

## EXPERIENCE

## DATES FROM 2010-2014

## CHAIRMAN & PRESIDENT, LOUISVILLE SOLUTIONS INC. (LSI)

Formed Louisville Solutions Inc. as a Commercial Spin-Off of IPI. Developed and Manufactured and Sold Salt Corrosion Solutions to Commercial Customers Worldwide. LSI was disestablished in 2014.

#### DATES FROM 2011-2013

## DIRECTOR, BUSINESS DEVELOPMENT, TECHSHOT LIGHTING (TL)

Managed and Directed Techshot Lighting Product Development and Market Development of Extreme Service LED Lighting for Military Use. Left due to personal time demands with LSI (see above).

## DATES FROM 2001-2010 (OVERLAP WITH UNITED DEFENSE AND BAE SYSTEMS, SEE BELOW) CHAIRMAN OF BOARD, INNOVATIVE PRODUCTIVITY INC (IPI)

Headed 501c (3) Non-Profit IPI for 9 years . Applying Navy Technology to Private Industry and vice versa. Innovative Productivity was Disestablished in 2011. Left IPI to focus on LSI.

#### DATES FROM 1986-2007

## DIRECTOR AND GM, BAE SYSTEMS AND UNITED DEFENSE AND FMC CORP

Led Privatization of Louisville Naval Ordnance Station, Led Homeland Defense Initiative, Led Merger & Acquisition Initiatives. Retired June 2007.

#### DATES FROM 1970-1986

## DIRECTOR, BUSINESS DEVELOPMENT, BABCOCK & WILCOX CO.

Studied and Analyzed Product Lines, Developed New Product Lines, Developed Manufacturing Processes, Took Company into Solar Energy field. Took Company into Defense Products Market. Directed Purchasing Departments. Directed Defense Marketing.

## **EDUCATION**

#### **MONTH YEAR**

B.E.E., UNIVERSITY OF LOUISVILLE SPEED ENGINEERING SCHOOL

Standard 5-Year Program for Engineers. Included Co-op Program. Graduated as an Electrical Engineer.

MONTH YEAR

GRADUATE, ATHERTON HIGH SCHOOL, LOUISVILLE, KY

Standard Program.

# SKILLS

- Good Writer
- Great at reading, understanding and interpreting Financials
- Excellent Health
- Very Organized

- Tireless & Dogged
- Great analytical skills
- Express myself very clearly, both verbally and in writing
- Extremely Incisive
- Great Listener

# ACTIVITIES

- Was Treasurer of our Old Louisville Homeowner Association for 15 years.
- Was an Officer of our Downtown Condo Association for many years.
- (We own both a House and a Downtown Condo in Louisville)
- Always Interested in improving Education in Louisville and Kentucky.
- Have traveled to Sub-Saharan Africa many many times. On Photo Safari.
- Successful Private Investor in Stock Market for 30 years.
- Avid Donor (\$2.3m) to the University of Louisville (Bus School, Engrg School, Sports)
- Avid Follower of University of Louisville Sports
- Married 50 years to Judy (just celebrated our 50<sup>th</sup> Anniversary)
- One Adult Son.
- Organize and Conduct UofL Sports Football trips.
- Assisted Friends in Marketing and Selling their Small Business