

Jeffrey A. McKenzie

Partner | Team Leader - Mergers and Acquisitions | Team Co-Leader - Beverage Alcohol
jmckenzie@bgdlegal.com



Areas of Concentration

Jeff is a member of the Corporate and Transactional Practice Group and Past Chairman of the Firm. He is the Chair of the Mergers, Acquisitions and Business Advisory Team and Co-Chair of the Beverage Alcohol Team. Jeff has been involved in the successful negotiation of billions of dollars in economic incentives, numerous mergers, acquisitions and other corporate and commercial matters; the acquisition, rezoning, financing, development, leasing and sale of industrial, commercial, recreational and residential properties and air rights; the negotiation and preparation of construction contracts; and numerous appearances before various commissions, government agencies and authorities.

Jeff serves as corporate, transactional and business counsel to numerous industrial, commercial and service businesses, including in connection with local, state and federal regulatory matters; merger, divestiture, acquisition, partnership and joint venture transactions; antitrust issues; company formations and liquidations; company leadership and governance; project design and development; intellectual property development and licensing transactions; recourse and non-recourse financing; product development, sales and distribution programs; and executive employment and compensation plans.

Jeff has provided extensive services and is a principal legal advisor to national and regional clients in the following industries: distilled spirits; hospitals and health care; financial services; automotive production; logistics and distribution; steel production and fabrication; construction; engineering; architecture; consumer products; real estate development and brokerage; pharmaceuticals; professional services; restaurants; and medical products and devices.

Jeff has been selected by *Chambers USA* as one of "America's Leading Lawyers for Business;" he is AV® Peer Review Rated™ by Martindale-Hubbell®; he has been selected for inclusion on the *Kentucky Super Lawyers®* list since 2007; and he has been selected for inclusion in *The Best Lawyers in America®* publication since 2007. Jeff is extensively involved in various community organizations serving as chairman, committee chairman, executive committee member and board member.

Education

- Virginia Polytechnic Institute & State University, B.A., Architecture, 1983
- University of Cincinnati College of Law, J.D., 1986

Admitted to Practice

- Kentucky, 1986
- Ohio, 1987

Courts Admitted to Practice

- Kentucky Supreme Court, 1986
- Ohio Supreme Court, 1987
- U.S. District Court, Western District of Kentucky, 1987
- U.S. District Court, Eastern District of Kentucky, 1987



Louisville, Cincinnati
Phone: (502) 587-3594
Fax:

Related Practice Areas

Beverage Alcohol
China
Construction
Corporate
Economic Development and Incentives for Business
Finance and Transactions
Finance and Venture Capital
Foreign-Owned Businesses
Health Care
Japan
Life Sciences
Mergers and Acquisitions
Real Estate Development and Construction
Real Estate and Construction

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Professional Memberships and Affiliations

- American Institute of Architects, Professional Affiliate
- American Planning Association
- Louisville Bar Association (Member, Business Section; Past Chair, Real Estate Section)
- Kentucky State Bar Association
- Ohio State Bar Association (Business Law and Real Estate Sections)
- American Bar Association (Member, Business Law Section, Real Property, Probate and Trust Law Section and Forum on the Construction Industry)

Professional Leadership

- Chairman and Managing Member, Bingham Greenebaum Doll LLP, 2006-2009
- Member-in-Charge, Louisville Office, Bingham Greenebaum Doll LLP, 2003-2006
- Member, Board of Visitors, University of Cincinnati College of Law
- Leadership Kentucky Graduate, 1998
- Bingham Fellowship in Economic Development, 1997-1998
- Leadership Louisville Graduate, 1994
- Chairman, Business Section, Louisville Bar Association, 1995
- Louisville Chamber of Commerce-Cornerstone 2020 Funding Committee, 1996
- Louisville Central Area - Downtown Planning Committee

Civic and Charitable Involvement

- Louisville Downtown Development Corporation, Member, Board of Directors
- Greater Louisville Inc. (Chamber of Commerce), Member, Board of Directors and Executive Committee
- Fund for the Arts, Member, Board of Directors and Executive Committee
- Leadership Kentucky, Member, Board of Directors
- Leadership Louisville, Member, Board of Directors
- Bourbon Society, President
- New Agenda for Kentucky, Member
- E.P. Tom Sawyer State Park, Member and Past Chair, Board of Directors
- Central State Recovery Authority, Commissioner
- Bellewood Home for Children, Member and Past Chair, Board of Directors
- Lincoln Heritage Council Boy Scouts of America, Member, Board of Directors; former Chair, Friends of Scouting Fundraiser
- Kentucky Association of Manufacturers
- Home Builders' Association of Louisville
- Home Builders' Association of Kentucky
- Urban Land Institute
- National Council for Urban Economic Development
- Louisville Third Century
- Louisville Forum
- Louisville Venture Club
- Anchorage Presbyterian Church, Elder
- National Eagle Scout Association



Honors & Awards

- Selected for inclusion in *Chambers USA: America's Leading Lawyers for Business* in the area of Corporate/M&A, 2013
- AV® Peer Review Rated™ by Martindale-Hubbell®, which is the highest ranking for general ethics standards and legal ability
- Selected for inclusion in *The Best Lawyers in America*®, 2007-2013, in the fields of Construction Law and Corporate Law
- Selected for inclusion in the *Kentucky Super Lawyers*® lists, 2007-2013
- Recipient, Forty Under 40 Business Leaders of Louisville, 1997
- Mayor's Citation for Service to the City of Louisville, 1991
- International Academy of Trial Lawyers Award, 1986

Contributions & Published Works

- Speaker and panelist on numerous presentations regarding economic development, tax incentives, corporate finance, real estate development, and Americans with Disabilities Act, including:
 - Presenter, "Louisville, The Napa Valley of Bourbon – An Economic Development Success," Wine, Beer and Spirits Seminar
 - Presenter, "Buying a Small to Medium Sized Business," NBI Seminar
 - Presenter, "Business of Bourbon," Leadership Louisville
 - Presenter, "Leveraging Your Proprietary IP and Technology," FastTrac GrowthVenture
 - Presenter, "Legal Issues Affecting A Start-Up Business," Kentuckiana Regional Planning & Development Agency (KIPDA)
 - Co-Author, "Manufacturing Incentives Unveiled," Kentucky Association of Manufacturers' *The Goods*
 - Presenter, "Governmental Regulations Affecting Real Property," 5th Biennial Real Estate Law and Practice Institute, University of Kentucky
 - Co-Author, University of Kentucky, College of Law, *Real Estate Practice Handbook*, Chapter 9 "Opinion Letters"
 - Presenter, "Ten Things to Consider Before Purchasing Property," Real Estate Investment Seminar
 - Presenter, "An Overview of State Economic Development Tax Incentive Programs," Louisville Bar Association
 - Co-Author, University of Kentucky, College of Law, *Real Estate Practice Handbook*, Chapter 31 "Impact of Americans With Disabilities Act, Residential Lead-Based Paint Hazard Reduction Act, & OSHA Asbestos Regulations on Real Property"
 - Presenter, "Americans with Disabilities Act," University of Kentucky 3rd Biennial Real Estate Law and Practice Institute Program Chair, various presentations of the Louisville Bar Association Business Section and Real Estate Section
 - Co-Author, "Public and Private Mechanics Liens in Kentucky," Builder's Exchange

In the News

- Jeffrey A. McKenzie Helps Expand Louisville's Prominence in the Distillery Industry
- Firm Beverage Alcohol Team Co-Leader Seeks to Rekindle Hopes of a "Bourbon Summit"
- Jeffrey A. McKenzie Elected The Bourbon Society President
- Jeff McKenzie Secures County Property Tax Abatements for Kentucky Distilleries
- BGD Give Clients the "Thunder" Experience
- Partner Jeff McKenzie Comments on Downtown Louisville's Urban Bourbon Distilleries
- Attorney Jeff McKenzie Recognized for Involvement in Louisville's Bourbon Renewal
- Michter's Distillery to Open Production Distillery in Downtown Louisville - Greenebaum Plays Critical Role in the Project
- Jeff McKenzie chosen for Leadership Kentucky 2009 Board of Directors
- Jeff McKenzie quoted in Kentucky Association of Manufacturers "The Goods"



News Releases

- Bingham Greenebaum Doll LLP to Share Key Legal Changes That Could Impact Kentucky Businesses This Year
- 56 Bingham Greenebaum Doll Attorneys Named to 2015 Kentucky Super Lawyers List
- Twelve BGD Attorneys Named 2015 "Lawyers of the Year"
- 31 BGD Attorneys Receive Top Rankings in Chambers USA 2014
- Bingham Greenebaum Doll to Share Key Legal Changes and Recent Developments that Could Impact Kentucky Businesses
- Bingham Greenebaum Doll Attorneys Named 'Top Lawyers' by Louisville Magazine
- Bingham Greenebaum Doll Attorneys Named to 2013-2014 Kentucky Super Lawyers List
- Bingham Greenebaum Doll Attorneys Named Among 2014 Best Lawyers in America®
- Bingham Greenebaum Doll LLP Attorneys Named 'Top Rated Lawyers'
- Bingham Greenebaum Doll Recognized by Chambers USA
- Bingham Greenebaum Doll Attorneys Named Among 2013 Best Lawyers in America®
- Bingham Greenebaum Doll Partner Jeffrey A. McKenzie Appointed to Board of Directors of the Louisville Downtown Development Corporation
- Bingham Greenebaum Doll Attorneys Named Among 2013 Best Lawyers in America®
- Bingham Greenebaum Doll Attorneys Named to Kentucky 'Super Lawyers' List
- 54 Greenebaum Attorneys Named to The Best Lawyers in America® 2012 List
- 34 Greenebaum Attorneys Included in the 2011 Kentucky Super Lawyers List
- Jeffrey A. McKenzie Re-appointed to Greater Louisville Inc. Board of Directors
- 35 Greenebaum Attorneys listed in Louisville Magazine's "Top Lawyers" Issue
- 55 Greenebaum Attorneys Named to The Best Lawyers in America® 2011 List
- 35 Greenebaum Attorneys Included in the 2010 Kentucky Super Lawyers List
- 63 Greenebaum Attorneys Named to The Best Lawyers in America® 2010 List
- 34 Greenebaum Attorneys Included in the 2009 Kentucky Super Lawyers List
- Jeff McKenzie named to Greater Louisville, Inc. Board
- Sixty-eight Greenebaum Doll & McDonald Attorneys Named to The Best Lawyers in America® 2009 List
- 34 Greenebaum Doll & McDonald Attorneys Included in 2008 Kentucky Super Lawyers List
- Sixty-eight Greenebaum Doll & McDonald Attorneys Named to The Best Lawyers in America® 2008 List
- 34 Greenebaum Doll & McDonald Attorneys Listed in 2007 Kentucky Super Lawyers
- Jeffrey A. McKenzie named Chairman and Chief Executive Officer of Greenebaum Doll & McDonald
- Sixty-nine Greenebaum Doll & McDonald Attorneys Named to The Best Lawyers in America® List
- Six Greenebaum Attorneys Named in Louisville Magazine's Power 50
- Jeffrey A. McKenzie Elected as Member-in-Charge for the Louisville Office of Greenebaum Doll & McDonald PLLC

Articles

- Breach of Construction Contract Damages: What's recoverable - and what's not?
- Construction and Materialman's Liens in Kentucky, Part Two: Public projects and the rules governing liens filed on them
- Construction and Materialman's Liens in Kentucky, Part One: Private projects
- Recovery of Damages For Breach of a Construction Contract
- The Incentives For A New Kentucky - Now That The INK Has Dried
- Greenebaum announces new leaders for three of its offices
- Jeffrey A. McKenzie named Chairman and Chief Executive Officer of Greenebaum Doll & McDonald PLLC

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Events

- Louisville Corporate Law Update 2015: Legal Tips for Business
- Bourbonomics: An Inside Look at the Business of Bourbon
- 2014 Corporate Law Update: Legal Tips for Kentucky Business
- Young Professional Association of Louisville Quarterly Lunch
- Bourbon Classic 2014
- Corporate Update: Legal Tips for Businesses
- Buying or Selling a Business
- 2011 Greenebaum Corporate Update
- Greenebaum Louisville Corporate Update: Legal Tips for Business. March 11, 2010
- Small Business & Entrepreneurial Connections Forum