

# AMY LANNAN

Louisville, KY 40214 |

## Professional Summary

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I have lived in Louisville, KY my entire life and have been a resident in District 25 for 14.5 years. I have been a volunteer for Forest Hills HOA for 6 years, served 2 years as a Board Member and elected President in 2017. I take pride in the many accomplishments I have made for Forest Hills but would value the opportunity to serve the entire community.

## Skills

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|-----------------------|----------------------|
| • Volunteer           | • Creativity         |
| • Group Involvement   | • Customer Relations |
| • Leadership          | • Organization       |
| • Group Presentations | • Tolerant           |

## Work History

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### HOA President

10/2017 to Current

#### Forest Hills Community– Louisville, KY

- Oversaw nonprofit organization
- Elected Board Members by a majority voting method
- Developed and implemented ideals to raise money for projects in the neighborhood EX: fall festival, cake walk, paint at local business
- Upgraded format for HOA dues and communication
- Listened to my constituents and organized our oppositions, presented before the DRC and Planning Commission Board.
- Called monthly meetings and discussed differences and any concerns individuals may have and how we can solve them.
- Communication with Metro Council (David Yates), Major Hasch/Scheu of 3rd Division LMPD, many members of the city zoning department

### National Key Account Manager

03/2019 to Current

#### KT&G USA – Louisville, KY

- Secured high-value accounts through consultative selling, effective customer solutions and promoting compelling business opportunities.
- Worked closely with all product development departments to create and maintain marketing materials for sales presentations and client meetings.

- Oversaw and optimized work of Sales Service Representatives in 4 states ensuring high quality sales and customer satisfaction.
- Trained and developed new sales team associates in products, selling techniques and company procedures.

## Education

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Psychology

**University of Louisville** - Louisville, KY

Butler High School

C/O 1995