# NEIGHBORHOOD DEVELOPMENT FUND Not-for-Profit Transmittal and Approval Form

Applicant/Program: Louisville Independent Business Alliance, Inc. Applicant Requested Amount: \$ 4,500
Appropriation Request Amount: 1,100 —
Executive Summary of Request
Funding for the 11th Annual Buy Local Fair on Sunday, May 19, 2019 at Louisville Water Tower Park from Noon - 6:00 p.m. Funding will be used for advertising, permits, restrooms, stage, sound and ambulance services.
Is this program/project a fundraiser?  Is this applicant a faith based organization?  Yes No  Yes No
Does this application include funding for sub-grantee(s)?
within Metro Council guidelines and request approval of funding in the following amount(s). I have read the organization's statement of public purpose to be furthered by the funds requested and I agree that the public purpose is legitimate. I have also completed the disclosure section below, if required.    Amount   Solution   Frimary Sponsor Signature   Solution   Soluti
Primary Sponsor Disclosure List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.
Barbara NICHTS is a metro council staff member in D13.
Approved by:
Appropriations Committee Chairman Date
Final Appropriations Amount:

Applicant/Prog	gram:	
Louisville Indepe	endent Business Alliance, Inc.	
	Additional Disclosure and Signatures	
	11.0.00 P.L.Y	

#### **Additional Council Office Disclosure**

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

# Council Member Signature and Amount District 1 \$ District 2 \$ District 3 \$ District 4 \$ District 5 \$ District 6 \$ District 7 Saula Manager District 8 \$ District 8 \$ District 9 \$ District 10 \$ District 11 \$ District 12 \$ District 13 \$ District 14 \$ District 15 \$

Applicant/Pro	gram:
---------------	-------

3 | Page

Effective May 2016

Louisville Independent Business Alliance, Inc.

#### **Additional Disclosure and Signatures**

#### **Additional Council Office Disclosure**

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

District 16		\$
	A	
District 18		\$
District 19		\$
District 20		\$
District 21		\$
District 22		\$
District 23		\$
District 24		\$
District 25		\$
District 26		\$

**Legal Name of Applicant Organization** Louisville Independent Business Alliance, Inc.

Legal Name of Applicant Organization Louisville Independent Business Alliance, Inc.	
Program Name and Request Amount 2019 Buy Local Fair - \$ 4,500	
	Yes/No/NA
Is the NDF Transmittal Sheet Signed by all Council Member(s) Appropriating Funding?	Yes▼
Is the funding proposed by Council Member(s) less than or equal to the request amount?	Yes
Is the proposed public purpose of the program viable and well-documented?	Yes
Will all of the funding go to programs specific to Louisville/Jefferson County?	Yes
Has Council or Staff relationship to the Agency been adequately disclosed on the cover sheet?	Yes
Has prior Metro Funds committed/granted been disclosed?	Yes
Is the application properly signed and dated by authorized signatory?	Yeŧ▽
Is proof of Tax Exempt status of 501(c) 3, 4, 6, 19, 1120-H included?	Yes
If Metro funding is for a separate taxing district is the funding appropriated for a program outside the legal responsibility of that taxing district?	No 🗷
Is the entity in good standing with:  ➤ Kentucky Secretary of State?  ➤ Louisville Metro Revenue Commission?  ➤ Louisville Metro Government?  ➤ Internal Revenue Service?  ➤ Louisville Metro Human Relations Commission?	Ye€▼
Is the current Fiscal Year Budget included?	Yes▼
Is the entity's board member list (with term length/term limits) included?	Ye₫▼
Is recommended funding less than 33% of total agency operating budget?	N/AS
Does the application budget reflect only the revenue and expenses of the project/program?	Yes
Is the cost estimate(s) from proposed vendor (if request is for capital expense) included?	N/A
Is the most recent annual audit (if required by organization) included?	N/A
Is a copy of Signed Lease (if rent costs are requested) included?	N/A
Is the Supplemental Questionnaire for churches/religious organizations (if requesting organization is faith-based) included?	N/A
Are the Articles of Incorporation of the Agency included?	Yes
Is the IRS Form W-9 included?	Ye∜▼
Is the IRS Form 990 included?	Yes Yes
Are the evaluation forms (if program participants are given evaluation forms) included?	N/A
Affirmative Action/Equal Employment Opportunity plan and/or policy statement included (if required to do so)?	N/A
Has the Agency agreed to participate in the BBB Charity review program? If so, has the applicant met the BBB Charity Review Standards?	No 💌

Date:

Prepared by:

		SECTION 1 - APPL	ICANT INFORMATION		
Legal Name of Applic (as listed on: http://www.s	-	Louisville I	ndependent Business A	lliance, MC.	
Main Office Street &	Mailing /	Address: 1974A Douglas	s Blvd. Ste. 1 40205/PC	D Box 4379, 40204	
Website: www.keeple	ouisvillev	veird.com			
Applicant Contact:	Jennife	r Rubenstein	Title:	Executive Director	
Phone:	502-50	0-4669	Email:	jennifer@keeplouisvilleweird.com	
Financial Contact:	Financial Contact: same				
Phone:			Email:		
Organization's Repres	sentative	who attended NDF Train	ning: Jennifer Rubenste	in	
GEOG	RAPHICA	AL AREA(S) WHERE PROG	RAM ACTIVITIES ARE (	WILL BE) PROVIDED	
Program Facility Loca	tion(s):	Louisville Water Tower	Park, 3005 River Road	<u>. Tangan na mangangan katang mengangan katang mengangan pengangan pengangan pengangan pengangan pengangan pen</u> I	
Council District(s):		9 (but booths from all o	ver) Zip Code(s):	40207 (but booths from all over)	
	SECT	ION 2 - PROGRAM REQU	IEST & FINANCIAL INFO		
PROGRAM/PROJECT I	VAME: 20	019 Buy Local Fair			
Total Request: (\$)	4,500	Total Metro A	ward (this program) in	previous year: (\$) 10,050	
Purpose of Request (c	heck all	that apply):			
Operating Fu	unds (ger	erally cannot exceed 339	% of agency's total oper	ating budget)	
Programmin	g/service	es/events for direct bene	fit to community or qua	lified individuals	
Capital Proje	ect of the	organization (equipmen	t, furnishing, building, e	tc)	
The Following are Rec	uired At	tachments:			
■ IRS Exempt Status Det	terminatio	on Letter	Signed lease if rent of	costs are being requested	
Current year projecte	d budget		■ IRS Form W9		
Current financial state	ement		Evaluation forms if $\iota$	used in the proposed program	
Most recent IRS Form	990 or 11	20-H	Annual audit (if required by organization)		
Articles of Incorporation	on (curre	nt & signed)	Faith Based Organiza	ation Certification Form, if applicable	
Cost estimates from p capital expense	roposed v	rendor if request is for			
Government for this o	r any oth	er program or expense, i	ncluding funds received	ceived from Louisville Metro I through Metro Federal Grants, nent Funds). Attach additional	
Source: L	ouisville	Forward	Amount: (\$) 15	,000	
Source:			Amount: (\$)		
Source: Amount: (\$)					
Has the applicant cont	acted the	BBB Charity Review for	participation?  Yes	■ No	
Has the applicant met	the BBB	Charity Review Standards	? Yes No		
				···	

Page 1 Effective May 2016 Applicant's Initials

#### **SECTION 3 – AGENCY DETAILS**

Describe Agency's Vision, Mission and Services:

LIBA's mission is to preserve the unique community character of the Metro Louisville area by promoting locallyowned, independent businesses and to educate citizens on the value of purchasing locally. In order to pursue its mission, LIBA focuses on:

- Informing citizens of the value provided by locally-owned businesses, including their importance to the local economy, culture, and social fabric. The goal is to encourage area residents to view themselves as citizens -- as members of a community rather than merely as consumers.
- Offering group branding, promotion and advertising to LIBA members to elevate the individual and collective profiles of locally-owned businesses in order to provide marketing and exposure advantages chains routinely enjoy.
- Creating strong relationships with local government and media in order to inform local decision-making and give
  voice to the locally-owned independent business community, and to promote policies that support community-rooted
  enterprise.

LIBA is also responsible for the Buy Local First and 'keep Louisville weird' campaigns, publishing the Buy Local Guide twice a year, Louisville Local Business Expo (January), the Buy Local Fair (May), South Points Buy Local Fair (July), LIBA Member Summit (October) and hoLOUdays Contest (December).

#### **SECTION 4 - BOARD OF DIRECTORS AND PAID STAFF**

Board Member	Term End Date	
Ashley Parker	January 2021	
Chuck Slaughter	January 2022	
Chris Vessels	January 2020	
Lauren Hendricks	January 2022	
Barbara Nichols	January 2021	
Jesse McKenzie	January 2022	
Lance Minnis	January 2021	
Patrick Schmidt	January 2022	
Tori Thompson	January 2021	
Tracy Karem	January 2021	
Matt Stack	January 2021	
Cynthia Brown	January 2021	
Shaun Spencer	January 2020	

#### Describe the Board term limit policy:

Board members are elected to a 3 year term by the membership. After their term ends, they have the option to run for re-election.

Three Highest Paid Staff Names	Annual Salary
Jennifer Rubenstein	46,000
Leslie Spanyer	24,000
Mendy Frohlich	11,000

Page 3 Effective May 2016 Applicant's Initials

#### SECTION 5 - PROGRAM/PROJECT NARRATIVE

A: Describe the program/project start and end dates, a description of the program/project and applicable data with regards to specific client population the program will address (attach related flyers, planning minutes, designs, event permits, proposals for services/goods, etc.):

The Louisville Independent Business Alliance will host the Buy Local Fair Sunday, May 19, 2019, from 12n-6pm. Poster is attached. The Fair will host a variety of local businesses, musicians, artist and craftsmen, chefs, community organizers, and farmers. The Fair connects customers of local businesses, music fans, foodies, local agriculture supporters and local arts patrons in celebration of Louisville's vast selection of unique offerings.

We also offer a "kid-preneur" section for budding entrepreneurs. These booths will be from participants in the Acton Children's Business Fair, where kids come up with, make and market their own products.

The Buy Local Fair Mission: To provide a venue that fosters cooperation, cross-pollination and strength in numbers for locally-owned, independent entities. By bringing together customers of various businesses, farms, craftspeople and bands unique to the Louisville-area, we expose a variety of endeavors to new audiences and increase business for all.

This event is open and free to the public (\$7 parking charge per carload, bicycles park at no charge). The 2018 Buy Local Fair attracted 6,000 attendees from across the Louisville Metro area. Vendor participation was significant at 180, and most council districts were represented. LIBA has members in 100% of all council districts, and all are invited to participate and benefit from the exposure at the event.

B: Describe specifically how the funding will be spent including identification of funding to sub grantee(s):

NDF funds will be spent on various expenses, budget attached. This includes renting various equipment for a smooth, safe event: walkie talkies, tables, staging & lighting, trash/recycling, portable bathrooms. Tshirts, soft drinks and ice for our volunteers, printing our vendor maps and signage, city licensing and permits, bike parking equipment, advertising, having security and an ambulance/EMTs on standby are also part of a successful event.



C: If this request is a fundraiser, please detail how the proceeds will be spent:
Funds raised from this event will continue LIBA's "keep Louisville weird" and "Buy Local First" education efforts. We have over 900 members and have focused the public's attention on the benefits of buying locally through our major events and campaigns, including the release of the Indie Impact Study, showing the positive financial impact (specific to the Louisville area) of buying locally. This study showed that for every \$100 spent at a Louisville-area independent business, \$55 remains in the local economy, whereas only \$14 remains when spent at a chain.
Funds raised will support our efforts to strengthen and grow independent businesses in areas that are historically underserved, particularly in West and South Louisville. With the completion of our 5 year strategic plan, we are also renewing our focus on reaching youth with the buy local message, encouraging future entrepreneurship, and ensuring the diversity of the city is reflected in our membership. Funds raised will also be used for such efforts as materials for our member businesses, community outreach that educates the public about the benefits of buying locally, support for our member businesses, etc.
This fundraiser also demonstrates the other main thrust of our message: that independent businesses contribute to our culture, social fabric and what makes our city distinctive.
<b>D:</b> For Expenditure Reimbursement Only – The grant award period begins with the Metro Council approval date and ends on June 30 of Metro fiscal year in which the grant is approved. If any part of this funding request is for funds to be spent before the grant award period, identify the applicable circumstances:
<ul> <li>The funding request is a reimbursement of the following expenditures that will probably be incurred after the application date, but prior to the execution of the grant agreement:</li> <li>✓ If selecting this option, the invoice, receipt and payment documentation should not be available as of the date of this</li> </ul>
application.  The Grantee will be required to submit financial reporting in accordance with the reporting schedule provided in the grant agreement.
City permits, rentals, advertising, insurance, printing, parking vendors, security, supplies, stage & sound, port o potties & wash, volunteer t-shirts, Yellow Ambulance.
<ul> <li>□ Reimbursements should not be made before application date unless an emergency can be demonstrated by the primary council sponsor. The funding request is a reimbursement of the following expenditures (attach invoices or proof of payment):</li> <li>✓ Attach a copy of invoices and/or receipts to provide proof of purchase of activities associated with the work plan identified in this application.</li> <li>✓ Attach a copy of cancelled checks to provide proof of payment of the invoices or receipts associated with the work plan identified in this application.</li> </ul>

E: Describe the program's benefits to those being served (measurable outcomes). Include the program's process for collecting data and the indicators that will be tracked to measure the benefits to those being served:

The Fair will lead to a shift towards spending at locally-owned businesses, which will benefit our local economy. A 2012 study funded by LIBA focused on the economic impact of Louisville-area retailers and restaurants. The results show that for every \$100 spent at a locally-owned, independent business, \$55 is reinvested locally, whereas only \$14 is reinvested when that same money is spent at a national chain. The additional amount that would stay in the Louisville economy if citizens made just a 10% shift from chains to independents would be \$416 million. (We will be updating our study in the spring of 2020.)

The event has been very popular with area farmers, restaurant/food trucks and businesses, who continue to return to the Fair because it is effective at driving business to their unique-to-Louisville establishments, which in turn supports our local economy. The public continues to attend in large numbers because the event strengthens the fabric of the community. Attendees gather a sense of pride in their city as they sample from vendors that can't be found in any other city, while they run into old friends and make new ones.

Consistently strong numbers of attendance and vendors (and the diversity of vendors) has been a measure of success in the past, and will continue to be this year. Media Library will again give us specific numbers on the value and reach of our promotional efforts.

F: Briefly describe any existing collaborative relationships the organization has with other community organizations. Describe what those partners are bringing to the relationship in general and to this program/project specifically.

LIBA collaborates with various other local organizations to put on a successful event that furthers everyone's goals. Louisville Water Company will be providing PureTap to fair goers. We had about 185 vendors last year and will likely have more in 2019. We make sure participation is attainable for even the smallest of businesses - LIBA members and farmers participate at no charge. (Everyone who will be selling items will also pay \$20 to cover the city's Master Vendor permits.) And of course, we have had wonderful support from Metro Council in the past. We will continue to spotlight the Council Members who support the event with signage recognition, banners and booth space (optional to staff).

Besides those listed above, LIBA also partners with other area organizations throughout the year, including Louisville Forward, the Center for Neighborhoods, many neighborhood business organizations, the Small Business Administration, Small Business Development Center, SCORE, Louisville Free Public Library, Navigate/Jewish Family & Career Services, the Family Business Center, Louisville Originals, University of Louisville and others.

#### SECTION 6 - PROGRAM/PROJECT BUDGET SUMMARY

THE PROGRAM/PROJECT BUDGET SHOULD REALISTICALLY ESTIMATE WHAT AMOUNT IS NEEDED FROM METRO GOVERNMENT AND WHAT IS EXPECTED FROM OTHER SOURCES.

	Column 1	Column 2	Column (1+2)=3
Program/Project Expenses	Proposed Metro Funds	Non- Metro Funds	Total Funds
A: Personnel Costs Including Benefits			
B: Rent/Utilities			
C: Office Supplies			
D: Telephone			
E: In-town Travel			
F: Client Assistance (See Detailed List on Page 8)			
G: Professional Service Contracts			
H: Program Materials			
I: Community Events & Festivals (See Detailed List on Page 8)	\$4,500	\$28,260	\$32,760
J: Machinery & Equipment			
K: Capital Project			
L: Other Expenses (See Detailed List on Page 8)			
*TOTAL PROGRAM/PROJECT FUNDS	\$4,500	\$28,260	\$32,760
% of Program Budget	14 %	86 %	100%

#### List funding sources for total program/project costs in Column 2, Non-Metro Funds:

\$15,000 (sponsors)
\$10,000 (parking & concessions
\$10,000 (booth fees, silent auct
\$35,000

<sup>\*</sup>Total of Column 1 MUST match "Total Request on Page 1, Section 2"

Applicant's Initials

<sup>\*\*</sup>Must equal or exceed total in column 2.

Detail for Client Assistance, Community Events & Festivals or Other Expenses shown on Page 7	Column 1	Column 2	Column (1 + 2)=3
(circle one and use multiple sheets if necessary)	Proposed Metro Funds	Non- Metro Funds	Total Funds
Advertising & Tracking	750	1,610	2,360
Bike Racks & Parking Valet	0	900	900
Bands	0	800	800
City & State Permits	1,000	1,000	2,000
Printing	0	200	200
Supplies	0	1,000	1,000
Other Rentals	0	3,650	3,650
Port O Potties & Wash	950	0	950
Security	0	700	700
Electrician	0	1,500	1,500
Stage & Sound	1,000	1,250	2,250
Ambulance	800	0	800
Tshirts for volunteers & retail	0	850	850
Beverages, Ice & Mugs	0	7,900	7,900
Insurance	0	1,000	1,000
Staff & Contractor Time	0	5,900	5,900
Total	4,500	28,260	32,760

Page 8 Effective May 2016 Applicant's Initials

**Detail of In-Kind Contributions for this PROGRAM only:** Includes Volunteers, Space, Utilities, etc. (Include anything not bought with cash revenues of the agency).

Donor*/Type of Contribution	Value of Contribution	Method of Valuation
Volunteers: 96	3840 .	\$10 per hour, 4 hours each
Advertising (LEO, Lou Mag, LPM, etc.)	6000	market rate
Venue Rental	2400	market rate
Competition Food	300	market rate
Total Value of In-Kind (to match Program Budget Line Item. Volunteer Contribution &Other In Kind)	12,540	

\* DONOR INFORMATION REFERS TO WHO MADE THE IN KIND CONTRIBUTION. VOLUNTEERS NEED NOT BE LISTED INDIVIDUALLY, BUT GROUPED TOGETHER ON ONE LINE AS A TOTAL NOTING HOW MANY HOURS PER PERSON PER WEEK

Page 9 Effective May 2016

#### SECTION 7 - CERTIFICATIONS & ASSURANCES

By signing Section 7 of the Grant Application, the authorized official signing for the applicant organization certifies and assures to the best of his or her knowledge and/or belief the following Assurances and Certifications. If there is any reason why one or more of the assurances or certifications listed cannot be certified or assured, please explain in writing and attach to this application.

#### Standard Assurances

- Applicant understands this application and its attachments as well as any resulting grant agreement, reports and proof of expenditure is subject to Kentucky's open records law.
- 2. Applicant understands if the grant agreement is not returned to Louisville Metro within 90 days of its mailing to the applicant, the approval is automatically revoked and the funds will not be disbursed to our organization.
- 3. Applicant and any sub grantee will give Louisville Metro Government access to and the right to examine all paper or electronic records related to the awarded grant for up to five years of the grant agreement date.
- 4. Applicant assures compliance with the grant requirements and will monitor the performance of any third party (sub-grantee).
- 5. The Agency is in good standing with the Kentucky Secretary of State, Louisville Metro Government, the Jefferson County Revenue Commission, the Internal Revenue Service, and the Louisville Metro Human Relations Commission.
- 6. Applicant understands failure to provide the services, programs, or projects included in the agreement will result in funds being withheld or requested to be returned if previously disbursed.
- 7. Applicant understands they must return to Louisville Metro any unexpended funds by July 31 following the Metro Louisville's fiscal year end.
- 8. Applicant understands they must provide proof of all expenditures (canceled checks, receipts, paid invoices). The Applicant understands the failure to provide proof of expenditures as required in the grant agreement could result in funding being withheld or request to be returned if previously disbursed.
- 9. Applicant understands if this application is approved, the grant agreement will identify an award period that begins with the Metro Council approval date, and will end with June 30 of the fiscal year in which the grant is approved. Expenditures associated with this award expected to occur prior to the award period (approval date) must be disclosed in this application in order to be considered compliant with the grant agreement.
- **10.** Applicant understands if we choose to incur expenditures prior to the approval of the application by the Metro Council, there is no guarantee that funding will be reimbursed, as the Council may choose not to award the application.
- 11. Applicant will establish safeguards to prohibit employees or any person that receives compensation from awarded funds from using their position for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.

#### Standard Certifications

- 1. The Agency certifies it will not use Louisville Metro Government funds for any religious, political or fraternal Activities.
- 2. The Agency has a written Affirmative Action/Equal Opportunity Policy.
- 3. The Agency does not discriminate in employment or in provision of any service/program/activity/event based on age, color, disabled status, national origin, race, religion, sex, gender identity or sexual orientation, or Vietnam era veteran status.
- 4. The Agency certifies it will not require clients, recipients, or beneficiaries to participate in religious, political, fraternal or like activities in order to receive services/benefits provided with Louisville Metro Government funds.
- 5. The Agency understands the Americans with Disabilities Act (ADA) and makes reasonable accommodations.

Relationship Disclosure: List below any relationship you or any member of your Board of Directors or employees has with any Councilperson, Councilperson's staff or any Louisville Metro Government employee.

Barbara Nichols (board member) is an Administrative Asst. for District 13 Office.

#### **SECTION 8 – CERTIFICATIONS & ASSURANCES**

I certify under the penalty of law the information in this application (including, without limitation, "Certifications and Assurances") is accurate to the best of my knowledge. I am aware my organization will not be eligible for funding if investigation at any time shows falsification. If falsification is shown after funding has been approved, any allocations already received and expended are subject to be repaid. I further certify that I am legally authorized to sign this application for the applying organization and have initialed each page of the application.

application.		
Signature of Legal Signatory:	Date: 4-19-19	
Legal Signatory: (please print):	Jennifer Rubenstein Title: Exce Director	
Phone: 502-473-468	7 Extension: Email: Tennifer & Keeplou Brilleward.	con
	J	

Page 10

Effective May 2016

Applicant's Initials

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date: **OCT** 0.7 2009

LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC. 1534 BARDSTOWN RD LOUISVILLE, KY 40205 Employer Identification Number:
20-5025267
DLN:
309173012
Contact Person:
SUSAN Y MALONEY ID# 31210
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Form 990 Required:
Yes
Effective Date of Exemption:
March 19, 2008
Contribution Deductibility:

#### Dear Applicant:

We are pleased to inform you that upon review of your application for tax-exempt status we have determined that you are exempt from Federal income tax under section 501(c)(6) of the Internal Revenue Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Please see enclosed Publication 4221-NC, Compliance Guide for Tax-Exempt Organizations (Other than 501(c)(3) Public Charities and Private Foundations), for some helpful information about your responsibilities as an exempt organization.

Sincerely,

Poberthie

Robert Choi Director, Exempt Organizations Rulings and Agreements

Enclosure: Publication 4221-NC

Letter 948 (DO/CG)

ash Basi	5		'roject
		20	19 Propose Budget
Ordina	ry Income/Expense		
Income	,		
Dire	ct Public Grants		
	Metro Council Overall NDF Funds	\$	
1	Nonprofit Organization Grants	\$	
	Direct Public Grants - Other	\$	
Tota	l Direct Public Grants	\$	
Dire	ct Public Support		
	Corporate Contributions	\$	
	Gifts in Kind - Goods	\$	
	Individ, Business Contributions	\$	-
1-11	Direct Public Support - Other	\$	
Tota	I Direct Public Support	\$	-
Indir	ect Public Support		
	United Way, CFC Contributions	\$	
	Indirect Public Support - Other	\$	•
Tota	I Indirect Public Support	\$	=
Inve	stments		
	Interest-Savings, Short-term CD	\$	
	Investments - Other	\$	-
Tota	Investments	\$	
Merc	chandise Income	\$	1,000.0
Othe	r Types of Income		
	Miscellaneous Revenue	\$	-
	Other Types of Income - Other	\$	-
Tota	l Other Types of Income	\$	_
Prog	ram Income		
	Business Membership Dues	\$	85,000.0
	Directory	\$	53,000.0
1	eGift Card/InstaGift	\$	
	Email Advertising	\$	-
	Indiv Membs aka Buy Local Besti	\$	-
	Member Event Fees	\$	1,500.0
	Member Event Sponsorships	\$	3,000.0
	Profiles		
	South Louisville Efforts/NDF	\$	7,000.0
	Supporter Status	\$	1,850.0
,	Web Advertising	\$	_
	West Louisville Efforts/NDF	\$	12,250.0
	Program Income - Other	\$	15,000.0
Tota	l Program Income		
+ + -	cial Events Income		
<del>                                     </del>	AMIBA Conference 2012	\$	_
	Brewfest	\$	-
	Buy Local Fair	\$	55,000.0
<del>       </del>	Connectober	\$	,

		20	19 Proposed Budget
	Forecastle Beer Tents	\$	4,000.00
	hoLOUdays Contest	\$	1,500.00
	Louisville Local Business Expo	\$	10,000.00
	Mayoral Forum	\$	
	Member Summit	\$	10,000.00
	South Points Buy Local Fair	\$	10,000.00
	Special Events Sales (Nongift)	\$	7. 1. 2
1	Watershed Event	\$	-
	Weird Birthday Bash	\$	-
	Special Events Income - Other	\$	<b>H</b>
1	Special Events Income		
	e Classified		
otal In		\$	270,100.00
xpens		<u> </u>	
<del>,</del>	BA Conference 2012	\$	
+	ness Expenses	\$	
+	it Card Fees	Ψ.	
+			4 000 00
<del>                                     </del>	Fees from credit card companies	\$	1,900.00
1	Merchant Service Fee	\$	375.00
+	PayPal Fees	\$	75.00
	Credit Card Fees - Other		
1	Credit Card Fees		
	ities and Equipment		
	Depr and Amort - Allowable	\$	
+	Donated Facilities	\$	-
	Equip Rental and Maintenance	\$	
	Fixtures and Office Environment	\$	800.00
	Office Cleaning	\$	-
	Property Insurance	\$	-
Ì	Rent and Electricity	\$	13,000.00
Į.	Facilities and Equipment - Other	\$	<u>.</u>
Total	Facilities and Equipment		
Merc	handise Expense		~
	Sales And Use Tax	\$	200.00
	Merchandise Expense - Other	\$	800.00
Total	Merchandise Expense		
Oper	ations		
1	Bank Fees		
	ACH Activity Fee	\$	550.00
	Bank Fees - Other	\$	700.00
1	Total Bank Fees		
	Books, Subscriptions, Reference	\$	
+	Business Registration Fees	\$	15.00
1	Email Distribution Service	\$	1,150.00
+	nternet Service	\$	444.00
+ +	Postage, Mailing Service	\$	1,200.00

h Bas	is		rojecti:
		20	19 Proposed Budget
	Printing and Copying	\$	500.00
	Software	\$	3,600.00
	Supplies	\$	1,500.00
	Telephone, Telecommunications	\$	800.00
	Website Domain Names	\$	100.00
	Operations - Other	\$	
Tot	al Operations		
Oth	er Types of Expenses		
	501c3 Set Up Fees	\$	1,500.00
	Advertising Expenses		
	AAF Ad Campaign	\$	
1	App Development	\$	
	Copywriting	\$	1,500.00
1_	Membership Recruitment	\$	
ļ	Website Maintenance/Development	\$	-
ļ	Advertising Expenses - Other	\$	<b>-</b>
_	Total Advertising Expenses		
<u> </u>	Insurance - Liability, D and Q	\$	3,100.00
	Membership Materials		
	Member Lou Mag Subscriptions	\$	4,500.00
<u> </u>	Membership Materials - Other	\$	1,000.00
ļ	Total Membership Materials		
<u> </u>	Memberships and Dues	\$	1,000.00
_	Other Costs	\$	-
ļ	Research and Studies	\$	1,000.00
ļ	Staff/Board Development	\$	5,500.00
-	Other Types of Expenses - Other		
Tota	al Other Types of Expenses		
Out	reach & Sponsorships		
	Member Collaboration Grants	\$	•
	Membership Outreach	\$	
	Outreach & Sponsorships - Other	\$	500.00
Tota	al Outreach & Sponsorships		<del> </del>
Pay	roll Expenses		
-	Bonuses	\$	1,500.00
	Contract Services		
	Accounting Fees	\$	600.00
	Commission Membership New/Renew	\$	
	Graphic Design (general)	\$	300.00
	IT Support	\$	300.00
	Legal Fees	\$	mt
	Contract Services - Other	\$	*
	Total Contract Services	_	
	Neighborhood Initiative Contrac	\$	13,000.00
	Payroll Processing Fees	\$	=
	Salary	\$	84,900.00

		20	19 Proposed Budget
	Taxes	\$	12,100.00
	Payroll Expenses - Other	\$	-
	Total Payroll Expenses		
	Program Expenses		
	Buy Local Besties	\$	44
	Directory	\$	43,000.00
	eGift Card/InstaGift	\$	-
	Intermember Discount Directory	\$	*
	Member Event Expenses	\$	2,750.00
	South Louisville Programs	\$	3,000.00
	West Louisville Efforts	\$	9,000.00
	Program Expenses - Other	\$	-
	Total Program Expenses		
	Reconciliation Discrepancies		
	Special Event Expenses		
	Brewfest Expenses	\$	-
	Buy Local Fair	\$	34,000.00
	Connectober	\$	-
	hoLOUdays Expenses	\$	2,500.00
	Independents Week	\$	500.00
	Indies Connect	\$	
	Indies Connect Events	\$	-
	Louisville Local Business Expo	\$	5,000.00
	LVAA Buy Local First Fair	\$	-
	Mayoral Forum	\$	-
	Member Summit	\$	3,500.00
	South Points Buy Local Fair Exp	\$	5,000.00
	Weird Birthday Bash	\$	
	Special Event Expenses - Other	\$	
	Total Special Event Expenses		
	Travel and Meetings		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	AMIBA Conference	\$	1,500.00
	Conference, Convention, Meeting	\$	-
	Mileage	\$	100.00
	Travel and Meetings - Other	\$	-
	Total Travel and Meetings	†	
+	Volunteers Orientation	-	
	al Expense	\$	269,859.00
	t Ordinary Income	\$	241.00

# Louisville Independent Business Alliance Profit & Loss January 1 through April 19, 2019

	Jan 1 - Apr 19, 19	
Ordinary Income/Expense		
Income		
Direct Public Support Individ, Business Contributions	80.00	
Total Direct Public Support	80	.00
Merchandise Income Program Income	333	.31
Business Membership Dues	30,519.00	
Directory	12,342.50	
Indiy Membs aka Buy Local Besti	20.00	
Member Event Fees	370.00	•
Member Event Sponsorships Supporter Status	550.00 1,175.00	
West Louisville Efforts	75.00	
Total Program Income	45,051	.50
Special Events Income		
ម៉ីuy Local Fair Louisville Local Business Expo	6,902.50 6,133.50	
Member Summit	6,132.50 285.00	
Total Special Events Income	13,320.	.00
To Be Classified	778.	.04
Total Income	59,562.	.85
Expense		
Credit Card Fees Fees from credit card companies	505.93	
Total Credit Card Fees	505.	.93
Facilities and Equipment		
Fixtures and Office Environment	1,107.33	
Office Cleaning	212.00	
Rent and Electricity  Total Facilities and Equipment	3,372.66	00
• •	4,091.	.99
Merchandise Expense Sales And Use Tax	14.10	
Merchandise Expense - Other	14.10 363.75	
Total Merchandise Expense	377.	.85
Operations		
Bank Fees		
ACH Activity Fee	330.60	
Bank Fees - Other	159.00	
Total Bank Fees	489.60	
Internet Service	148.00	
Postage, Mailing Service Printing and Copying	363.90	
Software	51.94 462.85	
Supplies	457.13	
Telephone, Telecommunications	215.45	
Website Domain Names	301.68	
Total Operations	2,490.	55

2:58 PM 04/19/19 Accrual Basis

#### Louisville Independent Business Alliance Profit & Loss

January 1 through April 19, 2019

	Jan 1 - Apr 19, 19
Other Types of Expenses Advertising Expenses Copywriting	660.00
Membership Recruitment Advertising Expenses - Other	200.43 49.99
Total Advertising Expenses	910.42
Insurance - Liability, D and O Membership Materials Member Lou Mag Subscriptions Membership Materials - Other	530.89 2,120.00 842.03
Total Membership Materials	2,962.03
Other Costs Staff/Board Development	40.25 804.55
Total Other Types of Expenses	5,248.14
Payroll Expenses Contract Services Accounting Fees Graphic Design IT Support	50.00 2,155.90 451.25
Total Contract Services	2,657.15
Neighborhood Initiative Contrac Payroll Processing Fees Salary Taxes	2,400.00 89.30 17,170.00 6,149.51
Total Payroll Expenses	28,465.96
Program Expenses Directory eGift Card/InstaGift Member Event Expenses	13,122.13 569.16 95.00
Total Program Expenses	13,786.29
Special Event Expenses  Buy Local Fair  hoLOUdays Expenses  Louisville Local Business Expo	2,456.24 927.14 5,136.85
Total Special Event Expenses	8,520.23
Total Expense	64,086.94
Net Ordinary Income	-4,524.09
Net Income	-4,524.09

#### Extended to November 15, 2018

#### Form 990

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

2017
Open to Public Inspection

A For the 2017 calendar year, or tax year beginning and ending Check if applicable: C Name of organization D Employer identification number Louisville Independent Business Address change Alliance, Inc. Name change Doing business as 20-5025267 Initial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ PO Box 4759 502-500-4667 termin-ated City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ 250,229. Amende return Louisville, KY 40204 H(a) Is this a group return Applica-F Name and address of principal officer: Jennifer Rubenstein for subordinates? .... L Yes X No pending PO Box 4759, Louisville, KY 40207 H(b) Are all subordinates included? Yes No \_\_\_\_501(c)(3) **X** 501(c) ( 6 ) **<** (insert no.) I Tax-exempt status: \_\_ 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ➤ www.keeplouisvilleweird.com **H(c)** Group exemption number ▶ K Form of organization: Corporation Trust Association X Other L Year of formation: 2009 M State of legal domicile; KY Part I Summary Briefly describe the organization's mission or most significant activities: Informing citizens of the value Activities & Governance provided by locally owned businesses. Check this box If the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 0 Number of independent voting members of the governing body (Part VI, line 1b) 850 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 0 Total number of volunteers (estimate if necessary)  $\overline{0}$ 7 a Total unrelated business revenue from Part VIII, column (C), line 12 b Net unrelated business taxable income from Form 990-T, line 34 ..... **Current Year** Contributions and grants (Part VIII, line 1h) 83,006. 88,857. Revenue Program service revenue (Part VIII, line 2g) 9 217,396. 161,372. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 0. 0. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0. Ō. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ....... 300,402. 250,229. 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Ō. 14 Benefits paid to or for members (Part IX, column (A), line 4) 0. 0. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) ........ Expenses 85,282. 80,587. 16a Professional fundraising fees (Part IX, column (A), line 11e) Ō. **b** Total fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 212,576. 182,251. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 297,858. 262,838. 19 Revenue less expenses. Subtract line 18 from line 12 2,544. -12.609.5 Beginning of Current Year **End of Year** 20 Total assets (Part X, line 16) 19,688. 21 Total liabilities (Part X, line 26) Vet A 0 Ò. Net assets or fund balances. Subtract line 21 from line 20 ... 19,688. 7,979. Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sian Jennifer Rubenstein, Director Here Type or print name and title Print/Type preparer's name Date Preparer's signature Paid Meyerowitz & King, PLLC P00662262 self-employed Firm's name Meyerowitz & King, PLLC Preparer 61-1398447 Firm's EIN Firm's address 9710 Park Plaza Ave., Ste. 208 Use Only Louisville, KY 40241 Phone no. (502) 587-9833 May the IRS discuss this return with the preparer shown above? (see instructions) X Yes No

4e

Other program services (Describe in Schedule O.)

Total program service expenses

including grants of \$

Form 990 (2017)

) (Revenue \$

# Form 990 (2017) Alliance, Inc Part IV Checklist of Required Schedules

1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		Yes	No
	If "Yes," complete Schedule A	١.		x
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		$\frac{\Lambda}{X}$
3				X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effection that the organization a section 501(a)(d) E01(a)(d) E0	t 3	1	╁
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	4		├
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III			x
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to		+	├≏
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes." complete Schedule D. Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space	1	+	<del>  ^</del>
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D. Part II	7		Х
8	Schedule D, Part III	8		X
9	bid the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for	100	1	
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, personant	9	1	
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	in the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Part VI	11a		x
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its tatal	ria	<del>                                     </del>	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	bid the organization report an amount for investments - program related in Part X. line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
a	Date of galization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
f	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
12a	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f		X
	Schedule D, Parts XI and XII	12a		X
U	Was the organization included in consolidated, independent audited financial statements for the tax year?			
13	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b		<u>X</u> _
14a	Did the organization maintain an office, employees, or agents outside of the United States?	13		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	14a		X
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	1	.	
	or more? If "Yes," complete Schedule F, Parts I and IV			
	bid the organization report on Part IA, Column (A), line 3, more than \$5 000 of grants or other assistance to as few and	14b		<u>X</u>
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	45		v
	Did the organization report on mart IX, column (A), line 3, more than \$5,000 of aggregate grants or other aggregate as	15		<u>X</u> _
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	10		v
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising continue on Data IV	16	<del>-   :</del>	<u> </u>
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	.	X
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Dest VIII its and I	<del></del> +	-+	-+
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
_	The the organization report more than \$15,000 of gross income from daming activities on Part VIII, line 932 If "Vec."		<del>-   -</del>	
	complete Schedule G, Part III	19	_   2	X
			MA	

00-			Yes	
20a	- Complete Delivery and the second se	. 20a	<u> </u>	X
21	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?  Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	. 20b	<u> </u>	
21	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		1	1,,
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on	. 21	<del> </del>	<u> </u>
	Part IV polymen (A) line 00 ft (Von II pomplete Catagorials II Parts I and III	00		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current	. 22	-	┼≏
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		x
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	- 23		+
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25a	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<del>                                     </del>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
đ	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	t 1/ 1/ 1/ CYCCOB DOLIGIE			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L. Part I			
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	25b		<b> </b>
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial	26	-	X
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member		l	
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV	21		
	instructions for applicable filing thresholds, conditions, and exceptions):	1 1		
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
••	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29 20	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		X
	Did the organization liquidate, terminate, or dissolve and cease operations?  If "Yes," complete Schedule N, Part I			
	ff "Yes," complete Schedule N, Part I  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	31	$\dashv$	<u>X</u>
	Schedule N, Part II	00		v
	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		<u>X</u>
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and		$\neg$	
	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	34		<u>X</u>
ъа b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35a		<u>X</u>
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	254		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b	$\dashv$	
	ff "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30	$\dashv$	
	and that is treated as a partnership for federal income tax purposes? If "Yes, " complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		$\neg \uparrow$	
	Note. All Form 990 filers are required to complete Schedule O	38	x	
		Form 9	90 (2	(017)

#### 017) Alliance, Inc Statements Regarding Other IRS Filings and Tax Compliance Part V

					T.,	<del></del>
1a	The manual reported in Box o or Forth 1000, Enter to hind applicable	l 1a	ł	0	Y	es
b		1b	<u> </u>	ก่		
C	Did the organization comply with backup withholding rules for reportable payments to vendors and	report	able gaming	Ť		
	(gambling) winnings to prize winners?			. 10	.	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements.		]	· 📑		
	filed for the calendar year ending with or within the year covered by this return	2a		ol		1
b	If at least one is reported on line 2a, did the organization file all required federal employment tax ret	ums?	· · · · · · · · · · · · · · · · · · ·			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction	ns)	***************************************	· 📑		
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?				. I	
þ	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedul	e O		38		+
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	r autho	rity over, a			$\neg$
	financial account in a foreign country (such as a bank account, securities account, or other financia	l accou	nt)?	4a	.	
þ	If "Yes," enter the name of the foreign country:					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial	Accour	its (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		·	5a		
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter trans	action?	•	5b		+ 3
C	ff "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c	<del></del>	╅
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did	he ora:	anization solicit	100	+	+-
	any contributions that were not tax deductible as charitable contributions?			6a		2
b	If "Yes," did the organization include with every solicitation an express statement that such contribu	tions o	r nifts	<del>       </del>	+	一
	were not tax deductible?			6b	1	
7	Organizations that may receive deductible contributions under section 170(c).					sea Great
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	rvices n	rovided to the navor	7a		
, b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		ovidou to the payor:	7b	+	+
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	as regi	lired	<del>/  </del>	+	╅
	to file Form 8282?	, 40 i 04i	J., C.	7c	1	
d	If "Yes," indicate the number of Forms 8282 filed during the year	74	***************************************	10		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of	contrac	†?	7e	1	1
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit cont	ract?		71	+-	╅—
g	If the organization received a contribution of qualified intellectual property, did the organization file F	orm 889	99 se remired?	7g	┼	+
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz	ation fil	e a Form 1008-C2	79 7h	<del> </del>	+
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the	0 0 1 0 111 1030-07			
;	anananing appeninglicus beregger to the second of the seco		***********************	8	t i	
9 :	Sponsoring organizations maintaining donor advised funds.		•••••••••	-	Science	i albitan
	Did the sponsoring organization make any taxable distributions under section 4966?			9a		
b I	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	*********		_	├──	┼
0 1	Section 501(c)(7) organizations. Enter:	•••••		9b	Service (Co	Alteria
a l	nitiation fees and capital contributions included on Part VIII, line 12	10a				1
<b>b</b> (	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
1 8	Section 501(c)(12) organizations. Enter:					
a (	Gross income from members or shareholders	11a				
b (	Gross income from other sources (Do not net amounts due or paid to other sources against		· · · · · · · · · · · · · · · · · · ·			1
a	mounts due or received from them.)	11b	:			
2a S	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	10412		40-		
b I	f "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		12a		1000000
3 5	Section 501(c)(29) qualified nonprofit health insurance issuers.			1.2		
a l	s the organization licensed to issue qualified health plans in more than one state?			10-	250	
N	lote. See the instructions for additional information the organization must report on Schedule O.	• • • • • • • • • • • • • • • • • • • •		13a	USS CONTRACT	750000
b E	inter the amount of reserves the organization is required to maintain by the states in which the					
o	rganization is licensed to issue qualified health plans	13b				
	inter the amount of recents on heard	100				
c E	inter the amount of reserves on hand	130	3	37 S C 1947		
C E	old the organization receive any payments for indoor tapping conicos during the tay was to	13c		14a	7	X

Louisville Independent Business
Form 990 (2017) Alliance, Inc 20-5025267 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	Check if Schedule O contains a response or note to any line in this Part VI		.,	X
	Alon A. Governing Body and Mariagement		Tv	T
1a	Enter the number of voting members of the governing body at the end of the tax year	o Pawithi	Yes	No
-	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2	1949.00	Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			<u> </u>
	of officers, directors, or trustees, or key employees to a management company or other person?	3		x
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	-	X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	<b></b>	X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	х	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
	Describe in Schedule 0 the process, if any, used by the organization to review this Form 990.	ı		
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		<u> </u>
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	1		
		12c		
13	Did the organization have a written whistleblower policy?	13		X
14 	Did the organization have a written document retention and destruction policy?	14		X
15	Did the process for determining compensation of the following persons include a review and approval by independent	Ī		
_	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
d h	The organization's CEO, Executive Director, or top management official	15a		X
	Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	15b	-140 880 C	X
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a		1	
	<del>-</del>	_ 1		37
	taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	16a	Tagasa Van Da	<u>X</u>
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's		1	
	and the state of the second state of the secon			
	ion C. Disclosure	16b		
	List the states with which a copy of this Form 990 is required to be filed ▶KY			
	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) av	oile's !		
	for public inspection. Indicate how you made these available. Check all that apply.	anable	;	
	Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and the contract of the contract o	iner	ial	
	statements available to the public during the tax year.	manc	dl	
	State the name, address, and telephone number of the person who possesses the organization's books and records:			
-	Jennifer Rubenstein - 502-500-4669		<del></del>	
	PO Box 4759, Louisville, KY 40204			
	11.98.17		200 (0	047)

#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
   Enter -0- in columns (D), (E), and (F) if no compensation was paid.
   List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	nor any related (B)	1		_ (	C)			(D)	(E)	(F)
Name and Title	Average hours per week	off	k, unii	ass po	erson	than is bo or/tru	th an	l compensation	Reportable compensation from related	Estimated amount of other
1) Ashley Parker	(list any hours for related organizations below line)	Individual trustee or director	institutional trustee	О'Явсег	Кеу етріоуев	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organization
resident	10.00	1		x				0	0.	
2) Summer Auerbach	10.00					T				
ice President 3) Lauren Hendricks	10.00	<u> </u>	_	X	_	_		0	0.	
ecretary	10.00			X						
4) Lance Minnis	10.00	-	-	^	┝	<del> </del>	$\vdash$	0.	0.	······································
reasurer				X				0.	0.	
are a second of the second of										
							,	<u> </u>		***************************************
			1							
	, , , , , , , , , , , , , , , , , , ,			$\exists$				:		er tiller og skilde dettil kritiske segne
		7	1	$\exists$						
		7		1	$\dashv$	$\dashv$				**************************************
		$\dashv$	1	+	$\dashv$	7				***************************************
	7.	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\dashv$			
		$\dashv$	$\dashv$	+	$\dashv$	+	_			
		$\dashv$	$\dashv$	$\dashv$	$\dashv$	1	-			
		+	$\dashv$	+	$\dashv$	-	_			
e a		ļ		l	ı					

732007 11-28-17

Part VII   Section A. Officers, Directors (A)  Name and title	(B) Average hours per week (list any	(do n box, u office		(C) sitio k mor sersor	n e than is bo	one th an	(D) Reportable compensation from the	(E)  Reportable compensation from related organizations	(F) Estimated amount of other
	hours for related organizations below line)	Individual trustee or director	Institutional trustee Officer	Кеу втрюуее	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	compensation from the organization and related organizations
				Ť			The state of the s		
									·
								and the state of t	
:							:	<del>ga maya ga mana da da da mana ga ay da sa mana mala da mana da mana da ma</del>	
								·	
								**	
1b Sub-total c Total from continuation sheets to Pa	art VII, Section A $_{\odot}$					<b>A</b>	0. 0.	0. 0.	0.
d Total (add lines 1b and 1c)  Total number of individuals (including compensation from the organization	but not limited to th					o re	0 • ceived more than \$100,	0 • 000 of reportable	
3 Did the organization list any former of		stee. i	cev er	nolo	vee.	or h	ighest compensated en	oplovee on	Yes No
line 1a? If "Yes," complete Schedule J  For any individual listed on line 1a, is the	for such individual			:			*******************************		3 X
and related organizations greater than  5 Did any person listed on line 1a receive	\$150,000? If "Yes,"	comp	lete S	Sche	dule	J fo	r such individual		4 X
rendered to the organization? If "Yes," Section B. Independent Contractors	complete Schedule	J for	such	pers	on .	i.	a organization of individ	ual for services	5 X
1 Complete this table for your five higher	st compensated ind	epend	lent c	ontr	actor	rs th	at received more than \$	100,000 of compens	ation from
the organization. Report compensation (A) Name and busin				vith (	or Wil	thin	(B)		(C)
Name and push	less address	NON	E		***************************************	+	Description of se	rvices C	ompensation
					· h	+			
						+			
			· · · · · · · · · · · · · · · · · · ·			╁			
			-	t de la la companya de la companya d		+			
2 Total number of independent contractor	ors (including but no	t limite	ed to	thos	e list	ed a	above) who received mo	ore than	
\$100,000 of compensation from the or				0		-			Form <b>990</b> (2017)

Form 990 (2017) Alliance, Inc
Part VIII Statement of Revenue

			Check if Schedule O cor	ntains a response	or note to any li	ne in this Part VIII (A) Total revenue	(B) Related or exempt function	(C) Unrelated business	Revenue excluded from tax under sections 512 - 514
to to	1	a	Federated campaigns	la l			revenue	revenue	512 - 514
ran			Membership dues		88,857.	1	10 (10 m) 10 m)		
Ω,Ĕ			Fundraising events			1			
H. F			Related organizations			1			
S,E			Government grants (contribu		· · · · · · · · · · · · · · · · · · ·	1			
Contributions, Gifts, Grants and Other Similar Amounts			All other contributions, gifts, gran			1	549		
t per	1		similar amounts not included abo						
들은	1	g			<del> </del>			4-2-4 start	englisher of the
ರಿ ಕ		_	Total. Add lines 1a-1f		<b>D</b>	88,857.	1		
			y 1899		Business Code		Action of the contract of		1
ø,	2	а	Program Service	e Revenu	519100	109,978.	109,978.		
Program Service Revenue		b	Directory		519100	51,394.	51,394.		
SE		С					-		<u> </u>
e a	l	d							
9,00	1	ė					· · · · · · · · · · · · · · · · · · ·		
σ	l	f	All other program service reve	nue					
			Total. Add lines 2a-2f			161,372.			
	3		Investment income (including	dividends, intere	est, and				
			other similar amounts)						
	4		Income from investment of ta						
	5		Royalties	· · · · · · · · · · · · · · · · · · ·	<b>&gt;</b> [				
				(i) Real	(ii) Personal	refugit for the second second second second second			
	6	a	Gross rents			and the second of the Marie and Stage			
		b	Less: rental expenses	3,700		Company of the second of the s			
		C	Rental income or (loss)		-			ough the State of the	
		d	Net rental income or (loss)						
	7	а	Gross amount from sales of	(i) Securities	(ii) Other				
			assets other than inventory			Special sales		The section of the con-	and the results
		b	Less: cost or other basis					100 miles	Direction of the second
			and sales expenses			September 1991		17.3	
			Gain or (loss)			1. (1.01)			
			Net gain or (loss)						
e l	8		Gross income from fundraising	g events (not		100 PM	product of the contract of the contract of		1.2 TH
Other Revenue			including \$	of			AND STREET		and the second second
Ş			contributions reported on line	/			4 JULY 1985	946	
ē			Part IV, line 18	a					
₹			Less: direct expenses						and the second
			Net income or (loss) from fund	٠,					
.	9 8		Gross income from gaming ac				Carlot Services		
			Part IV, line 19	a					
-	ı		Less: direct expenses						
	•		Net income or (loss) from gam	•				and the second second	
	10 a		Gross sales of inventory, less						
			and allowances	а					
			Less: cost of goods sold						
1		<u> </u>	Net income or (loss) from sales						
1			Miscellaneous Revenue	9	Business Code	· ·	ar special control of		
- 1	11 a	•							
	k	٠.							
	C	-							
	C	1	All other revenue	<u>[</u>			to the state of th		
- 1		• 1	Total. Add lines 11a-11d						
	12		Total revenue. See instructions.	******************	<b>&gt;</b>	250,229.	161,372.	0.	0.

Part IX Statement of Functional Expenses

	art ix Statement of Functional Expense				
Sec	tion 501(c)(3) and 501(c)(4) organizations must comp			complete column (A).	
	Check if Schedule O contains a respon-				X
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21		·		
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign			la de la companya de	
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	<del></del>			
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and		,		
	persons described in section 4958(c)(3)(B)	74,500.	74,500.	·	
7	Other salaries and wages				
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	6,087.	6,087.		
11	Fees for services (non-employees):				
а	Management				
þ	Legal				
C	Accounting	67.	67.		
d					
е	Professional fundraising services. See Part IV, line 17				· · · · · · · · · · · · · · · · · · ·
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,		<del>yt </del>		
Ī	column (A) amount, list line 11g expenses on Sch O.)	133,033.	133,033.		
12	Advertising and promotion	4,018.	4,018.		
13	Office expenses	11,490.	11,490.		- · · · · · · · · · · · · · · · · · · ·
14	Information technology				
15	Royalties				
16	Occupancy	13,965.	13,965.		
17	Travel				
18	Payments of travel or entertainment expenses				· · · · · · · · · · · · · · · · · · ·
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	2,408.	2,408.		
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	Staff Development	7,836.	7,836.		
	Membership Materials	3,271.	3,271.		
	Orientation and Trainin	2,672.	2,672.		
đ	Credit Card Fees	2,119.	2,119.		
е	All other expenses	1,372.	1,372.		
25	Total functional expenses. Add lines 1 through 24e	262,838.	262,838.	0.	0.
:6	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined			1	
	educational campaign and fundraising solicitation.	·		j	
	Check here if following SOP 98-2 (ASC 958-720)				

Alliance, Inc

		Check if Schedule O contains a response or not	To to any time in their time.		T	<del></del>
				<b>(A)</b> Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			1	
- 1	2	Savings and temporary cash investments		19,448.	2	7,739
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net			4	
1	5	Loans and other receivables from current and for				
		trustees, key employees, and highest compensation	ated employees. Complete			
		Part II of Schedule L		5		
	6	Loans and other receivables from other disquali				
		section 4958(f)(1)), persons described in section				
		employers and sponsoring organizations of sect			and the second second	
g, I		employees' beneficiary organizations (see instr).	1		6	
Assets	7	Notes and loans receivable, net	F		7	
&	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		·	9	· ·
		Land, buildings, and equipment: cost or other	1			
	100	basis. Complete Part VI of Schedule D	10a			
	h	Less; accumulated depreciation			10c	
		Investments - publicly traded securities			11	
	11					
	12	Investments - other securities. See Part IV, line 1 investments - program-related. See Part IV, line 1			12	
	13					<del>-</del>
ı	14	Intangible assets		240.	14	240
- 1	15	Other assets. See Part IV, line 11	f"	19,688.	15	7,979
$\dashv$	16	Total assets. Add lines 1 through 15 (must equa		10,000.	16	1,313
	17	Accounts payable and accrued expenses			17	
	18	Grants payable			18	
	19	Deferred revenue		19	Wall	
		Tax-exempt bond liabilities		20		
	21	Escrow or custodial account liability. Complete F			21	William Westernam Street
8	22	Loans and other payables to current and former	E. Company			Section 12 Control
<b>[</b>		key employees, highest compensated employee	The state of the s	and the second		
Liabilities		Complete Part II of Schedule L			22	
1		Secured mortgages and notes payable to unrela	· · · · · · · · · · · · · · · · · · ·	·	23	
		Unsecured notes and loans payable to unrelated	· · ·		24	,
	25	Other liabilities (including federal income tax, pay				
		parties, and other liabilities not included on lines	17-24). Complete Part X of			
		Schedule D			25	
4	26	Total liabilities. Add lines 17 through 25		0.	26	. 0
		Organizations that follow SFAS 117 (ASC 958)	), check here ⊳ 📖 and 📗			
8		complete lines 27 through 29, and lines 33 and				
Net Assets of Fund Balances	27	Unrestricted net assets			27	
ğ	28	Temporarily restricted net assets			28	
2		Permanently restricted net assets			29	
5		Organizations that do not follow SFAS 117 (AS	SC 958), check here 🕨 🗴			
5		and complete lines 30 through 34.				
3	30	Capital stock or trust principal, or current funds		0.	30	0
2		Paid-in or capital surplus, or land, building, or eq		0.	31	0
;		Retained earnings, endowment, accumulated inc		19,688.	32	7,979
Ē		Total net assets or fund balances		19,688.	33	7,979
		Total liabilities and net assets/fund balances		19,688.	34	7,979

Part XI Reconciliation of Net Assets				aye
Check if Schedule O contains a response or note to any line in this Part XI				Γ
		***************************************		
1 Total revenue (must equal Part VIII, column (A), line 12)		25	0,2	229
Total expenses (must equal Part IX, column (A), line 25)	2			338
3 Revenue less expenses. Subtract line 2 from line 1	3		2,6	
4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		9,6	
5 Net unrealized gains (losses) on investments	5	· - ***		
6 Donated services and use of facilities		······································	*	<del></del>
7 Investment expenses				
8 Prior period adjustments	8		9	00.
Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33	3,	***		
column (B))			7.9	79.
Part XII Financial Statements and Reporting		······································	- / -	
Check if Schedule O contains a response or note to any line in this Part XII				
			Yes	No
1 Accounting method used to prepare the Form 990: X Cash Accrual Other				100 A
If the organization changed its method of accounting from a prior year or checked "Other," explain	in in Schedule O.			
2a Were the organization's financial statements compiled or reviewed by an independent accountant	t?	2a	paragraph	Х
If "Yes," check a box below to indicate whether the financial statements for the year were compile	ed or reviewed on a			
separate basis, consolidated basis, or both:				
Separate basis Consolidated basis Both consolidated and separate basis	asis			
b Were the organization's financial statements audited by an independent accountant?		2b	-0019:00v:00	X
If "Yes," check a box below to indicate whether the financial statements for the year were audited	on a separate basis.			
consolidated basis, or both:				
Separate basis Consolidated basis Both consolidated and separate ba	asis			
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or	oversight of the audit.			
review, or compilation of its financial statements and selection of an independent accountant?	<b>J</b>	2c	Constitute design	
If the organization changed either its oversight process or selection process during the tax year, e	explain in Schedule O.	···		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set f	forth in the Single Audit		ı	
Act and OMB Circular A-133?		3a	100101010	X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not under	ergo the required audit	···   <del> </del>	-+	
or audits, explain why in Schedule O and describe any steps taken to undergo such audits	- 3 radanaa addit	3b		
		Form	990 /	2017\

#### **SCHEDULE 0** (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Go to www.irs.gov/Form990 for the latest information.
Louisville Independent Business

Employer identification number

Name of the organization LOUISVIILE Independent Business Alliance, Inc	Employer identification number 20-5025267
Form 990, Part VI, Section B, line 11b:	
Information is provided at annual meetings.	
Form 990, Part VI, Section C, Line 19:	
Information provided at annual meetings.	
Form 990, Part IX, Line 11g, Other Fees:	
Contract Services:	
Program service expenses	15,900.
Management and general expenses	0.
Fundraising expenses	0.
Total expenses	15,900.
Program Expenses:	
Program service expenses	116,808.
Management and general expenses	0.
Fundraising expenses	0.
Total expenses	116,808.
Sponsorships:	
Program service expenses	325.
Management and general expenses	0.
Fundraising expenses	0.
Total expenses	325.
Total Other Fees on Form 990, Part IX, line 11g, Col A	133,033.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2017)

#### Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

instructions.

PO Box 4759

#### Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

#### Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Type or Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or print Louisville Independent Business Alliance, Inc 20-5025267 File by the Number, street, and room or suite no. If a P.O. box, see instructions. due date for Social security number (SSN) filing your

City, town or post office, state, and ZIP code. For a foreign address, see instructions. Louisville, KY 40204

Enter the Return Code for the return that this application is for (file a separate application for each return)							
Application	Return	Application	0 1   Return				
Is For	Code	Is For	Code				
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07				
Form 990-BL	02	Form 1041-A	08				
Form 4720 (individual)	03	Form 4720 (other than individual)	09				
Form 990-PF	04	Form 5227	10				
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11				
Form 990-T (trust other than above)	06	Form 8870	12				
T	D. b						

Jennifer Rubenstein The books are in the care of PO Box 4759 - Louisville, KY 40204

	Telephone No.	502-500-4669	Fax No.	·		<del></del>	
9	If the organization	does not have an office or place of t	business in the United States, check this box			<u> </u>	
		p Retum, enter the organization's for for part of the group, check this box	ur digit Group Exemption Number (GEN)  and attach a list with the names an	. If this d EINs of all n	s is fo nemb	r the whole gro	oup, check this
1	•	comatic 6-month extension of time un tion named above. The extension is	ntil November 15, 2018		-	npt organizatio	
	. —	ar year 2017 or					
		r beginning	, and ending			•	
2		ntered in line 1 is for less than 12 mo n accounting period	onths, check reason: Initial return	Final	retur	n	
38	a If this application	n is for Forms 990-BL, 990-PF, 990-1	Γ, 4720, or 6069, enter the tentative tax, less	any			
		credits. See instructions.				l	

by using EFTPS (Electronic Federal Tax Payment System). See instructions. 0. Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.

c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required.

Form 8868 (Rev. 1-2017)

0.

3b

mmullins NAOI

Trey Grayson
Secretary of State
Received and Filed
03/19/2008 3:07:04 PM
Fee Receipt: \$8,00

# ARTICLES OF INCORPORATION OF LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

The undersigned incorporator executes these Articles of Incorporation for the purpose of forming and does hereby form a non-profit corporation under the laws of the Commonwealth of Kentucky, KRS 273 (the "Act"), in accordance with the following provisions.

## ARTICLE I

The name of the Corporation is **LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.** ("Corporation").

# ARTICLE II PURPOSES AND POWERS

The purposes for which this Corporation is organized are limited to any legal activity which is permitted to be undertaken by such form of corporation under the Act and pursuant to Section 501(c)(6) of the Internal Revenue Code of 1986, as amended (the "Code").

# ARTICLE III MEMBERS

The Corporation shall not have voting members. The management and affairs of the Corporation shall be at all times under the direction of a Board of Directors, as allowed by statute and the Bylaws of the Corporation.

## ARTICLE IV

The business and affairs of the Corporation shall be governed by a Board of Directors. The initial Board of Directors shall have seven (7) members who shall serve until the first annual election of Directors and until their successors are elected and

qualified. The number of Directors may be increased or decreased from time to time as stated in the Bylaws of the Corporation. The names and mailing addresses of the initial Directors are attached as Exhibit A.

# ARTICLE V REGISTERED OFFICE AND REGISTERED AGENT

The street address of the initial registered office of the Corporation is 1534 Bardstown Road, Louisville, Kentucky 40205 and the name of the initial registered agent at that address is John D. Timmons.

#### ARTICLE VI PRINCIPAL OFFICE

The mailing address of the principal office of the Corporation is 1534 Bardstown Road, Louisville, Kentucky 40205.

#### ARTICLE VII BYLAWS

The Bylaws of the Corporation shall be adopted, and may be amended or repealed, by the Board of Directors.

# ARTICLE VIII OFFICERS

The Bylaws shall identify and provide for the method of election or appointment of the Officers of the Corporation.

# ARTICLE IX INDEMNIFICATION

Each person who is or was a Director, or Officer of the Corporation, whether elected or appointed, and each person who is or was serving at the request of the Corporation as a Member, Director, or Officer of another entity, whether elected or appointed, including the heirs, executors, administrators, or estate of any such person, shall be indemnified by the Corporation against any liability, and the reasonable cost or expense (including attorney fees, monetary or other judgments, fines, excise taxes, or penalties and amounts paid or to be paid in settlement) incurred by such person in such person's capacity for the Corporation, subject to limitations contained from time-to-time in the Bylaws of the Corporation.

The Corporation may maintain insurance, at its own expense, to protect itself and any such person against any such liability, cost, or expense, whether or not the Corporation would have the power to indemnify such person against such liability, cost, or expense under the Kentucky Non-Profit Corporation Act or under this Article, but it shall not be obligated to do so.

The indemnification provided by this Article shall not be deemed exclusive of any other rights which those seeking indemnification may have or hereafter acquire under any bylaw, agreement, statute, vote of Members or Board of Directors, or otherwise. If this Article or any portion thereof shall be invalidated on any ground or by any court of competent jurisdiction, the Corporation shall nevertheless indemnify each such person to the full extent permitted by any applicable portion of this Article that shall not have been invalidated or by any other applicable law.

# ARTICLE X LIMITATION OF DIRECTOR LIABILITY

No Director shall be personally liable to the Corporation for monetary damages for breach of his or her duties as a Director except for liability: (a) for any transaction in which the Director's personal financial interest is in conflict with the financial interests of the Corporation; (b) for acts or omissions not in good faith or which involve intentional misconduct or are known to the Director to be a violation of law; or (c) for any transaction from which the Director derives an improper personal benefit.

If the Kentucky Revised Statutes (now or in the future) authorize corporate action further eliminating or limiting the personal liability of Directors, then the liability of a Director of the Corporation shall be deemed to be eliminated or limited by this provision to the fullest extent then permitted by the Kentucky Revised Statutes, as so amended. Any repeal or modification of this Article shall not adversely affect any right or protection of a Director of the Corporation existing at the time of such repeal or modification.

# ARTICLE XI LIMITATION ON DISTRIBUTIONS

No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, the Corporation's Members, Directors, Officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article II above. Notwithstanding any other provision of these Articles, the Corporation shall not carry on any other activities not permitted to be carried on by a corporation exempt from federal income tax under Section 501(c)(6) of the Internal Revenue Code.

# ARTICLE XII DISSOLUTION

Upon the dissolution of the Corporation, assets shall be distributed as directed by the Board of Directors according to the Act so long as such direction does not violate the Code. Any such assets not so disposed of shall be disposed of by a court of competent jurisdiction of the county in which the principal office of the Corporation is then located, exclusively for such purposes or to such organization or organizations as said court shall determine, which are organized and operated exclusively for such purposes.

## ARTICLE XIII DURATION

The Corporation shall have a perpetual existence.

## ARTICLE XIV AMENDMENT

These Articles of Incorporation may be amended, altered or repealed by the Corporation's Board of Directors.

# ARTICLE XV INCORPORATOR

The name and address of the Incorporator is John D. Timmons, 1534 Bardstown Road, Louisville, Kentucky 40205.

Signed by the Incorporator at Louisville, Kentucky this 17 day of MARCH, 2008.

John D. Timmons, Incorporator

#### THE FOREGOING ARTICLES OF INCORPORATION PREPARED BY:

LAKIN LAW OFFICE

LARRY L. LARN Attorney at Law

11003 Bluegrass Parkway, Suite 500A Louisville, Kentucky 40299 (502) 267-8221

#### **EXHIBIT A**

#### NAMES AND MAILING ADDRESS OF INITIAL DIRECTORS

- 1. John Timmons, ear X-tacy inc., 1534 Bardstown Road, Louisville, KY 40205
- 2. Mike Mays, Heine Brothers' Coffee, 2714 Frankfort Ave., Louisville, KY 40206
- 3. Carol Besse, Carmichael's Bookstores, 2720 Frankfort Ave., Louisville, KY 40206
- 4. Rebecca Cornwell, ear X-tacy inc., 1534 Bardstown Road, Louisville, KY 40205
- 5. Don Burch, 2330 Quest Outdoors, Frankfort Ave., Louisville, KY 40206
- 6. Summer Auerbach, Rainbow Blossom, 3738 Lexington Road, Louisville, KY 40207
- 7. Scott Roussell, Bluegrass Brewing Company,636 E Main St., Louisville, KY 40202



# Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	Louisville Independent Business Alliance	do not leave this line blank										
- L	Business name/disregarded entity name, if different from above											
В 3.	3 Check appropriate box for federal tax classification of the person whose na	me is entered on line 1. Ch	neck only	one	of the							only to
on pag	following seven boxes.  Individual/sole proprietor or C Corporation S Corporation	n Partnership	☐ Tru	ıst/e:	state		ain en ructior					ls; see
oe.	single-member LLC		Exempt payee code (if any)							ny) _		
Print or type. Specific Instructions on page	Limited liability company. Enter the tax classification (C=C corporation, S Note: Check the appropriate box in the line above for the tax classification LLC if the LLC is classified as a single-member LLC that is disregarded from the owner for U.S. federal tax p is disregarded from the owner should check the appropriate box for the	on of the single-member of from the owner unless the ourposes. Otherwise, a sin	owner. Do not check e owner of the LLC is ingle-member LLC that							repo	orting	
eci	book Control Approximation (Control Control Co	Profit					-				utside	the U.S.)
S	5 Address (number, street, and apt. or suite no.) See instructions.	name	and a	ddress	(opt	ional	)					
(/)	1974A Douglass Blvd., Suite 101		_									
1	6 City, state, and ZIP code											
	Louisville, KY 40205											
	7 List account number(s) here (optional)											
Pari	Taxpayer Identification Number (TIN)						-					
	your TIN in the appropriate box. The TIN provided must match the na	me given on line 1 to a	void	So	cial se	curity	numb	er				
backu	withholding. For individuals, this is generally your social security nur	mber (SSN). However,			П							
	nt alien, sole proprietor, or disregarded entity, see the instructions for s, it is your employer identification number (EIN). If you do not have a		ot a			-	-		-			
TIN, la		riamber, see now to g		or	t-			_				
Note:	If the account is in more than one name, see the instructions for line	1. Also see What Name	and	Em	ploye	r ident	tificati	on n	umb	er		
Numbe	er To Give the Requester for guidelines on whose number to enter.			2				2	-	2		7
				2	0	- 5	0	2	5	2	6	7
Part	II Certification											
Under	penalties of perjury, I certify that:											
2. I am Sen	number shown on this form is my correct taxpayer identification num not subject to backup withholding because: (a) I am exempt from ba- rice (IRS) that I am subject to backup withholding as a result of a failu	ackup withholding, or (b	) I have r	not b	been	notifie	d by	the I	nter			
	onger subject to backup withholding; and											
	a U.S. citizen or other U.S. person (defined below); and	ant from EATCA reporti										
	FATCA code(s) entered on this form (if any) indicating that I am exem					.:		Lorum	املفتين	l I -	: t	
you ha	cation instructions. You must cross out item 2 above if you have been reversalled to report all interest and dividends on your tax return. For real estion or abandonment of secured property, cancellation of debt, contribution an interest and dividends, you are not required to sign the certification, leading to the certification.	state transactions, item tions to an individual reti	2 does no rement ar	ot ap	ply. F gemer	or mo	rtgage ), and	e inte I gen	erest	paid y, pa	d, aym	ents
Sign Here	Signature of			L	1-1	9.	10	1				
Here	U.S. person ▶		Date ▶		1 1	1						
	neral Instructions	• Form 1099-DIV (d funds)			•							
noted.		<ul> <li>Form 1099-MISC proceeds)</li> </ul>	(various	type	es of i	ncom	e, priz	ies,	awa	rds,	or g	ross
related	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted bey were published, go to <a href="https://www.irs.gov/FormW9">www.irs.gov/FormW9</a> .	<ul> <li>Form 1099-B (sto transactions by bro</li> </ul>	kers)							her		
	pose of Form	• Form 1099-S (pro										
		• Form 1099-K (me					-					
inform	ividual or entity (Form W-9 requester) who is required to file an ation return with the IRS must obtain your correct taxpayer cation number (TIN) which may be your social security number	• Form 1098 (home 1098-T (tuition)			iteres	), 109	18-E (S	stua	ent i	oan	inte	rest),
(SSN),	individual taxpayer identification number (ITIN), adoption	<ul> <li>Form 1099-C (car</li> <li>Form 1099-A (acq</li> </ul>			anda	mont	of ac	0115	d r-	000	rt A	
	rer identification number (ATIN), or employer identification number	Use Form W-9 or									- '	nt
	o report on an information return the amount paid to you, or other it reportable on an information return. Examples of information	alien), to provide yo	-			. pers	וו) זוטו	oidi	iii iy i	416	aiue	rat.
returns	s include, but are not limited to, the following.	If you do not retu be subject to back.										
- LOLL	ו וטפט־וועו (ווונפופטנ פמווופט טו טמוט)	De Bubject to Dackt	A ANITHIO	ulli	9. 00	AAIIC	12 D	unt	IN AN	THE R. L.	UIUII	191

• Form 1099-INT (interest earned or paid)

#### LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

#### **General Information**

**Organization Number** 0688397

Name LOUISVILLE INDEPENDENT BUSINESS ALLIANCE, INC.

**Profit or Non-Profit** N - Non-profit

Company Type KCO - Kentucky Corporation

StatusA - ActiveStandingG - Good

State KY

 File Date
 3/19/2008

 Organization Date
 3/19/2008

 Last Annual Report
 4/12/2018

Principal Office 1974-A DOUGLASS BOULEVARD, SUITE 1

LOUISVILLE, KY 40205

Registered Agent SUMMER AUERBACH

3738 LEXINGTON RD. LOUISVILLE, KY 40207

#### **Current Officers**

PresidentAshley ParkerVice PresidentSummer AuerbachSecretaryLauren HendricksTreasurerLance Minnis

Director

Lance Minnis

Cynthia Brown

Jordan Clemons

**Director** <u>Jennifer Beaird Rubenstein</u>

DirectorPatrick SchmidtDirectorChris VesselsDirectorShaun SpencerDirectorTracy KaremDirectorTori ThompsonDirectorMatt StackDirectorBarbara Nichols

#### Individuals / Entities listed at time of formation

**Director** JOHN D TIMMONS

DirectorMIKE MAYSDirectorCAROL BESSE

**Director** REBECCA CORNWELL

Director DON BURCH

DirectorSUMMER AUERBACHDirectorSCOTT ROUSSELL

Incorporator

#### JOHN D TIMMONS

#### Images available online

Documents filed with the Office of the Secretary of State on September 15, 2004 or thereafter are available as scanned images or PDF documents. Documents filed prior to September 15, 2004 will become available as the images are created.

·			<b>U</b>	
<u>Annual Report</u>	4/12/2018	1 page	<u>PDF</u>	
<u>Annual Report</u>	5/3/2017	1 page	<u>PDF</u>	
Annual Report	3/25/2016	1 page	<u>PDF</u>	
Annual Report	4/23/2015	1 page	<u>PDF</u>	
Annual Report	2/6/2014	1 page	<u>PDF</u>	
<u>Principal Office Address</u> <u>Change</u>	4/30/2013 2:30:45 PM	1 page	<u>PDF</u>	
Annual Report Amendment	4/30/2013	1 page	<u>PDF</u>	
Annual Report	1/14/2013	1 page	<u>PDF</u>	
Registered Agent name/address change	2/17/2012 5:54:54 PM	1 page	<u>PDF</u>	
<u>Principal Office Address</u> <u>Change</u>	2/17/2012 5:49:18 PM	1 page	<u>PDF</u>	
Annual Report	2/17/2012	1 page	<u>PDF</u>	
Annual Report	2/21/2011	1 page	<u>PDF</u>	
<u>Principal Office Address</u> <u>Change</u>	8/10/2010 12:52:44 PM	1 page	<u>PDF</u>	
Registered Agent name/address change	8/10/2010 12:44:35 PM	1 page	<u>PDF</u>	
<u>Annual Report</u>	5/13/2010	1 page	<u>PDF</u>	
<u>Annual Report</u>	9/29/2009	1 page	<u>PDF</u>	
Articles of Incorporation	3/19/2008	6 pages	<u>tiff</u>	<u>PDF</u>

#### **Assumed Names**

**Activity History** 

Filing	File Date	Effective Date	Org. Referenced
Annual report	4/12/2018 12:35:42 PM	4/12/2018 12:35:42 PM	
Annual report	5/3/2017 3:00:58 PM	5/3/2017 3:00:58 PM	
Annual report	3/25/2016 2:53:28 PM	3/25/2016 2:53:28 PM	
Annual report	4/23/2015 3:14:20 PM	4/23/2015 3:14:20 PM	
Annual report	2/6/2014 4:59:46 PM	2/6/2014 4:59:46 PM	
Amendment to annual report	4/30/2013 2:47:34 PM	4/30/2013 2:47:34 PM	
Principal office change	4/30/2013 2:30:45 PM	4/30/2013 2:30:45 PM	
Annual report	1/14/2013 2:54:02 PM	1/14/2013 2:54:02 PM	
Annual report	2/17/2012 5:58:16 PM	2/17/2012 5:58:16 PM	
Registered agent address change	2/17/2012	2/17/2012	

	5:54:54 PM	5:54:54 PM
Principal office change	2/17/2012 5:49:18 PM	2/17/2012 5:49:18 PM
Annual report	2/21/2011 2:52:54 PM	2/21/2011 2:52:54 PM
Principal office change	8/10/2010 12:52:44 PM	8/10/2010 12:52:44 PM
Registered agent address change	8/10/2010 12:44:35 PM	8/10/2010 12:44:35 PM
Annual report	5/13/2010 3:06:43 PM	5/13/2010 3:06:43 PM
Annual report	9/29/2009 4:13:22 PM	9/29/2009 4:13:22 PM
Add	3/19/2008 3:07:04 PM	3/19/2008

#### Microfilmed Images



### Louisville Metro Government Office of Management and Budget

Neighborhood Development Fund Training Attestation Independent Business Alliance Grantee Organization Name: Grantee Representative Name: I agree that I am an authorized representative and/or signatory of the organization named above and attest to having viewed the Neighborhood Development Fund training presentation. I understand the reporting requirements of the Neighborhood Development Fund grant. Additionally, after viewing the presentation, I have correctly answered the below questions. Please check: I viewed the NDF training material on the website Answer the following questions before signing (Circle or write in the correct answer). 1. The NDF funding your agency received is a gift from LMG? True or False 2. Name the three budget categories that require a detail list.

Community Stents, Clent RSADILL and DWE STENS

3. If your agency charged gross pay to NDF, you are required to provide additional documentation to satisfy reporting requirements (True or False 4. Which four questions should your financial support documentation answer at all times? Who what when and where 5. Your agency is considered noncompliant if you do not account for funds received and/or your financial report is missing support documentation? True or False 6. Canceled check, bank statement, invoice and receipt are considered proof of payment. (True) or False. Grantee Representative Signature NOTE: Please return to Roxanne Steele

Roxanne.Steele@louisvilleky.gov

Louisville Metro Government ATTN: NDF Coordinator 611 West Jefferson St. Louisville, KY 40202 Fax:

502-574-3219

E-mail address:

Mailing Address: