, Dental Services, Pharmacy, and Behavioral Health. Another section titled 'IT IS NOT TOO LATE!' provides information about enrolling into health insurance. The footer contains the slogan 'The Way Healthcare Should Be', a secondary navigation menu, and the Family Health Centers logo and tagline. There are also links for 'For Referring Agencies' and 'Make a Donation', along with social media icons for Facebook and Twitter.

Bill Wagner
Executive Director
bwagner@fhclouisville.org
502-778-4201